

# AGENT REFERENCE GUIDE



Associates



## PRODUCT DESCRIPTION

### Luxury Small Group Journeys

The finest small-group travel experience, with a maximum group size of 18 guests

### Marco Polo Journeys

Limited-edition journeys with a maximum group size of 18 guests

### Connections® Worldwide Group Journeys

Authentic travel at a great value, with a maximum group size of 24 guests

### Connections® European River Cruise Journeys

Elegant cruising on Europe's great rivers, with a maximum group size of 24 guests

### Luxury Expedition Cruises

Exclusively chartered, expert-led expeditions to exotic locales, with a maximum group size of 199 guests

### Canal Barge Cruises

Tranquil voyages along Europe's scenic canals and rivers

### Family Journeys

Inspiring adventures for all ages, with a maximum group size of 18-24 guests

### Private Jet Journeys

Luxurious, globe-spanning travel by privately chartered jet, with a maximum group size of 40-50 guests

### Luxury Independent Journeys

Completely customized travel for any size party

## Abercrombie & Kent

### DESTINATIONS

A&K offers small group journeys and tailor made travel to over 100 countries on all seven continents.

### ADDRESS

1411 Opus Place,  
Executive Towers West II,  
Suite 300  
Downers Grove, IL 60515

### PHONE

Reservations General:  
630.725.3400 or 800.323.7308  
Customer Service: 630.725.3400 ext. 570

### DAYS/HOURS OF OPERATION

Monday - Friday 8:00am - 7:00pm  
and Saturday 9:00am - 1:00pm CDT

### FAX

630.725.3401

### WEBSITE

[www.abercrombiekent.com](http://www.abercrombiekent.com)

### EMAIL

[reservations@abercrombiekent.com](mailto:reservations@abercrombiekent.com)

### BOOKING PROCEDURE

Call 800.323.7308 or email  
[reservations@abercrombiekent.com](mailto:reservations@abercrombiekent.com)

### BROCHURE ORDERING

Phone 630.725.3400 or 800.323.7308  
Online [abercrombiekent.com](http://abercrombiekent.com)



## PRODUCT DESCRIPTION

AccorHotels, the world's leading hotel operator and market leader in Europe, is present in 95 countries with more than 4,100 hotels, 570,000 rooms and 20 brands from luxury to economy: Raffles, Fairmont, Sofitel Legend, SO/Sofitel, Sofitel, MGallery, Pullman, Swissotel, Grand Mercure, Sebel, Novotel, Mercure, Mama Shelter, Adagio Aparthotels and the ibis family of brands. Additionally, private homes and luxury condos are available with One Fine Stay.

## ADDITIONAL INFORMATION

BROCHURE REORDER: 786-364-6221 Fax: 786-364-6201  
CO-OP ADVERTISING: 786-364-6221 Fax: 786-364-6201  
E-mail: [distribution.support@accor.com](mailto:distribution.support@accor.com)

## SPECIALIST TRAINING

Learn with us: [www.AccorHotelsForYou.com](http://www.AccorHotelsForYou.com)

Look out for Contests and Prizes!

## BOOKING PROCEDURE

### GDS DIRECT ACCESS SYSTEMS:

Generic AccorHotels chain code: RT

Sofitel hotels: SB

Pullman hotels: PU

Raffles, Fairmont and Swissotel brand GDS codes under RT coming soon

## DIRECT BOOKING OF WORLDWIDE AND SELECT HOTEL PROGRAMS

See Agent Universe

### Select Hotel Program booking instructions:

Book through the Travel Leaders Select Hotels & Resorts Program using GDS codes TZE in Sabre, Amadeus and Worldspan; TZEL in Apollo/Galileo.

### Worldwide Hotel Program booking instructions:

Four Easy Ways to Book:

1. GDS - book using rate codes: TL7 in Sabre or 7TL in Amadeus, Apollo & Worldspan
2. pinSIGHT - book using pinSIGHT on Agent Universe - look for the Travel Leaders Group Worldwide rates.
3. Phone - call the hotel directly and request the "1 Travel Leaders Worldwide" rate
4. Online - book via dedicated hotel partner sites and phone numbers

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## ADDRESS

3470 NW 82nd Ave  
Suite 600  
Doral, FL 33122

## PHONE

Reservations: 888-708-3816 (toll-free, 24/7)

Sales: 786-364-6221

GDS Help Desk And Reservation Customer Care  
(For GDS reservations only):

+ 33 (0) 1 61 61 98 30 (International call cost to  
France)

Customer Service: 888-708-3816

## EMAIL

Commission: [Commission.TA@accor.com](mailto:Commission.TA@accor.com)

Questions: [accor.travelagencies@accor.com](mailto:accor.travelagencies@accor.com)

Sales: [distribution.support@accor.com](mailto:distribution.support@accor.com)

GDS: [accorreservations@accor-customer care.com](mailto:accorreservations@accor-customer care.com)  
or [rcc@accor.com](mailto:rcc@accor.com)

## WEBSITE AND AGENT PORTAL

[www.TravelAgencies.AccorHotels.com](http://www.TravelAgencies.AccorHotels.com)



## PRODUCT DESCRIPTION

With *Adventures by Disney*, there's no need for exhaustive trip planning, we'll handle all of that for you. So you're able to focus on what really matters: being together.

Leading the way you'll have two Disney-trained Adventure Guides, giving you exclusive access and VIP treatment throughout your vacation.

We've planned active, immersive experiences that everyone in your family will love. Like river rafting down the Urubamba River in Peru, taking archery lessons in the English Country-side, or taking an unforgettable elephant ride as you explore Cambodia's spectacular Angkor Wat temple.

So whether you choose our destinations in the Americas, Europe, Africa, Asia or Australia, Adventures by Disney is ready to take you there.

So let's go, and Adventure Together.

On an *Adventures by Disney*® trip you're a traveler and an adventurer, not a tourist. You and your family become active participants in incredible stories, experiences and cultures through immersive activities only Disney can bring you.

### Adventures by Disney trips include...

**Hassle-Free Travel** experiences, including meet and greets at the airport, transportation within the trip, luggage services, spectacular dining and truly unique hotels that bring you closer to the destinations you visit, and concierge services to help you plan your free time. With practically all of the details taken care of, you won't have to worry about a thing!

**Active Experiences** that everyone in the family will enjoy! Junior Adventurers can experience an art detective game in the Louvre Museum or stomp grapes while adults get a "taste" of winemaking history, or as a family, how about a leisurely bike ride amongst breathtaking scenery!

**Two Adventure Guides + Local Experts**, some of the greatest storytellers in the world. No matter where you go or what you do, our Adventure Guides are there to share their knowledge, insights and passion for the places we visit.

Plus, you will also interact with local expert guides along the way too!

**VIP Treatment & Admissions** including private events and privately guided tours, backstage access, entertainment and special performances, bypass the lines at popular museums and attractions, and all admission fees are included to national and regional parks as applicable.

**Magical Moments and Experiences That Only Disney Could Create!** Take an adventure off the beaten path to places you wouldn't find on your own while we introduce you to the locals where you will experience such things as:

- Living just like the kings and queens of yore with a stay in Dromoland Castle.
- Trying your hand at the age-old Greek tradition of cheese making with a local shepherd.
- Learning Tai Chi from a local master with the gum drop mountains as a backdrop!
- Private dining among priceless works of art inside the famed Louvre Museum.

## SPECIALIST TRAINING

Disney is committed to providing Travel Agents with the latest tools and resources to grow their business. DisneyTravelAgents.com, your one stop shop for all things Disney, provides extensive online tools to help travel agents market and sell more efficiently and effectively.

## ADVENTURES BY DISNEY®

### ADDRESS

**Mailing Address for United States Postal Service Payments:**  
Adventures by Disney Travel Services, Inc.  
ATTN: Cash Ops, PO Box 10155, Lake Buena Vista, FL 32830

**Overnight or Courier Service such as Airborne®, FederalExpress® or UPS®:**  
Adventures by Disney Travel Services Inc.  
ATTN: Cash Ops, 210 Celebration Pl, Celebration, FL 34747

*\*DO NOT SEND CASH*

### PHONE

1-877-728-7282

### EMAIL

WDPR.FL.Inside.Sales@disney.com or  
WDW.National.Account.Sales@email.disney.com

### WEBSITE

www.disneytravelagents.com

### BOOKING PROCEDURE

Travel Agents may contact an Adventures by Disney® Concierge Agent at 866-765-0559 to make reservations. Please note that reservations cannot be booked online.

### FORM OF PAYMENT

Agency Check, American Express, Discover, JCB, MasterCard, VISA

### PRICE GUARANTEE

At time of final payment

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# AeroMexico Vacations



## PRODUCT DESCRIPTION

Aeromexico Vacations is the official vacation brand of Aeromexico® and is managed, operated and marketed by Delta Vacations. Travel agents that book clients using Aeromexico Vacations earn attractive financial rewards such as commission on all vacation package components, including all airfares, and receive lucrative incentive opportunities, ongoing training and education and superior service for travel agents and their valued clients. Aeromexico Vacations provides the convenience of booking flight and hotel together with discounted hotel rates, and special offers to the world's most appealing leisure destinations in Mexico, Central America and South America. In activities, travelers can also create Special Getaways such as luxury, destination weddings and honeymoons and group travel. For travel agents wishing to access the full scope of Aeromexico Vacations product offerings, please visit [WorldAgentDirect.com](http://WorldAgentDirect.com).

Special Getaways: Luxury | Romance

Group Travel Options: Traditional Groups | Flexible Getaways

Other Travel Options: Mystery Deals | All-Inclusive

For travel agents wishing to access the full scope of Aeromexico Vacations product offerings, please visit [WorldAgentDirect.com](http://WorldAgentDirect.com).

## ADDITIONAL INFORMATION

- Offering the lowest available airfares on Aeromexico when you purchase a flight and hotel package from Aeromexico Vacations.
- One-stop shopping for every aspect of your trip, including flight, hotel, rental car, activities and more.
- First bag free on all Aeromexico flights.
- Food and all beverages included on most Aeromexico flights
- Flexible deposit and payment options are available.



## DESTINATIONS

Central America / Mexico / South America

## ADDRESS

Corporate Office: 700 South Central Avenue  
Atlanta, GA 30354

Customer Engagement Center Mailing Address:  
P.O. Box 5040 Minot, ND 58702

Overnight Payments: 2915 North Broadway  
Minot, ND 58703

## PHONE

Reservations: 800-727-1111  
Agency Support Desk: 800-283-7268  
Sales Support Desk: 888-606-9899

**WEBSITE** [WorldAgentDirect.com](http://WorldAgentDirect.com)

## BOOKING PROCEDURE

Aeromexico Vacations travel-agent-only website is [WorldAgent Direct \(WorldAgentDirect.com\)](http://WorldAgentDirect.com). Complete information on destinations, services, marketing tools and travel agent resources. To register for WorldAgent Direct, go to [WorldAgentDirect.com](http://WorldAgentDirect.com) and click on "Register your Agency Now" and follow the prompts. Your application will be reviewed within 48 business hours and someone from Delta Vacations will contact you to walk you through the process.

## BROCHURE ORDERING

- Go to [WorldAgentDirect.com](http://WorldAgentDirect.com)
- Click the Resource Center tab
- Click on the 2017 Brochures Order form

## TRAINING

- Delta Vacations University: 2-day annual training event. Mark your calendar: September 16-17, 2017 in Atlanta, Georgia.
- Delta Vacations University Online: Provides on demand pre-recorded webinars on topics including destinations, hotels, sales, special getaways, marketing, WorldAgent Direct and more.
- Live webinars covering destinations, hotels, marketing, WorldAgent Direct and more.

See [WorldAgentDirect.com](http://WorldAgentDirect.com) and select the agent training tab for a full list and description of training opportunities.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

African Travel, Inc. is the longest established travel company in the United States that focuses exclusively on Africa. We handle all arrangements for your FIT and group travel to Southern and East Africa and by land and land & air bookings. We customize your client's personal safari experience and offer quality at all price points from moderate to premium. Our agent support includes one-on-one and 3-way conference calls with you and your clients to help you to close bookings.

We offer many ways to explore Africa: **TAILOR MADE SAFARIS:** Designed for you, by you. We provide the continent's most distinctive and unforgettable journeys to Africa. Our Africa Specialists embrace clients desires for the ultimate safari experience. **SAFARI VACATION PACKAGES:** For the ultimate in value, our new Safari Vacation packages boast a multitude of possibilities for every budget and bucket list. Choose from set departure dates and enjoy the savings of small group travel. Some can be enhanced with additional day touring and many even include international airfare. Accommodations are the same fine caliber as our custom journeys. Seven to ten night vacations (all can be extended for an independent stay), limited to no more than 12 people per departure and guaranteed with a minimum of two. **CUSTOM GROUP SAFARIS:** These are ideal for travelers looking to share camaraderie and fun with like minded travelers. These journeys operate much like a tailor-made safari but are designed for individuals traveling as part of a group of 10 or more travelers. Included as part of the experience are airport welcome and transfers, fine accommodations and expert local guides. Choose from a variety of four and five star lodges and authentic camps equipped with game drives, outstanding service and authentic hospitality.

## ADDITIONAL INFORMATION

African Travel, Inc. gives every booked party comprehensive travel documents including a detailed itinerary, visa and passport requirements, necessary inoculations details, weather charts, travel checklists, maps, country information and travel tips.

## TRAINING

### Travel Agent Training Tools

At African Travel, Inc. we recognize how important it is for our partners to have the knowledge and tools required to sell a safari to Africa. To meet this demand, we have developed a unique set of sales and marketing services, which we offer to you, our travel agent partners: webinars, personal sales calls, safari-themed 'Africa Night' for your clients, support materials for trade shows and special travel events. Training tools and important agent information may be found at [www.africantravelinc.com/agents](http://www.africantravelinc.com/agents).

Familiarization trips available on independent basis 25% off including travel partner.



## DESTINATIONS

South Africa | Botswana | Namibia | Zambia | Zimbabwe | Kenya | Tanzania | Rwanda | Uganda | Mozambique | Seychelles | Mauritius | Egypt | Dubai | Jordan | Madagascar | Malawi

## ADDRESS

330 North Brand, Suite 225  
Glendale, CA 91203

## PHONE

888.777.8016  
Custom Groups: 800.874.7802  
Commission Issues: 800.421.8907 (Ask for Accounting)

## FAX

818.507.5802

## EMAIL

[marketing@africantravelinc.com](mailto:marketing@africantravelinc.com)

## WEBSITE

[www.africantravelinc.com](http://www.africantravelinc.com)

## BOOKING PROCEDURE

Call one of our travel specialists at the above phone numbers or email us. You can see our many options online by visiting [www.africantravelinc.com](http://www.africantravelinc.com)

## BROCHURE ORDERING

Order on African Travel Website, or call African Travel at (800) 421-8907.

## NEW AGENCY REQUIREMENTS

Agents need IATA or CLIA to register with African Travel, Inc. Agents can sign up when ordering brochures or accessing other travel agent materials on the travel agents section of the website [www.africantravelinc.com/login](http://www.africantravelinc.com/login), send email to [info@africantravelinc.com](mailto:info@africantravelinc.com), or call 1.800.421.8907 with your details.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

When deciding upon a travel insurance provider, you want a company that has a history of long-term relationships and reputation for proven results. That's why the world's top travel companies trust AIG Travel to help them meet their business goals. We provide valuable coverage to your customers, add competitive advantages to your offerings, and maximize your travel insurance revenues. Through our consultative approach, we monitor the results of the programs we implement and provide recommendations that focus on meeting your needs so you can take full advantage of your revenue potential.

**Industry's Largest Sales Teams** – We are in business to help you succeed. Dedicated support and training ensure you get what you need; we monitor your program's performance, market conditions and your competition. The industry's largest sales team is in the business of helping you succeed.

**Training & Sales Support** – Programs include integrated marketing support from concept development to production. We help you make the sale by providing marketing materials for your guests such as: print ads, emails and more – all at no cost. Your success is our success.

**Technology** – Provide your client with a travel insurance quote within seconds when you use ezTIPS. If your clients need a little time to think about the decision to purchase travel insurance, save their quote in ezTIPS and email it to them so they can review it when they get home. Save time, cover more travelers, and earn commission.

**Door-to-Door Coverage for You and Your Clients** – Plans may provide coverage from before they leave home to the time they return. From trip cancellation, cancel for any reason and trip delay to emergency medical expense coverage.

**Worldwide Travel Emergency Assistance** – Your clients are never beyond our reach. Whether they need help with a medical or travel emergency, one call to our World Service Center provides immediate help – 24/7, in any language.

**Responsive Claims Service** – We understand that it's more than just a claim, it's your reputation. As an industry leading travel insurance plan provider, we've spent over 20 years perfecting the claims process, including online claim filing, so your clients get their lives back on track – fast.

## SPECIALIST TRAINING

To register for Travel Guard's *TIPS for Success* webinar training series, visit: [www.travelguard.com/agents/tips](http://www.travelguard.com/agents/tips)

This plan provides insurance coverage that only applies during the covered trip. You may have coverage from other sources that provides you with similar benefits but may be subject to different restrictions depending upon your other coverages. You may wish to compare the terms of this policy with your existing life, health, home, and automobile insurance policies. If you have any questions about your current coverage, call your insurer or insurance agent or broker. Coverage is offered by Travel Guard Group, Inc (Travel Guard). California lic. no.0B93606, 3300 Business Park Drive, Stevens Point, WI 54482, [www.travelguard.com](http://www.travelguard.com). CA DOI toll free number: 800-927-HELP. This is only a brief description of the coverage(s) available. The Policy will contain reductions, limitations, exclusions and termination provisions. Insurance underwritten by National Union Fire Insurance Company of Pittsburgh, Pa., a Pennsylvania insurance company, with its principal place of business at 175 Water Street, 15th Floor, New York, NY 10038. It is currently authorized to transact business in all states and the District of Columbia. NAIC No. 19445. Coverage may not be available in all states. Your travel retailer may not be licensed to sell insurance, and cannot answer technical questions about the benefits, exclusions, and conditions of this insurance and cannot evaluate the adequacy of your existing insurance. The purchase of travel insurance is not required in order to purchase any other product or service from the Travel Retailer. Travel assistance services provided by Travel Guard.



## Travel Guard®

### DESTINATIONS

Worldwide

### ADDRESS

3300 Business Park Dr. | Stevens Point, WI 54482

### PHONE

Travel Agent Dedicated Line: 800.454.7107  
Main: 800.826.1300

### FAX

800.826.0838

### EMAIL

[agents@travelguard.com](mailto:agents@travelguard.com) | [info@travelguard.com](mailto:info@travelguard.com)

### WEBSITE

[www.travelguard.com](http://www.travelguard.com)  
[www.travelguard.com/agents/tips](http://www.travelguard.com/agents/tips)  
[www.travelguard.com/eztips](http://www.travelguard.com/eztips)

### BOOKING PROCEDURE

Internet (Agent Link), ezTIPS®, mail-in or phone. To learn more about ezTIPS® 2.0, please reach out to your sales team, or call 866.729.5215 to speak to one of our technicians.

### NEW AGENCY REQUIREMENTS

To sign up to offer Travel Guard products, please contact your Travel Guard sales team. To find your sales team contact information, please visit: [www.travelguard.com/selltg/agents/Sales\\_Team](http://www.travelguard.com/selltg/agents/Sales_Team).

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Contracted net fares and commission on select published fares. We offer economy class, premium economy class, business class and first class fares.

## DESTINATIONS

Africa | Asia | Australia | Canada | Caribbean | Europe | Latin America | Mexico | Middle East | New Zealand | South Pacific | United States

## ADDRESS

2440 Hotel Circle North, Suite 240  
San Diego, CA 92108

## RESERVATIONS

800-877-8111  
Fax: 619-497-2063  
Email: [airquote@pleasant.net](mailto:airquote@pleasant.net)  
6:00 AM - 6:00 PM (PST) Monday-Friday  
8:00 AM - 3:00 PM (PST) Saturday

## GROUP DEPARTMENT

800-877-8111  
Fax: 619-497-2063  
E-Mail: [sd\\_groups@pleasant.net](mailto:sd_groups@pleasant.net)

## CUSTOMER SERVICE

800-877-8111  
Fax: 619-497-2063  
E-Mail: [abpweb@pleasant.net](mailto:abpweb@pleasant.net)

## SALES OFFICE

818-991-3390  
Fax: 805-744-6223  
Contact: Steven Hattem  
2404 Townsgate Road, Westlake Village, CA 91361  
E-Mail: [sales@pleasant.net](mailto:sales@pleasant.net)

## WEBSITE

[www.AirbyPleasant.com](http://www.AirbyPleasant.com)

## EMAIL

[abpweb@pleasant.net](mailto:abpweb@pleasant.net)

## FORM OF PAYMENT

American Express, Discover, MasterCard, VISA

# Air New Zealand Vacations



## PRODUCT DESCRIPTION

Air New Zealand Vacations offers exciting air-inclusive vacations to New Zealand, Australia, Cook Islands and South Pacific islands (Fiji, Tahiti, Samoa, American Samoa, Vanuatu, Tonga, New Caledonia, Niue). We specialize in Customized itineraries, group vacations and itineraries for guests seeking special interest travel. Guests can travel with Air New Zealand from over 125 U.S. cities through code-share agreements with United Airlines and partner airlines. When booking a vacation with Air New Zealand Vacations you can expect the very best service and product. Our travel experts are trained to assist in every detail from the beginning of the booking process through to completion of the travel experience, including a 24/7 guest support-line service in New Zealand, Australia and the South Pacific islands.

## SALES REP. CONTACTS:

John Gunning  
johng@airnzvacations.com  
425.453.2403

Larry Covell  
lcovell@airnzvacations.com  
Washington/ Oregon/ Idaho

Karen Trecartin  
ktrecartin@airnzvacations.com  
Southern California

Jan Hauer  
jhauer@airnzvacations.com  
Colorado/ Utah

## AIR NEW ZEALAND Vacations

### DESTINATIONS

Australia | New Zealand | Pacific Islands | United Kingdom  
400 108th Ave NE, Suite 200  
Bellevue WA 98004

### PHONE

800.886.9886 (7:30am to 5:30pm PST M-F)

### CUSTOMER SERVICE / COMMISSION

John Gunning - 425.453.2403

### EMAIL

info@airnzvacations.com

### TRAVEL AGENT WEBSITE

www.airnzvacations.com

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Alamo Rent A Car is a value-oriented, internationally recognized brand serving the rental needs of airport leisure travelers. Alamo offers low rental rates and a hassle-free customer experience at the most popular travel destinations throughout the United States, Canada, Mexico, the Caribbean, Latin America and Asia. Alamo customers in the U.S. are able to conveniently choose their own vehicles, based upon their advance reservation and requested car class, and then simply drive away from the airport.

Preferred Leisure Rate Code - CD# LEADERS or (/CD-LEADERS)

## ADDITIONAL INFORMATION

**CASH-IN CLUB<sup>®</sup>:** Alamo is a participant in Cash-In Club, the industry's most simple rewards program that enables U.S. and Canadian members to earn points on qualifying rentals with Alamo, Enterprise Rent-A-Car<sup>®</sup> and National Car Rental<sup>®</sup>. Points can be redeemed for Cash-In Club Visa<sup>®</sup> Prepaid Cards. Visit [www.cashinclub.com](http://www.cashinclub.com) for more information.



### ADDRESS

600 Corporate Park Dr., St. Louis, MO 63105

**PHONE** 1-800-445-5664

**EMAIL** [customerservice@alamo.com](mailto:customerservice@alamo.com)

**WEBSITE** [www.ta.alamo.com](http://www.ta.alamo.com)

### RESERVATIONS, SALES & GDS SUPPORT

1-800-4-AGENTS is dedicated to addressing all your needs for reservations, client service needs, commission inquiries, sales support, business leads and supplies.

Prompts:

1. Booking Alamo via GDS
2. Reservations
3. Client customer service needs
4. Commission inquiries
5. Alamo Insiders enrollment
6. Sales support, business leads and supplies
7. Alamo Cash-In Club

**SALES OFFICE** 773 255-7830

Tony Cosenza, CTA

Email: [Anthony.C.Cosenza@ehi.com](mailto:Anthony.C.Cosenza@ehi.com)

**FORM OF PAYMENT** Alamo accepts most major credit cards, debit/check cards bearing the VISA, MasterCard AMEX or Discover Card logo. With proof of return transportation ticket (train, plane and cruise ship); most MCOs and cash with a deposit for qualified rentals. See keyword PYMNT in your DRS for details on participating locations.

**PRICE GUARANTEE** At time of confirmation.

### GDS DIRECT ACCESS SYSTEMS

Amadeus: GGCARAL Sabre: <http://eservices.sabre.com> Apollo: CADAL Worldspan: G/CAR/ALZ

**FREQUENT FLYER MILEAGE PROGRAM** airberlin, Air China, Alaska Airlines, All Nippon Airways (ANA), American Airlines, Asiana Airlines, Cathay Pacific, Copa Airlines, EVA Air, Frontier Airlines, Hawaiian Airlines, Japan Airlines, Jet Airways, Korean Air, Southwest Airlines, Virgin, Virgin America

**HOTEL PARTNERS** Club Carlson, Hilton Worldwide More Rewards

**TRAVEL INDUSTRY POLICY** See Agent Universe.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

The Alaska Travel Industry Association (ATIA) is the official tourism marketing organization for the State of Alaska; responsible for promoting Alaska as a year-round destination, offering support and linking you to over 1000 member organizations. It's the journey and the destination that makes your client's Alaska vacation dreams a reality. From the breathtaking vistas of Mount McKinley to the spectacular Glacier Bay National Park, there's something for everyone - Alaska lures visitors with its natural wonders and wildlife, Native cultures, pristine wilderness and true Alaska hospitality. Clients can experience the thrill of kayaking, whale watching, fishing, skiing, Aurora Borealis watching, wildlife viewing, glacier cruising, flightseeing and more. Whether traveling with a packaged tour or exploring independently, your clients will enjoy year-round excitement and adventure; the experiences are personal, the memories unforgettable



### DESTINATIONS

Alaska

### ADDRESS

2600 Cordova Street, Ste 201  
Anchorage, AK 99503

### CUSTOMER SERVICE

907-929-2842

### WEBSITE

[www.TravelAlaska.com/trade](http://www.TravelAlaska.com/trade)

### EMAIL

[traveltrade@alaskatia.org](mailto:traveltrade@alaskatia.org)

### BROCHURE ORDERING

Alaska State Vacation Planners are available for order through [travelalaska.com/planners](http://travelalaska.com/planners) or by emailing [traveltrade@alaskatia.org](mailto:traveltrade@alaskatia.org)

**TRAVEL INDUSTRY POLICY** The Alaska Certified Expert program is a free online course designed to teach travel professionals the logistics of selling travel to and within the state. It offers comprehensive information about the climate and 5 different regions of Alaska including itinerary suggestions for each type of traveler. Graduates of the ACE program are listed on the consumer website. Registration for the course is ongoing at [www.TravelAlaska.com/trade](http://www.TravelAlaska.com/trade)

### SPECIALIST PROGRAMS

The State of Alaska encourages travel agents to complete its free online Alaska Certified Expert program. Agents can differentiate themselves and gain tips on packaging and selling Alaska in an online training course that can be completed at his or her own pace. The course is divided into four modules, each of which takes approximately two hours to complete and is followed by a short quiz. In addition to learning about the state's climate and activities, travel professionals learn how to attract different types of clients to Alaska – from first-time cruisers to repeat visitors and independent travelers. Agents who successfully complete the course receive a certificate of completion and a listing on <http://www.travelalaska.com/> as an Alaska specialist. Register now at <http://www.travelalaska.com/ace>.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Alberta is undoubtedly one of the most beautiful places on earth, as vast as it is varied in landscapes and experiences. Situated in the heart of western Canada, Alberta is bordered on the west by the majestic Canadian Rocky Mountains. To the east lie the Canadian Badlands, a wind-eroded moonscape of multi-hued canyons and coulees, home to some of the greatest dinosaur finds in the world.

Our international gateway cities of Edmonton and Calgary offer an unparalleled urban experience – luxury accommodation, fine dining, endless shopping and a vibrant arts and cultural scene. The Rockies and our national parks are only hours away.

A winter adventure in Alberta is also a must in your travel plans. Our legendary, airy powder is revered by skiers and snowboarders worldwide, as are our Canadian Rockies resorts. Dog sledding, northern lights viewing and train travel through Alberta's winter wonderland are just a few adventures in store.



## DESTINATIONS

Alberta

## ADDRESS

FOR USA OFFICE-

1940 Paradise Ave. Hamden, CT 06518

For Calgary office-

400, 1601 -9 Ave SE, Calgary, Alberta T2G 0H

## GROUP DEPARTMENT

email [meetings@travelalberta.com](mailto:meetings@travelalberta.com)

## CUSTOMER SERVICE:

1-800-ALBERTA

Hours: 9:00 AM – 5:00 PM (CST) Monday-Friday

## USA EAST COAST SALES OFFICE

203-287-1236

Fax: 203-287-1236

## EMAIL

[nataveltrade@alberta.com](mailto:nataveltrade@alberta.com)

## WEBSITE

[www.travelalberta.com](http://www.travelalberta.com)

## CO-OP ADVERTISING

Contact: Cheryl Kasprzycki,

[cheryl.kasprzycki@travelalberta.com](mailto:cheryl.kasprzycki@travelalberta.com)

## AGENT PORTAL

[www.traveltrade.travelalberta.com](http://www.traveltrade.travelalberta.com)

## BROCHURE ORDERING

[info@travelalberta.com](mailto:info@travelalberta.com)

## SPECIALIST PROGRAM

[www.traveltrade.travelalberta.com](http://www.traveltrade.travelalberta.com)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Small Group Journeys with never more than 16 guests; Private Tours for just your client's traveling party; Small Ship & River Cruises on the world's great waterways; Custom FIT & Groups.

## ADDITIONAL INFORMATION

Designed for our industry-leading "Never more than 16 guests" groups, our upscale, high-value trips feature some of the world's finest hotels, lodges, camps and resorts along with congenial dining and authentic cultural experiences not available to larger groups.

## SPECIALIST TRAINING

Alexander+Roberts Rewards members receive product updates, booking incentives and member-only webinars

## PARTNER SALES TEAM

Ms. Florentina Florescu  
Regional Sales Manager - Northeast  
States: CT, DE, MA, ME, NH, NJ, NY, PA, RI, VT  
Phone: 917-657-4086  
Cell: 914-200-8614  
E-mail: [fflorescu@alexanderroberts.com](mailto:fflorescu@alexanderroberts.com)

Ms. Marilyn Ward  
Regional Sales Manager - Southeast  
States: AL, AR, DC, FL, GA, MD, MS, NC, SC, TN, VA  
Phone: 352-394-8621  
Cell: 352-328-4441  
E-mail: [mward@alexanderroberts.com](mailto:mward@alexanderroberts.com)

Ms. Tresa Reed  
Regional Sales Manager - Midwest  
States: IA, IL, IN, KY, MI, MN, ND, NE, OH, WI, WV  
Phone: 502-749-4426  
Cell: 502-295-4621  
E-mail: [treed@alexanderroberts.com](mailto:treed@alexanderroberts.com)

Mr. Michael Owens  
Regional Sales Manager - Southwest  
States: AZ, Southern CA, CO, HI, KS, LA, MO, NM, OK, SD, TX  
Phone: n/a  
Cell: 832-677-3855  
E-mail: [mowens@alexanderroberts.com](mailto:mowens@alexanderroberts.com)

Ms. Stacey Wulkan  
Regional Sales Manager - Northwest  
States: AK, Northern CA, ID, MT, NV, OR, UT, WA, WY  
Cell: 650-888-5697  
E-mail: [swulkan@alexanderroberts.com](mailto:swulkan@alexanderroberts.com)

# ALEXANDER+ROBERTS™

ORIGINAL JOURNEYS SINCE 1947

## DESTINATIONS

Africa | Antarctica | Asia | Central America  
| Eastern Europe | Galapagos | India |  
Mediterranean | Middle East | Russia |  
South America | Cuba | New Zealand

## ADDRESS

53 Summer Street  
Keene, NH 03431

## PHONE

800.221.2216

## FAX

603.357.4548

## EMAIL

[info@alexanderroberts.com](mailto:info@alexanderroberts.com)

## WEBSITE

[www.alexanderroberts.com](http://www.alexanderroberts.com)

## BOOKING PROCEDURE

Call Reservations at 800.221.2216 from 9a to 9p ET, Mon thru Fri. Or via email or through our website.

## BROCHURE ORDERING

Call 800.221.2216 or order online at [www.alexanderroberts.com](http://www.alexanderroberts.com).

## NEW AGENCY REQUIREMENTS

Agency registration is by e-mail with the following: agency name, address, phone, fax, IATA, and manager name.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

For special products, phone sales, or other sales not booked electronically, refer to Agent Universe for applicable commissions.

*Essential:* Trip cancellation and trip interruption coverage for domestic travel. The maximum amount of Trip Cancellation coverage is \$10,000. The maximum amount of Trip Interruption coverage is \$10,000. Our lowest-priced plan.

*Basic:* Insurance and assistance for travel on a budget. The maximum amount of Trip Cancellation coverage is \$10,000. The maximum amount of Trip Interruption coverage is \$10,000.

*Classic:* Insurance and assistance for vacations, cruises and tours. The maximum amount of Trip Cancellation coverage is \$100,000. The maximum amount of Trip Interruption is \$150,000.

*Classic with Cancel Anytime:* For an additional 40% of the base plan cost, enjoy extra flexibility and peace of mind that you can cancel your trip for virtually any reason that your plan does not already cover and receive 80% of your non-refundable trip cost back in cash. The maximum amount of Trip Cancellation coverage is \$10,000. The maximum amount of Trip Interruption coverage is \$10,000.

*Classic with Required to Work:* Work-related covered reasons for Trip Cancellation and Interruption for only \$34 per adult (18 and older). Must be purchased within 14 days of initial trip deposit. The maximum amount of Trip Cancellation coverage is \$100,000. The maximum amount of Trip Interruption coverage is \$150,000.

*Classic with Trip+:* Insurance, assistance and concierge for international travel. Doubles many post-departure benefits of Classic. The maximum amount of Trip Cancellation coverage is \$100,000. The maximum amount of Trip Interruption coverage is \$150,000.

## SPECIALIST TRAINING

Each sales rep in your area can provide specialized training designed to increase product awareness and improve sales performance.

## AWARDS & RECOGNITIONS

Travel Weekly Magellan Award: 2 Gold

2016 "Best Travel Insurance Provider" Travel Weekly Readers' Choice Awards

## SALES MATERIALS

Animated video for you to send to your clients that describes the value of travel insurance. Visit: <https://www.youtube.com/watch?v=abyF0RraL18&feature=youtu.be>



### ADDRESS

9950 Mayland Drive  
Richmond, VA 23233

### PHONE

855.524.3687

### EMAIL

agentservices@allianzassistance.com

### WEBSITE

partner.allianztravelinsurance.com

### BOOKING PROCEDURE

Book via AgentMax

### BROCHURE ORDERING

partner.allianztravelinsurance.com and  
www.agentmaxonline.com

### NEW AGENCY REQUIREMENTS:

Visit partner.allianztravelinsurance.com and click on "Become a Partner" to get started. Once all the required documentation is provided it takes about 1 day to get approved to sell!

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

An AmaWaterways river cruise is about more than the destination-it's the journey! See the world in luxury and comfort onboard the highest rated ships in Europe on one of our river cruises in Europe, Africa and Southeast Asia. Discover local culture and sights on custom excursions, and then head back to your home on the river and sail to the next stunning city or charming town. Indulge in award winning cuisine, paired with free flowing wines. Included in the fares of our European river cruises are shore excursions in every port of call; all dining onboard (including the Chef's Table specialty restaurant); fine wine, beer and soft drinks with lunch and dinner; internet access, Wi-Fi, on demand entertainment in every stateroom; and bicycles that you can use to explore on your own or join our guided bike or hiking tours.

## AWARDS AND RECOGNITIONS

Berlitz: 2016 River Cruising in Europe Travel Guide- Top Ten Spots, Cruise Critic Annual Editor's Pick Award Top Honor as the Best River Cruise Line 2016, Travel weekly Seven Magellan Awards, TravelAge West Two WAVE Awards and Five Editor's Pick Awards, Travvy Awards Six Gold Awards, Travel & Leisure Top 5 River Cruise lines, Travel Weekly AmaSonata River Cruise Ship of the Year 2016.

## SPECIALIST TRAINING

Travel Agent University Training <http://amawaterwaystraining.com/>

## CONTACT INFORMATION -

### Customer Service

Name: Melanie Critser  
Title: Manager, Customer Relations  
Address: 26010 Mureau Rd. Calabasas, CA 91302  
Phone: (800) 626-0126  
Email: [customerrelations@amawaterways.com](mailto:customerrelations@amawaterways.com)

### Reservations

Name: Reservations Department  
Address: 26010 Mureau Rd. Calabasas, CA 91302  
Phone: (800) 626-0126  
Email: [info@amawaterways.com](mailto:info@amawaterways.com)  
Fax: (818) 871- 9737  
Days/Hours of Operation: 6 am – 6 pm PST

### Brochure Fulfillment

Name: Reservations Support  
Address: 26010 Mureau Rd. Calabasas, CA 91302  
Phone: (800) 626-0126  
Email: [res@amawaterways.com](mailto:res@amawaterways.com)



## DESTINATIONS:

France: The Seine, Rhone, and Garonne (Bordeaux) Rivers.  
Portugal: The Douro River. The Netherlands: Dutch Waterways and The Rhine River. Belgium Waterways. The Rhine: The Netherlands, Germany, France, Switzerland. The Danube: Germany, Austria, Czech Republic, Slovakia, Hungary, Croatia, Serbia, Romania, and Bulgaria. The Main and Mosel Rivers: Luxembourg, Germany, and France. The Mekong: Vietnam and Cambodia. Myanmar and Africa: South Africa, Botswana, Zimbabwe, Zambia, Tanzania and Kenya.

## ADDRESS

26010 Mureau Rd. , Calabasas, CA 91302

**PHONE** 800-626-0126

**FAX** 818-871-9737

**EMAIL** [info@amawaterways.com](mailto:info@amawaterways.com)

**WEBSITE** <http://www.amawaterways.com/>

**BOOKING INSTRUCTIONS** Call Reservations at 800-626-0126 or visit the Travel Agent Portal <http://www.amawaterways.com/agent/Login.aspx>

**BROCHURE ORDERING** Through the Travel Agent Portal <http://www.amawaterways.com/agent/Login.aspx> or email [Res@amawaterways.com](mailto:Res@amawaterways.com)

**NEW AGENCY REGISTRATION** W-9, IATA list/ CLIA or TRUE certificate, Voided/Cancelled Check or Deposit Slip (for those selecting ACH), Completed Travel Agency Registration form. Please email [Res@amawaterways.com](mailto:Res@amawaterways.com) for the form and further information.

**CO-OP ADVERTISING GUIDELINES** Please contact your Business Development Manager. (Please see Sales Team Contact information)

**FORM OF PAYMENT** American Express, Discover, MasterCard, Visa, check, and wire transfer

## SALES TEAM CONTACT INFO

[http://www.amawaterways.com/pdf/Sales\\_team\\_flyer.pdf](http://www.amawaterways.com/pdf/Sales_team_flyer.pdf)

**PRICE GUARANTEE** Each cabin category price printed in the brochure is guaranteed and will not increase. Except for extra nights, which are always subject to change.

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

AMResorts is a collection of luxury resorts and award-winning properties in Mexico, Central America and the Caribbean.

Each of our six brands has a unique concept where everything is included:

- *Endless Privileges*® at Zoëtry® Wellness & Spa Resorts, for the most discerning travelers.
- *Unlimited-Luxury*® at Secrets® for all-adult romance; *Breathless*® for socially sophisticated adults; *Dreams*® for couples and couples with children and *Now*®, for reconnecting every generation.
- *Unlimited-Fun*® at Sunscape Resorts & Spas, for the kid in everyone.

All our resorts feature stunning sun-soaked beaches, state of the art accommodations, world-class spas, gourmet dining reservation-free, unlimited drinks, endless land and water activities and many other pampering opportunities.

## SPECIALIST TRAINING

[www.amragents.net](http://www.amragents.net)



### DESTINATIONS:

Aruba (2018); Costa Rica; Curaco; Dominican Republic – Cap Cana, La Romana, Puerto Plata, Punta Cana; Jamaica – Montego Bay; Mexico – Akumal, Chemala Bay (2018), Cozumel, Huatulco, Isla Mujeres, Ixtapa, Los Cabos, Nuevo Vallarta, Playa del Carmen (2018), Playa Mujeres, Puerto Aventuras, Puerto Vallarta, Riviera Cancun, Riviera Maya, Tulum; Panama; Puerto Rico (2018)

### RESERVATIONS

1-888-4ZOETRY  
1-866-GOSECRETS  
1-855-65BREATHE  
1-866-2DREAMS  
1-877-NOW-9953  
1-866-SUNSCAPE

### GROUP DEPARTMENT

[meetings@amresorts.com](mailto:meetings@amresorts.com)

### SALES OFFICE

[sales@amresorts.com](mailto:sales@amresorts.com)

### WEBSITE

[www.amresorts.com](http://www.amresorts.com)  
[www.zoetryresorts.com](http://www.zoetryresorts.com)  
[www.secretsresorts.com](http://www.secretsresorts.com)  
[www.breathlessresorts.com](http://www.breathlessresorts.com)  
[www.dreamsresorts.com](http://www.dreamsresorts.com)  
[www.nowresorts.com](http://www.nowresorts.com)  
[www.sunscaперesorts.com](http://www.sunscaперesorts.com)

### BOOKING INSTRUCTIONS

**Book through one of our Preferred Supplier Tour Operator Partners.**

### BROCHURE E-VERSION DOWNLOAD

<http://www.amresorts.com/about/brochures>

### TRAVEL AGENT WEBSITE

[www.amragents.com](http://www.amragents.com)

### TRAVEL AGENT LOYALTY PROGRAM

[www.amrewards.com](http://www.amrewards.com)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Amtrak serves over 500 destinations across 46 states. Taking a trip on Amtrak is about much more than getting there. It's about seeing the country's landscapes you can't experience by car or plane. It's about spending quality time with loved ones. It's about the freedom of traveling without middle back seats. It's about reducing one's energy impact on the environment (travel by rail is more energy efficient than other modes of travel).

## SPECIALIST TRAINING

If interested in Amtrak training please contact [wecanhelp@amtrak.com](mailto:wecanhelp@amtrak.com).

## AWARDS & RECOGNITIONS

Power of Partnership winner for 4 consecutive years.

## NEW AGENCY REQUIREMENTS

ARC approved agencies can sell Amtrak through their GDS system. Travel Leaders Network agencies can also sell Amtrak through Railagent, the online booking tool available through Agent Universe.



## DESTINATIONS

U.S.A.

## ADDRESS

Travel Agent Services  
10 G Street NE 3E-549  
Washington, DC 20002

## PHONE

800-525-2550

## EMAIL

[wecanhelp@amtrak.com](mailto:wecanhelp@amtrak.com)

## WEBSITE

[amtrak.com](http://amtrak.com)

## BOOKING PROCEDURE

Travel Agents can access the on-line applications through Agent Universe. ARC approved agencies can sell Amtrak through their B2B system. Travel Leaders Network agencies can also sell Amtrak through RailAgent (accessible via Agent Universe). Agents booking on the online Amtrak booking engine (RailAgent) will receive commission through PayPal.

## AMTRAK REFUND POLICY

For most reserved Coach class and Acela Express Business class reservations, you must cancel your reservation at least 48 hours prior to the train's scheduled departure in order to be eligible for a full refund. If the reservation is canceled within 48 hours of the scheduled departure, a refund fee will apply. If the reservation is not canceled prior to the scheduled departure ("no show"), the entire amount paid for the reservation will be forfeited the ticket value will not be stored in an eVoucher and cannot be applied toward future travel.

## BROCHURE ORDERING

[www.travelinfonetnetwork.com](http://www.travelinfonetnetwork.com)

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____

# Amtrak Vacations



## PRODUCT DESCRIPTION

Amtrak Vacations combines the thrill of riding the rails with inclusive travel packages for one-of-a-kind vacations throughout North America. We specialize in Escorted and Independent Rail Journeys, Rail and Sail Vacations, Rail Getaways and more. Amtrak Vacations offers over 300 rail vacations to amazing cities, scenic landscapes and spectacular National Parks with options to depart from more than 500 Amtrak rail stations across the country.

Our knowledgeable vacation consultants provide unparalleled service while planning your rail vacation inclusive of accommodations, sightseeing tours, dining options and entertainment. They are full of tips and details about life on the train and keen to share their passion for travel with you to help you make the most of this memorable experience.

From cross-country bucket list experiences to fun city getaways, Amtrak Vacations is the perfect choice for your next vacation.

Yankee Holidays offers over 100+ vacation packages to all of the must-see and most sought-after destinations throughout the U.S. and Canada. Whether you're looking to witness the beauty and scenic landscapes of North America's most popular National Parks including the Grand Canyon, Yosemite or Glacier National Park or visit exciting cities like Chicago, New York City, New Orleans or Seattle on a 3-4 day getaway, our experienced vacation consultants can help you customize your vacation. Plus, all of our packages are inclusive of accommodations, sightseeing, dining and entertainment options so that it truly becomes your dream vacation.

## SPECIALIST TRAINING

If interested in training in either our Amtrak Vacations or Yankee Holidays brands, please contact [Kaitlyn.Audley@yhginc.com](mailto:Kaitlyn.Audley@yhginc.com).

## AWARDS & RECOGNITIONS

Magellan Silver Award Recipients  
Travel Weekly Reader's Choice Award  
TAW Wave Award Recipient – Editor's Pick, Best North American Rail Provider

## NEW AGENCY REQUIREMENTS

1. From [amtrakvacations.com](http://amtrakvacations.com) homepage please click on Guest / Travel Agent Login
2. Go to [Click here for new Travel Agents registration](#)
3. Fill out the registration form and an email notification will be sent to you with approved registration.

## SALES CONTACTS

Kaitlyn Audley  
Partnership Marketing Manager  
[Kaitlyn.Audley@yhginc.com](mailto:Kaitlyn.Audley@yhginc.com)  
978-224-7478 x2174

Jim Marini  
Director of Sales  
[Jim.Marini@yhginc.com](mailto:Jim.Marini@yhginc.com)  
978-867-1131 x1131



## DESTINATIONS

Canada | U.S.A.

## ADDRESS

East Coast Office  
500 Cummings Center, Suite 3100  
Beverly, MA 01915

West Coast Office  
23461 South Pointe Dr., Suite 390  
Laguna Hills, CA 92653

## PHONE

Amtrak Vacations: 800-268-7252  
Yankee Holidays: 800-225-2550  
Commission inquiries: 800-268-7252

FAX 978-922-4819

EMAIL [sales@yhginc.com](mailto:sales@yhginc.com)

## WEBSITE

[www.amtrakvacations.com](http://www.amtrakvacations.com)  
[www.yankeeholidays.com](http://www.yankeeholidays.com)  
[www.yhginc.com](http://www.yhginc.com)

## BOOKING PROCEDURE

Hours of operation:  
Monday - Friday: 9:00am - 10:00pm ET  
Saturday: 9:00am - 5:30pm ET  
Sunday: Closed  
Contact our Reservations Department

## BROCHURE ORDERING

To request an Amtrak Vacations brochure visit us online at: [www.amtrakvacations.com](http://www.amtrakvacations.com)  
View our online brochure at:  
[https://issuu.com/yhginc/docs/amtrak\\_vacations\\_2017\\_rail\\_vacation](https://issuu.com/yhginc/docs/amtrak_vacations_2017_rail_vacation)

To request a Yankee Holidays brochure visit us online at: [www.yankeeholidays.com](http://www.yankeeholidays.com)  
View our online brochure at: [https://issuu.com/yhginc/docs/yankee\\_holidays\\_2017\\_2018](https://issuu.com/yhginc/docs/yankee_holidays_2017_2018)

## FORM OF PAYMENT

Discover, MasterCard, Visa, American Express

**PRICE GUARANTEE** At time of deposit

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Anderson Vacations has long been recognized as a specialist in tailor making customized vacations throughout the destinations we have and now as an escorted tour operator with off the beaten path itineraries. As a wholesaler and tour operator based out of Calgary, Canada, we specialize in fully customized vacations in Canada, US, Australia, New Zealand and the South Pacific Islands. We can customize any vacation to your specific budget and preferences. We offer a full service groups and air department with competitive commissionable and wholesale airfares. We operate a number of escorted tours and rail journeys throughout North America and offer an extensive selection of Guaranteed Departures around the globe through our ownership in Travel Alliance Partners (TAP). Our offerings can be found in the Destination Planners for Canada & Alaska, The Downunder Destination Planner as well as our all new Escorted Brochure for 2017.

Our destinations include:

Canada, U.S., Australia, New Zealand and the South Pacific Islands including the Cook Islands, Fiji, Tahiti, Hawaii, Tonga, Samoa and more. Our staff is extremely knowledgeable, passionate and look forward to creating the best possible travel experience for your clients. No matter what you require, be it airfare only or a complete travel itinerary, we are here to assist you to provide the perfect customizable vacation for your clients.

## AWARDS & RECOGNITIONS

- 2011 ALTO Award – Alberta Pride Recognition
- 2013 Canada Tourism Award (TIAC)
- 2015 Alto Award Finalist – Collaborative Tourism

## SALES REP CONTACTS

Darcie Guarderas, 204-510-1566, dguarderas@andersonvacations.ca - Western Canada and Pacific Northwest Business Development Manager

Allana Haines, 403-245-6200, ahaines@andersonvacations.ca - Eastern Canada Business Development Manager

Dan Harbert, 403-245-6200, bookings@andersonvacations.ca - US West Coast Business Development Manager

Richard Bromberg, 403-245-6200, bookings@andersonvacations.ca - US East Coast Business Development Manager

Steve Bickerdike 403-245-6200, sbickerdike@andersonvacations.ca Business Development Manager, British Columbia



# ANDERSON VACATIONS

## DESTINATIONS

Canada | U.S.A. | Alaska | Hawaii | Australia | New Zealand | South Pacific Islands including Fiji | Tahiti | Cook Islands | Samoa | Tonga

## ADDRESS

1117 - 1st Street SW, Suite 301  
Calgary, Alberta T2R0T9

## PHONE

1.866.814.7378 | 403.245.6200  
Customer Service / Commission Issues:  
Contact Kuldeep Sohanpal directly at 866-814-7378 or 587-349-5969 or by email at ksohanpal@andersonvacations.ca.

## FAX

403.245.6210

## EMAIL

Reservations:  
Bookings@andersonvacations.ca  
Custom Groups:  
cweir@andersonvacations.ca  
sbrand@andersonvacations.ca

## WEBSITE

www.andersonvacations.ca

## BOOKING PROCEDURE

Contact our reservation staff toll-free 866.814.7378 and identify yourself as a Travel Leaders Network licensee, along with your agency name and telephone number.

## BROCHURE ORDERING

Contact our office 866.814.7378 or order online at www.andersonvacations.ca

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____

# Aulani, A Disney Resort & Spa in Ko Olina, Hawai'i



## PRODUCT DESCRIPTION

Walt Disney Imagineers worked hand in hand with locals to create *Aulani*, A Disney Resort & Spa in Ko Olina. Aulani offers your Clients a new way to vacation in Hawai'i, complete with luxurious accommodations in an idyllic ocean setting. The Resort sits on 21 oceanfront acres, nestled between verdant mountains and serene ocean waters. Here, you'll be removed from the crowds of Waikiki, yet close enough to enjoy the wonders of the island.

## SPECIALIST TRAINING

[www.disneytravelagents.com](http://www.disneytravelagents.com)>>Training & Benefits >>The College of Disney Knowledge

## COMMISSION ISSUES:

Visit [DisneyTravelAgents.com](http://DisneyTravelAgents.com)->Training & Benefits->Commissions and select the desired brand for the most current contact information.

# AULANI

A Disney Resort in Hawai'i

## DESTINATIONS

*Aulani*, A Disney Resort & Spa is part of the Ko Olina Resort Community & Marina, in Oahu, Hawai'i which features:

- Spectacular beaches and serene lagoons
- A championship golf course
- Shopping and dining venues
- Water sports, like snorkeling, sports fishing and more

## ADDRESS

Send Payments  
(via Regular Mail & USPS Express Mail):  
Walt Disney Travel Company Inc.  
P.O. Box 4180  
Anaheim, CA 92803-4180  
*\*DO NOT SEND CASH*

**PHONE** 1.866.503.4763

Fax: 714-520-6099

Days/Hours of Operation:

Pacific Time: Monday - Friday 7 a.m. to 8 p.m. Saturday - Sunday 8 a.m. to 6 p.m. Hours may vary seasonally

**EMAIL** [WDPR.FL.Inside.Sales@disney.com](mailto:WDPR.FL.Inside.Sales@disney.com)

**WEBSITE** [www.disneytravelagents.com](http://www.disneytravelagents.com)

**BROCHURE ORDERING** [www.disneytravelagents.com](http://www.disneytravelagents.com)  
[com](#) >>My Disney Tools >> Disney Collateral Store

## BOOKING PROCEDURE

For an easy way to book, just click the "Quote or Book" button to go into the booking engine at [www.DisneyTravelAgents.com](http://www.DisneyTravelAgents.com).

Prefer to call? *Walt Disney Travel Company* reservation agents are ready to help you book your Clients vacation to the *Aulani*, a Disney Resort & Spa. You may book, apply payment, modify or cancel any reservation over the phone. Remember, we don't just sell Disney...we are Disney!

Each destination has booking, deposit & payment, cancellation and modification procedures specific to the products they offer. The most complete and up-to-date information can be found on [DisneyTravelAgents.com](http://DisneyTravelAgents.com) or by speaking to a Cast Member at that destination's reservation center.

**FORM OF PAYMENT ACCEPTED** Agency Check, American Express, Discover, JCB, MasterCard, MCO, Money Order, VISA

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

**There's nothing like Australia ...** A land of adventure, unforgettable journeys and friendly locals, Australia is at the top of many wish lists, but now is the time to send your clients with can't miss unique experiences that will make you want to sell the next flight to Australia. These include cosmopolitan cities, indigenous culture, spellbinding coastlines, food and wine, the Australian outback, nature and wildlife and of course the options for travelling in Australia will complete the journey and are an experience in themselves. From budget to luxury, Australia offers an experience for every travel style. There's nothing like it!

THERE'S NOTHING  
LIKE AUSTRALIA



### DESTINATIONS

Australia

### ADDRESS

2029 Century Park E, Suite 3150  
Los Angeles, CA, 90067

### WEBSITE

Consumer website: [www.australia.com](http://www.australia.com)  
Trade website: [www.aussiespecialist.com](http://www.aussiespecialist.com)  
Corporate website: [www.tourism.australia.com](http://www.tourism.australia.com)

### CUSTOMER SERVICE

Trade Support Toll free: 800-388-4662  
Trade Support email: [hotline@tourism.australia.com](mailto:hotline@tourism.australia.com)

### BROCHURE ORDERING

Online Aussie Specialist Aussie Store -  
[www.aussiespecialist.com](http://www.aussiespecialist.com)  
Trade Support Toll free: 800-388-4662  
Trade Support email: [hotline@tourism.australia.com](mailto:hotline@tourism.australia.com)

### SUPPORT AVAILABLE

- Phone and e-mail access to our Aussie Specialist Help desk.
- Aussie Specialist Travel Club membership - special deals on personal vacations to Australia
- Aussie Store provides access to order from our complete range of Australian collateral including maps, brochures, etc.
- Aussie Specialist Certificate showing your qualification
- Quarterly OzFiles e-newsletter (Please ensure that you have opted in for email communication when registering)
- Brochure pack direct mail consisting of North American sellers of Australia with Incentives and deals for clients
- Invitations to ongoing education and training seminars and webinars throughout North America
- Invitations to Australia Trade Shows (in Australia and North America),
- Invitations to become an Australian "State Specialist"
- Access to famil trips to Australia through Wholesalers and Tour Operators
- Invitation to apply for the Premier Aussie Specialist Program membership and be listed on Tourism Australia's consumer website, [www.australia.com](http://www.australia.com), For criteria - check [www.aussiespecialist.com](http://www.aussiespecialist.com)

**SPECIALIST PROGRAM:** [www.aussiespecialist.com](http://www.aussiespecialist.com)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Auto Europe/Destination Europe



## PRODUCT DESCRIPTION

For over 60 years, Auto Europe has been a leader in worldwide car rental services. In recent years, we have expanded our services to include over 20,000 car rental locations in over 180 countries worldwide (Europe, America's, Africa, Middle East, South Pacific, Australia, New Zealand, & Caribbean) scheduled air with Business Class & Coach Packages to Europe and beyond on all major airlines from the USA, Worldwide three, four and five star hotels, chauffeur, transfer services, prestige and sports car rentals, Buy Back/Long Term Rentals, MiFi and GPS rentals, motorhome rentals and Annual Agent Rewards program including incentives for tiered rewards from free car rentals, airfare, gift cards, fresh Maine seafood and more!

**NOTES** Auto Europe guarantees the best service & will beat the rate of all major car rental companies (comparable service & car category). Instant confirmations within minutes of making a booking via fax or e-mail. Last minute bookings are available. Offering 24-hour toll-free assistance from Europe. Auto Europe's "Affiliate Program" links your online customers to Worldwide Car Rentals Services 24/7. For more information please visit Auto Europe's website at <http://www.autoeurope.com>



### ADDRESS

39 Commercial Street, P.O. Box 7006  
Portland, ME 04112

### RESERVATIONS

800-432-6490  
Hours: 24 hours/7 days/365 per year

### EMAIL

reservations@autoeurope.com

### WEBSITE

[www.autoeurope.com](http://www.autoeurope.com)

### GROUP DEPARTMENT

800-223-5555

### CUSTOMER SERVICE

800-223-5555  
Fax: 877-227-7587  
E-mail: [customerservice@autoeurope.com](mailto:customerservice@autoeurope.com)

### BROCHURE ORDERING

800-223-5555, Ext. 3650 or [www.autoeurope.com](http://www.autoeurope.com)

### SALES OFFICE

800-223-5555, Ext. 2013  
E-mail: [tasales@autoeurope.com](mailto:tasales@autoeurope.com)

### FORM OF PAYMENT

Agency check, American Express, Diner's Club,  
Discover, MasterCard, VISA

### PRICE GUARANTEE

At the time of deposit, all bookings made in the US are guaranteed in US Dollars and all bookings made in Canada are guaranteed in Canadian Dollars.

### FREQUENT FLYER MILEAGE PROGRAM

Accrual available with air program on many carriers.

### HOTEL PARTNERS

Over 75,000 3, 4, & 5 star hotels worldwide.

### TRAVEL INDUSTRY POLICY

Agent discounts, Free Day Coupons and Annual Agent Rewards program including incentives for tiered rewards from free car rentals, airfare, gift cards, fresh Maine seafood and more!

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Since we launched our very first ship in 2004, Avalon Waterways has invited you – our traveler – to be our muse. Thanks to you, we let imagination and a relentless desire to create a smart use of space, be our guide. The result? An incomparable river cruise experience, including one-of-a-kind Panorama Suites – with innovative Open-Air Balconies® – on the industry's only Suite Ships®: Unequaled vessels that feature two full decks of 200- and 300-square-foot suites. And on the spectacular ships of Avalon, “included” is one of our favorite words. Spacious outside staterooms with plenty of room to relax – included. Special touches like regional wines and beer at every onboard dinner – included. Complimentary Wi-Fi – included. The most shore excursions, led by Certified Local Guides – included. VIP entrance into must-see sites – included. Unique Local Favorites<sup>SM</sup> designed to bring your destination to life – included. In addition to everything that is included, we also give you the freedom of Avalon Choice® – a different approach to river cruising that invites travelers to personalize their trip.

Whether you're looking for a romantic mini-break, an in-depth 24-day exploration or something in between, with Avalon Waterways, you can choose the river cruise that reveals the very best of Europe, Asia, or South America- your way!

## SPECIALIST TRAINING

Avalon Waterways Specialist Program & Online Training at [www.globusfamilypartner.com/gfob-u](http://www.globusfamilypartner.com/gfob-u)

## AWARDS & RECOGNITIONS

Travel Weekly 2011 Reader's Choice Award: Best River Cruise Ship - Avalon Panorama

Travel Weekly 2015 Magellan Award: Cruise Marketing - TV Commercial  
Travel Pulse Travvy Awards 2016 Best Cruise Line, Europe



## DESTINATIONS

Europe (Rhine, Danube, Moselle, Rhone, Seine) | Asia (Irrawaddy, Yangtze and Mekong) | South America (Amazon) | Galapagos Islands

## ADDRESS

5301 S Federal Circle  
Littleton, CO 80123

## PHONE

Reservations: 800.221.0090  
Groups: 800.221.0097

## FAX

Record & Commissions: 303.703.7665

## EMAIL

[TravelAgentService@globusfamily.com](mailto:TravelAgentService@globusfamily.com)

## WEBSITE

Consumer: [avalonwaterways.com](http://avalonwaterways.com)  
Agent: [globusfamilypartner.com](http://globusfamilypartner.com)

## BOOKING PROCEDURE

Refer to brochure/Reservations/Website  
[globusfamilypartner.com](http://globusfamilypartner.com)

## BROCHURE ORDERING

Brochures can be ordered via our Travel Agent Portal at [globusfamilypartner.com](http://globusfamilypartner.com)

## NEW AGENCY REQUIREMENT

An agency needs to submit, by fax or e-mail, a letter of introduction. It needs to include the agency name, phone number, fax number (if available), physical address (no PO Boxes), an IATA, CLIA, etc. or Tax ID, signed by an Owner/Manager. Must be dated within 60 days of receipt. Must be dated within 60 days of receipt. Fax to 303.703.7665 or email [broark@globusfamily.com](mailto:broark@globusfamily.com).

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Avanti Destinations



## PRODUCT DESCRIPTION

Your independent travel clients want the perfect trip--multiple destinations with special interest sightseeing and activities, accommodations with personality and style, and smooth, trouble-free connections throughout.

Let Avanti make complex FIT easy for you to book, whether your clients are headed to Europe, Central and South America, or Asia. For more than 36 years, we've been selecting the best these destinations have to offer and weaving it all together with the right connections for a seamless experience that will delight your clients--and have them coming back for more.

Uncommonly rewarding FIT.

Avanti Destinations makes it easy for you to plan travel for your clients, their family and their friends. We've been inspiring independent travelers with innovative and authentic vacations for 36 years. We will provide you seamless, multi-destination vacations that will return your clients thrilled and ready for the next. With us, they go where they want. When they want. With the flexibility to savor special moments along the way. Their vacation is uniquely theirs. That's Avanti!

Our record of success at Avanti Destinations reflects the way we have fine-tuned the art of independent travel. We create vacations of a lifetime for people who want to experience travel up-close and personal--at their own pace, without the constraints of a group.

## Pre- & Post-Cruise Specialists

We are also specialists in pre- and post-ocean and river cruising, delivering pier to hotel transfers, accommodations, and a variety of tours and special experiences for all types of travelers.

## ADDITIONAL INFORMATION

5 Reasons to Pick Avanti:

1. Independent Vacations - For the experienced traveler, completely flexible and personalized itineraries made easy.
2. Hand-Picked Accommodations - Boutique hotels, castles, villas, chateaux, bed & breakfast, manor houses, haciendas, and eco-lodges personally selected for their standards, character and charm.
3. Unique Travel Options - Pre-plan your vacation with food & wine, cultural & historic tours, private drivers & guides, and off-the-beaten path sightseeing.
4. Travel-wise Consultants - Skilled and experienced travel consultants help you avoid possible pit-falls for a well-planned vacation.
5. Support During Travel - Avanti's professional, local travel partners are available for assistance everywhere you go.

Get the insider's guide to Avanti Destinations and watch our videos: <http://www.avantidestinations.com/video>

## AWARDS & RECOGNITIONS

2016 Magellan Awards - Gold & Silver  
2010, 2011 and 2012 Recommend Reader's Choice award for Best Tour Operator Central & South America.

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____

*The Leader for Independent Travel*



## DESTINATIONS

Argentina | Belgium | Belize | Bolivia | Brazil | Cambodia | China | Chile | Colombia | Costa Rica | Croatia | Czech Republic | Denmark | Ecuador | El Salvador | Finland | France | Germany | Greece | Guatemala | Honduras | Hungary | Iceland | Indonesia | Ireland | Italy | Japan | Laos | Malaysia | Monaco | Myanmar | Netherlands | Nicaragua | Norway | Panama | Peru | Philippines | Poland | Portugal | Singapore | South Korea | Spain | Sweden | Switzerland | Taiwan | Thailand | Turkey | United Kingdom | Uruguay | Vietnam

## ADDRESS

111 SW Columbia St., Suite 1200  
Portland, OR 97201

**PHONE** 800.422.5053

**RESERVATIONS** 800.422.5053  
Hours: 6:30 AM - 5:30 PM (PST) Monday - Friday  
24 hours Emergency Service Saturday-Sunday

**FAX** 800.422.9505

**EMAIL** [requests@avantidestinations.com](mailto:requests@avantidestinations.com)

**WEBSITE** [www.avantidestinations.com](http://www.avantidestinations.com)

## BOOKING PROCEDURE

Call 800.422.5053, visit [www.avantidestinations.com](http://www.avantidestinations.com), or email at [requests@avantidestinations.com](mailto:requests@avantidestinations.com)

## BROCHURE ORDERING

Visit [avantidestinations.com/brochures](http://avantidestinations.com/brochures)

## CO-OP ADVERTISING

Preprinted Collateral: [www.avantidestinations.com](http://www.avantidestinations.com)  
CO-OP Funding: Available on a case-by-case basis.  
Contact Jeffrey Bershaw Director of Marketing  
[jbershaw@avantidestinations.com](mailto:jbershaw@avantidestinations.com)

**FORM OF PAYMENT** Check, American Express, Discover, MasterCard, VISA

**PRICE GUARANTEE** At time of deposit.

## TRAVEL INDUSTRY POLICY

<http://www.avantidestinations.com>



## PRODUCT DESCRIPTION

A Boutique cruise line of distinction, catering to an up-market and affluent traveler. Azamara Club Cruises® sails to fascinating destinations all over the world and specializes in Destination Immersion®, Longer stays, More overnights and Night touring<sub>SM</sub> in ports of call. Onboard their two 690-guest ships the experience is more club-like, with a warm, friendly staff. Azamara Club Cruises® includes Gratuities, Select Standard Spirits, International Beers and Wines, Bottled water, Soft drinks, Specialty Coffees & Teas, English butler service for suite guests, Self-service laundry, Shuttle service to and from port communities (where available), Concierge services for personal guidance and reservations. Enjoy a complimentary AzAmazing Evenings<sup>(SM)</sup> Event on almost all voyages, highlighting the best of local culture and cuisine in stunning settings. These private-party events, exclusively for Azamara guests, will elevate evenings from memorable to magical.

## ADDITIONAL INFORMATION

"Longer Stays, More Overnights, Night Touring". Join us as we sail to 62 countries and 203 ports around the world. With nearly half of all Azamara port stops featuring overnight or late night stays, you'll have plenty of time to explore. And at each port we'll take you far beyond the ordinary with local excursions that stir your imagination and leave a lasting imprint. Single occupancy rates of 125% offered on select voyages. The Le Club Voyage, members' loyalty program, includes numerous benefits and savings.

## SPECIALIST TRAINING

Azamara World Academy.

## AWARDS & RECOGNITIONS

2015 CRUISE CRITIC CRUISER' CHOICE AWARDS:

- Best Cruise Overall: Azamara Quest and Azamara Journey
- Best for Service: Azamara Quest and Azamara Journey
- Best for Shore Excursions: Azamara Quest and Azamara Journey

**REBATING POLICY:** See Agent Universe



**AZAMARA**  
CLUB CRUISES®

## DESTINATIONS

Southeast Asia | Japan | China | Indonesia | Norwegian Fjords | Scandinavia | The Baltics | British Isles & Ireland | Western Europe | Greek Isles | French & Italian Rivas | Holy Land | The Adriatic | Black Sea | South America | West Indies | Central America | Australia | New Zealand

Among Azamara's special events voyages are: Carnival In Rio, Monaco Grand Prix, British Open Golf & Finals

## ADDRESS

1050 Caribbean Way,  
Miami, FL 33123

## PHONE

Corporate Office: 305.539.6000  
Reservations: 877.222.2526  
Commission Issues: Pre-Cruise 877.222.2526  
Post Cruise: 800.256.6649

## EMAIL

Jon Grutzner | Director of Sales - East  
JGrutzner@AzamaraClubCruises.com

Joanna Moreno | National Accounts Specialist  
jmoreno@azamaraclubcruises.com

## WEBSITE

AzamaraClubCruises.com

## BOOKING PROCEDURE

Book through CruisePRO  
Reservations: 877.222.2526  
Hours: 9 am - 8 pm M-F, 10 am - 3 pm Sat EST  
Group reservations: 800.556.8208

## BROCHURE ORDERING

www.cruisingpower.com

## NEW AGENCY REQUIREMENT

Complete form and provide credentials and submit to Azamara Club Cruises®. Form can be found on supplier's page on Agent Universe.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Bahia Principe Hotels & Resorts



## PRODUCT DESCRIPTION

The Bahia Principe Resorts redefine what an idyllic vacation is. Under two brands "Grand Bahia Principe" (5 stars) and the exclusive "Luxury Don Pablo Collection", hallmark of a new class in luxury and service, Bahia Principe offers seventeen high-end hotels located throughout Jamaica, Mexico, and the Dominican Republic, guests can give in to their every whim and delight while having their ideal vacation experience.

Large guest rooms and suites, attentive service and enviable surroundings are just some of the alluring features of the Grand Bahia Principe Resort chain, but the real draw is the plethora of activities and experiences that guests of any age can indulge in.

Highlighting the natural beauty of the Caribbean with sprawling resort grounds that are lushly landscaped and expertly designed, the Bahia Principe Resorts are also home to a variety of stunning amenities. Though the selection varies depending on destination, the possibilities range from 18-hole golf courses to Dolphinariums and Kid-Friendly Water Parks.



## DESTINATIONS

Dominican Republic, Mexico, Jamaica, Spain

## ADDRESS

8726 NW 26 Street, Suite 24, Miami, FL 33172 USA

## WEBSITE

[www.bahiaprincipe.com](http://www.bahiaprincipe.com)

## EMAIL

[mlopezjurado@bahia-principe.com](mailto:mlopezjurado@bahia-principe.com)

## RESERVATIONS 1- 866-282-2442

3:00 AM - 11:00 PM (EST) Monday-Friday

3:30 AM - 9:00 PM (EST) Saturday

5:00 AM - 9:00 PM (EST) Sunday

## GROUP DEPARTMENT:

Toll Free: 1.866.28.BAHIA (22442)

Email: [groups1@bahiaprincipe.com](mailto:groups1@bahiaprincipe.com)

8726 NW 26 Street, Suite 24 · Miami, FL 33172 · USA

## CUSTOMER SERVICE

Tel: +34 971 787 000 · Ext: 7317

Email: [calidad@bahia-principe.com](mailto:calidad@bahia-principe.com)

Hours: 9:00 AM – 6:00PM (CST) Monday-Friday

## SALES OFFICE 305.592.6466

Toll Free: 1.866.28.BAHIA (22442)

Fax: 305.592.6467

## BOOKING PROCEDURE

Book through one of our Preferred Supplier Tour Operator Partners.

## BROCHURE ORDERING

Email: [hperez@bahiaprincipe.com](mailto:hperez@bahiaprincipe.com)

[www.bahiaprincipe.com](http://www.bahiaprincipe.com)

Tel: 305.592.6466 Ext.4502

## TRAVEL AGENT PORTAL [www.bahiaprincipe.com](http://www.bahiaprincipe.com)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Barceló Hotel Group is one of the top hospitality companies in the world. This Spanish family-owned company has been recognized worldwide for more than 85 years for its excellent service and innovation in the industry. Barceló Hotel Group properties are located in top destinations and cities in Europe, Mexico, Africa, Latin America and the Caribbean. We offer a variety of hotels and resorts to all kinds of travelers, from guests with a limited budget to travelers who seek exclusive luxury accommodations and experiences.

Barceló Hotel Group offers a growing portfolio of hotels in Latin America that currently includes over 40 hotels, in four distinct brands; Royal Hideaway Luxury Hotels & Resorts, an elite group of luxury resorts; Barceló Hotels & Resorts, a renowned upscale resort brand featuring a blend of urban-centric hotels and multi-resort, all-inclusive complexes on some of the most amazing beach; Occidental Hotels & Resorts, one of the leaders in all-inclusive hotels in Latin America; and Allegro Hotels, our value-conscious hotels.

# Barceló

## HOTEL GROUP

### DESTINATIONS

ARUBA – Palm Beach; COLOMBIA – Cartagena de Indias; COSTA RICA – Golfo Papagayo, Playa Tambor, San José, and Tamarindo; DOMINICAN REPUBLIC – Punta Cana and Santo Domingo; ECUADOR – Playa Salinas; EL SALVADOR – San Salvador; GUATEMALA – Guatemala City; MEXICO – Cancun, Cozumel, Cuernavaca, Huatulco, Ixtapa, Los Cabos, Manzanillo, Playa del Carmen, Puebla, Puerto Vallarta, Queretaro, Riviera Maya, and Riviera Nayarit; NICARAGUA – Managua and Playa Montelimar; PANAMA – Panama City

### RESERVATIONS

1-800-BARCELO (227-2356)

### CUSTOMER SERVICE

1-800-BARCELO (227-2356)

### GROUP DEPARTMENT

E-mail: [groups.usa@barcelo.com](mailto:groups.usa@barcelo.com)  
Phone: 305.714.3025

### WEBSITE

[www.barcelo.com](http://www.barcelo.com)

### BOOKING PROCEDURE

Book through one of our Preferred Supplier Tour Operator Partners.

### BROCHURE ORDERING

[www.barcelobrochures.com](http://www.barcelobrochures.com)

### AGENT PORTAL

[www.BarceloAgents.com](http://www.BarceloAgents.com)

### SPECIALIST PROGRAMS

Barceló Partner Club is a loyalty program exclusively for retail travel agents. We reward each booking made at a Barceló Hotel Group property in Latin America & Caribbean with Cash and Points which can be used for complimentary stays at our extraordinary hotels and resorts. Visit us at [www.BarceloPartnerClub.com/us/](http://www.BarceloPartnerClub.com/us/) for more information.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Big Five Tours & Expeditions



## PRODUCT DESCRIPTION

Beyond superior service and amazing adventures, Big Five honors the best practices of sustainable, socially responsible, luxury travel, which promotes cultural preservation, community integrity, and conservation of natural resources.

Founded in 1973, Big Five Tours & Expeditions is renowned for customized, luxury FITs to Central & South America, Africa, Asia, the Middle East and the South Pacific.

Big Five's Destination Specialists are known for creative off-the-beatenpath luxury private tours that are authentic and respect sustainable travel practices.

## SPECIALIST TRAINING

Big Five conducts regular destination-focused webinars and, for active partner travel agencies, will provide a series of private educational webinars for requested destinations.

## AWARDS & RECOGNITIONS

- Travel+Leisure: A List of Top Agents, 2015, 2014, 2013, 2012, 2011, 2010, 2009
- Conde Nast Traveler: 2013 World Savers Award – Tour Operator Doing It All
- National Geographic Traveler: 50 Tours of a Lifetime, 2013, 2012, 2011, 2009, 2007
- National Geographic Traveler: Best Adventure Travel
- Travel+Leisure: World's Best Safari Outfitter and Tour Operator, 2009, 2007, 2006, 2005, 2004, 2001, 1999

## SALES REP CONTACTS

Paul Dorgan – paul@bigfivetours.ca



*Enriching Lives Through Distinctive Journeys*

## DESTINATIONS

Africa | Middle East | Central & South America & Antarctica | Asia | South Pacific

## ADDRESS

1551 SE Palm Court  
Stuart, FL 34994

## PHONE

800.BIG.FIVE (244.3483)  
888.BIG.FIVE (244.3483)  
772.287.7995 - USA

## EMAIL

info@bigfive.com

## WEBSITE

www.bigfive.com  
www.galapagos.com  
www.bigfivenavigator.com

## BOOKING PROCEDURE

Please identify yourself as a Travel Leaders Network member at time of quotation.

## BROCHURE ORDERING

To order, contact us by email or phone, or visit us online at [www.bigfive.com/contactbig-five/brochure-order-form](http://www.bigfive.com/contactbig-five/brochure-order-form)

For a digital version, go to this link:

<http://www.bigfive.com/bigfivenavigator>.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Blount Small Ship Adventures



## PRODUCT DESCRIPTION

Discover the unexpected pleasures of exploring the waters less traveled! Blount ships are different by design, with unique structural elements that help take travelers closer to local cultures, hidden treasures, and life-changing memories that transform a regular cruise into a true adventure. Enjoy crowd-free comfort from your private, air-conditioned cabin, the sunny top deck, and the welcoming dining room, where complimentary beer and wine is served with lunch and dinner every day! Our friendly staff, casual atmosphere, and a maximum of just 88 passengers make every Blount cruise an unforgettable experience. In 2016, choose from 10 itineraries throughout the United States, Canada and Caribbean, including 4 new itineraries "The Bahamian Out Islands, The Bahamas & Caicos Islands, Maine and the Canadian Maritimes and Islands, Castles & Canals." With cruises ranging from 7-16 days departing from convenient ports of call, we offer a vacation to suit every traveler's sense of adventure!

In 2016, we are proud to continue our exclusive Signature Series, designed to take travel lovers to exciting, one-of-a-kind destinations that are often out of reach with other cruise lines. Transit narrow waterways with our shallow draft, and glide quietly beneath low bridges with our retractable pilot house. Choose from five exciting Signature Series cruises: "Great American Waterways," an unforgettable voyage across four Great Lakes; and "Locks, Legends & Canals of the Northeast," and "Islands, Castles and Canals: Boston to Montreal" both adventures cross storied waterways and multiple ports of call. An adventure across seven storied waterways and fourteen ports of call.

Bow land onto isolated beaches and hidden coves with both The Bahamian Out Islands and The Bahamas & Caicos Islands.

## SPECIALIST TRAINING

Sign up for our monthly travel agent webinars at [www.blountsmallshipadventures.com/travel-partners](http://www.blountsmallshipadventures.com/travel-partners)

## REBATING POLICY

Agents have the opportunity to short pay their clients payment and take the balance from their commission.



## DESTINATIONS

Canada | U.S.A. | Caribbean

## ADDRESS

461 Water Street  
Warren, RI 02885

## PHONE

800.556.7450

## FAX

401.247.2350

## EMAIL

[info@blountsmallshipadventures.com](mailto:info@blountsmallshipadventures.com)

## WEBSITE

[www.blountsmallshipadventures.com](http://www.blountsmallshipadventures.com)

## AGENCY WEBSITE

[www.blountsmallshipadventures.com/travel-partners](http://www.blountsmallshipadventures.com/travel-partners)

## BOOKING PROCEDURE

Call 800.556.7450 for reservations.

## BROCHURE ORDERING

[www.blountsmallshipadventures.com](http://www.blountsmallshipadventures.com) or  
800.556.7450

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Blue Sky Tours, a leading wholesaler to Hawaii and the South Pacific, has been selling custom designed vacation packages since 1981. Blue Sky Tours sells only through travel agents. This means we focus all of our energy on making sure travel agents receive superior service from our team of friendly experts, and delivering the greatest value on an unmatched breadth of Hawaii product. Blue Sky Tours offers as much as 15% commission (compensated after payment, not travel) regardless of where you book - through our travel agent only web site, [www.blueskytours.com](http://www.blueskytours.com), VAX VacationAccess or our knowledgeable reservations team. Blue Sky Tours is a proud member of the Mark Travel Corporation family of companies.

## SPECIALIST TRAINING

Blue Sky Tours provides Destination Specialists programs each year on each island.

## AGENT TOOLS

The Agent FLEX Program will give you rates that will BEAT your competition! With these rates, Blue Sky Tours and the Travel agent will share in the discount to ensure you keep the sale. Just use promo code FLEX to take advantage of the program.

## AWARDS & RECOGNITIONS

Blue Sky Tours Bonus Cash loyalty program. To learn more go to [www.agentbonuscash.com](http://www.agentbonuscash.com)



## DESTINATIONS

Hawaii / South Pacific

## ADDRESS

8969 N Port Washington Rd,  
Milwaukee, WI 53217

## PHONE

Reservations: 800.678.2787  
General: 505.293.9462

## FAX

800.747.1221

## EMAIL

[websales@blueskytours.com](mailto:websales@blueskytours.com)  
[engagement@blueskytours.com](mailto:engagement@blueskytours.com)  
[sales@blueskytours.com](mailto:sales@blueskytours.com)

## WEBSITE

[www.blueskytours.com](http://www.blueskytours.com)  
VAX VacationAccess

## BOOKING PROCEDURE

VAX VacationAccess, Online at  
[www.blueskytours.com](http://www.blueskytours.com) or via phone at  
800.678.2787.

## COLLATERAL ORDERING

To request collateral call 800.678.2787 or online at  
[blueskytours.com](http://blueskytours.com).

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Brand g Vacations



## PRODUCT DESCRIPTION

We specialize in full ship charters of riverboat and small ocean vessels for the Lesbian, Gay, Bisexual and Transgendered (LGBT) community. While primarily for the gay community we also welcome their friends and family members to travel with us. We offer a mix of more mainstream destinations such as the Danube and Rhine river cruises as well as more exotic itineraries such as Myanmar, Vietnam and Cambodia and Peruvian Amazon.

## SPECIALIST TRAINING

Call 800.433.4303 or +1.952.405.9309

## REBATING POLICY

See Agent Universe

## SALES TEAM:

Jeff Gundvaldson  
Managing Partner, Sales and Marketing  
952.405.9309  
jeff@brandgvacations.com



## DESTINATIONS

Asia | Europe | Latin America | South America

## ADDRESS

3333 Republic Avenue  
Minneapolis, MN 55426

## PHONE

800.433.4303 or +1.952.405.9309  
AGENT CUSTOMER SERVICE PHONE:  
+1.952.405.9309

## FAX

+1.612.284.5334

## EMAIL

info@brandgvacations.com

## RESERVATION HOURS

9:00AM - 6:00PM (CST) Monday - Friday

## SALES TEAM

Jeff Gundvaldson  
Managing Partner, Sales and Marketing  
+1.952.405.9309  
jeff@brandgvacations.com

## WEBSITE

www.brandgvacations.com

## BOOKING PROCEDURE

Call 800.433.4303 or +1.952.405.9309 or email info@brandgvacations.com. Please provide phone number and/or Industry ID.

## BROCHURE ORDERING

Call 800.433.4303 or +1.952.405.9309 or email info@brandgvacations.com.

## FORM OF PAYMENT

Credit card, bank wire or agency check

## PRICE GURANTEEE

At time of deposit

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____

# Visit Britain



## PRODUCT DESCRIPTION

The rich history, culture, and countryside of Great Britain is unlike anywhere else in the world. A place that is defined by its heritage, but refreshed with new ideas. A culture deep rooted in history, but shaped by the people of today. A countryside that is vast and sprawling, yet quickly traveled with modern transportation. Great Britain is a perfect blend of everything that makes for a truly great getaway.



## DESTINATIONS

Britain

## ADDRESS

VisitBritain  
845 Third Avenue  
10th Floor  
New York, NY, 10022  
Phone: 212-850-0339

## SALES OFFICE

212-850-0339

## WEBSITE

[www.visitbritain.com/trade](http://www.visitbritain.com/trade)

## BROCHURE REORDER

VisitBritain Toolkit

The Toolkit is a range of promotional materials such as window posters, pull-up stands and merchandise which can assist you in promoting Britain in your agency. The high resolution artwork is available for you to download from the VisitBritain Images website so that you can print yourselves. In order to obtain access to the required materials please register at [www.visitbritainimages.com](http://www.visitbritainimages.com) and contact your local VisitBritain representative to obtain toolkit permission.

## SPECIALIST PROGRAM

[www.britagent.com](http://www.britagent.com)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

With 20 locations nationwide and over 200 dedicated employees, C&H International is the leading air consolidator. We take pride in our 34 plus years history of incomparable service to the travel community. With airline contracts representing more than 80 renowned international airlines, C&H International offers only the **most competitive net and commissionable** airfares for international itineraries. Our tireless efforts to expand our product line and technological capabilities provide us with unparalleled expertise and guaranteed financial strength. Mondee Inc., the parent company owning C&H International is at the forefront of rapidly transforming the travel industry's approach to private and commissionable international air fares. The leading edge **TripPro™ technology** creates the next generation of private fare distribution by harnessing big data capability, innovative search algorithms and advanced merchandising. TripPro™ by Mondee produces the lowest fares by combining the inventory and wholesale pricing from the world's top air consolidators. In addition C&H International offers negotiated group quotes on international/domestic itineraries, a team of highly professional sales executives who have complete knowledge of airline contracts and dedicated agency support services.

## FREQUENT FLYER MILEAGE PROGRAM

Varies from contract to contract. Please call specialty desk for specific requests. Most of are contracts allow mileage accrual.

## TRAVEL INDUSTRY POLICY

Please call 866-264-4247

**WEBSITE** [www.trippro.com/cnh](http://www.trippro.com/cnh)



## DESTINATIONS

C&H has products to ALL world destinations. They include Africa, Europe, Middle East, Asia, Latin America, Canada, South Pacific and more!

## ADDRESS

7740 E. Garvey Ave., Rosemead, CA 91770

## RESERVATIONS

Specialty desk : 866-264-4247 | 888-264-3273 Fax: 626-573-8273

Email: [specialty.desk@cnhtravel.com](mailto:specialty.desk@cnhtravel.com)

Hours: 6:00 a.m. – 6:00 p.m. (PST) Monday – Friday  
10:00 a.m. – 1:00 p.m. (PST) Saturday

24/7 Support phone: 855-652-2164

24/7 Support email : [region1@trippro.com](mailto:region1@trippro.com)

## GROUP DEPARTMENT 866-264-4247

Email: [groups@cnhintl.com](mailto:groups@cnhintl.com)

## CUSTOMER SERVICE 866-264-4247

Email: [specialty.desk@cnhtravel.com](mailto:specialty.desk@cnhtravel.com)

## SALES OFFICE

Contact: Lali Kumar – V.P. Business Development  
Phone: 202-459-8555

Email: [lkumar@mondee.com](mailto:lkumar@mondee.com)

Contact: Oya Bekisoglu – Regional Sales Manager  
Phone: 650-600-3703

Email: [oya@cnhtravel.com](mailto:oya@cnhtravel.com)

**EMAIL** [specialty.desk@cnhtravel.com](mailto:specialty.desk@cnhtravel.com)

## PRICE GUARANTEE

Fares are subject to change. Only when payment is rendered can fares be guaranteed.

## GDS DIRECT ACCESS SYSTEMS

We have ALL 4 GDS systems. You are allowed to BOOK and QUEUE to your preferred system. Please call for QUEUE instructions and details. In addition, we have multiple platforms of TripPro: TripPro Desk Top / Sabre Red App / TripPro Cloud / TripPro API. Please call Oya Bekisoglu for details.

## CONSUMER PROTECTION PLANS/AFFILIATIONS

ARC, IATA



## PRODUCT DESCRIPTION

Carey is the global leader in chauffeured services and ground transportation logistics management, providing fullservice solutions for the world's most discerning travelers since 1921. Spanning more than 1000 cities worldwide, Carey's exclusive global franchise network ensures that our passengers will experience the same impeccable standards for safety, service and reliability no matter where they travel.

Carey Features: Luxury Fleet / Professional Chauffeurs / Airport Greeter/ Specialized Logistics Management Services/ Online Reservations / Multi- City Availability / Transparent Pricing / Travel Agency Commissionable

Embarque is safe, affordable, and eco-friendly car service that you can count on to Add greater value to your client's travel. Available in select markets in the US and UK, Embarque delivers a unique chauffeured service experience that is universally accessible to any class of business or leisure traveler.

Embarque Features: Carbon Balanced, US EPA SmartWay Certified Fleet/ Professional Drivers / Online Reservations / Multi-City Availability / Transparent Pricing / Travel Agency Commissionable.

**TRAVEL INDUSTRY POLICY** Carey travel industry discount is 25%; Embarque Travel industry discount is 10%. This industry discount is for travel agency staff or owner use only. To receive the Travel Agent Carey 25% discount for your service needs worldwide on all published base rates, contact Carey International's Reservation Desk at 800-336-4646 or res@ecarey.com. Refer to your Carey (Travel Agency) ID Number: WA770488. To Receive the Travel Agent Embarque 10% discount for our Embarque services in our Embarque cities. Embarque reservations desk at: 866-444-2144 or res@ecarey.com. Refer to your Embarque (TravelAgency) ID Number: WA 819579. All non-discounted transactions earn commissions for both Carey and Embarque services. Unlimited Budget Payout for Carey International services & Embarque services Base program: \$1.00 on all Carey Full rate delivered bookings .50 on all Carey Corporate rate delivered bookings \$1.00 on all Embarque delivered bookings. www.unlimitedbudget.com to enroll.



## DESTINATIONS

USA | Canada | South America | Central America | Asia Pacific | Africa | Middle East | Australia | Caribbean | Europe

## ADDRESS

7445 New Technology Way  
Frederick, MD 21703

## RESERVATIONS 888-895-1908

Email: reservations@Carey.com  
Embarque Reservations: 866-444-2144  
Embarque Website: www.embarque.com  
Email: reservations@Embarque.com  
Specialty Desks: international.support@carey.com  
Hours: 24 hours, 7 days a week

## EMAIL

tim.gregory@carey.com

## WEBSITE

www.careyconnect.com

## BOOKING PROCEDURE

Website: www.careyconnect.com

Sabre Red Application: travel.support@careyconnect.com

GDS or Online Booking Tool: Contact account.services@carey.com to set up connection

## BROCHURE ORDERING

travelagentsales@carey.com

**GROUP DEPARTMENT** events@carey.com

**CUSTOMER SERVICE** customercare@carey.com

## SALES OFFICE 847-376-6158

Contact: Tim Gregory  
Carey International, Inc,  
2134 S. Wolf Road, Des Plaines, IL 60018  
Email: tim.gregory@carey.com

**FORM OF PAYMENT** American Express, Diners Club, Discover, Master Card, Visa

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Carlson Rezidor Hotel Group



## PRODUCT DESCRIPTION

Carlson Rezidor Hotel Group is one of the world's largest and most dynamic hotel companies. We have a fantastic portfolio of more than 1,400 hotels in operation and under development, a global footprint covering over 115 countries and territories and a powerful set of global brands:

Quorvus Collection

Radisson Blu®

Radisson®

Radisson Red

Park Plaza®

Park Inn® by Radisson

Country Inns & Suites By CarlsonSM.

With our long, successful history in global hospitality and 88,000 inspiring people, Carlson Rezidor Hotel Group has a rich expertise across all key segments, all business models, plus a strong and expanding revenue generation capability.

## SPECIALIST TRAINING

[www.looktobook.com](http://www.looktobook.com)

## DIRECT BOOKING OF WORLDWIDE AND SELECT HOTEL PROGRAMS

See Agent Universe

## WORLDWIDE HOTEL PROGRAM BOOKING INSTRUCTIONS:

Four Easy Ways to Book:

1. GDS - book using rate codes: TL7 in Sabre or 7TL in Amadeus, Apollo & Worldspan
2. pinSIGHT - book using pinSIGHT on Agent Universe - look for the Travel Leaders Group Worldwide rates
3. Phone - call the hotel directly and request the "1 Travel Leaders Worldwide" rate
4. Online - book via dedicated hotel partner sites and phone numbers

## Select Hotel Program booking instructions:

Book through the Travel Leaders Select Hotels & Resorts Program using GDS codes TZE in Sabre, Amadeus and Worldspan; TZEL in Apollo/Galileo.



## DESTINATIONS

Carlson Rezidor Hotel Group features properties throughout the world with hotels in the Americas, Europe, the Middle East, Africa, and Asia.

## ADDRESS

701 Carlson Parkway, MS 8203

Minnetonka, MN 55305

## PHONE

Radisson, Radisson Blu – 800-967-9033

Radisson Red 800-967-9033

Country Inns & Suites – 800-830-5222

Park Plaza – 800-777-1700

Park Inn – 800-670-7275

Quorvus Collection – 844-786-7887

Hours – 6:00 AM - 2:00 AM (CST)

## FAX

402-501-9166

## WEBSITE

[www.carlsonrezidor.com](http://www.carlsonrezidor.com)

[www.radisson.com](http://www.radisson.com)

[www.radissonblu.com](http://www.radissonblu.com)

[WWW.RADISSONRED.COM](http://WWW.RADISSONRED.COM)

[www.countryinns.com](http://www.countryinns.com)

[www.parkplaza.com](http://www.parkplaza.com)

[www.parkinn.com](http://www.parkinn.com)

[www.quorvuscollection.com](http://www.quorvuscollection.com)

## BOOKING PROCEDURE

GDS Direct access systems:

Sabre, Apollo, Worldspan, Amadeus

Master chain code: CW

Radisson, Radisson Blu, Radisson Red:RD

Country inns and suites: CX

Park Inn: PD

Park Plaza: PK

Quorvus Collection: QC

## BROCHURE FULFILLMENT

[www.carlsonrezidor.com](http://www.carlsonrezidor.com)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Celebrity Cruises



## PRODUCT DESCRIPTION

Celebrity Cruises' iconic "X" is the mark of modern luxury, with its cool, contemporary design and warm spaces; dining experiences where the design of the venues is as important as the cuisine; and the amazing service that only Celebrity can provide, all created to provide an unmatched experience for vacationers' precious time. In addition to offering vacations visiting all continents, Celebrity also presents immersive cruisetour experiences in Alaska, Australia/New Zealand, Canada, Europe and South America. One of the fastest-growing major cruise lines, Celebrity is one of five cruise brands operated by global cruise vacation company Royal Caribbean Cruises Ltd. (NYSE, OSE: RCL). Celebrity's fleet currently consists of 12 ships. For more information, visit [www.celebritycruises.com](http://www.celebritycruises.com). Follow the brand socially at [www.facebook.com/celebritycruises](http://www.facebook.com/celebritycruises).

## SPECIALIST TRAINING

5-Star Academy

## AWARDS & RECOGNITIONS

Conde Nast Traveler's Readers' Choice Awards: Voted #1 Top Cruise Lines: Large-Ship Lines

## REBATING POLICY

See Agent Universe

## TRAVEL INDUSTRY POLICY

Space Available: \$40 inside, \$50 oceanview, \$75 veranda, \$80 concierge class per person for CLIA members. \$50 inside, \$60 oceanview, \$85 veranda, \$90 concierge class per person per day for Non-CLIA members. Cancellation penalties apply. Government fees & taxes are additional. Category 4 - 9. Port charges, taxes and fees are additional. Rates are in US Dollars & subject to change without notice. The above offer is cruise only. To access available sailings go to [www.cruisingpower.com](http://www.cruisingpower.com)



SAIL BEYOND BORDERS

## DESTINATIONS

Alaska | Asia | Australia & New Zealand | Bahamas | Bermuda | Canada & New England | Caribbean | Europe | Galapagos | Hawaii | Panama Canal | South America | Transatlantic | Transpacific.

## ADDRESS

1050 Caribbean Way, Miami, FL 33132

## PHONE 305.539.6000

Customer Service/Commission Question - 877-443-6944

## FAX 305-539-6014

## EMAIL [kjorgensen@celebrity.com](mailto:kjorgensen@celebrity.com)

## WEBSITE

[www.celebritycruises.com](http://www.celebritycruises.com)

## BOOKING PROCEDURE

Book through CruisePRO, call Celebrity direct at (800)437-3111. No senior rates, resident rates or promotional pricing, guarantees or group pricing qualify for Distinctive Voyages amenities.

## BROCHURE ORDERING

[CruisingPower.com](http://CruisingPower.com)

## NEW AGENCY REQUIREMENT

Complete form and provide credentials and submit to Celebrity Cruises. Form can be found on supplier's page on Agent Universe.

## CO-OP ADVERTISING

800-437-6111

Contact: Local District Sales Manager  
Preferred Format: Newspaper, Direct Mail, Email  
Preprinted Collateral: Customized ads, flyers and HTMLs, Postcard shells when available  
CO-OP Funding: Based on production & availability

## FORM OF PAYMENT

Agency Check, American Express, Diner's Club, Discover, MasterCard, VISA

## PRICE GUARANTEE

At time of deposit

## GDS DIRECT ACCESS SYSTEMS

APOLLO TD\*RC/LINK WORLDSPAN #CM#ATC  
SABRE ##CRM

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Central Holidays



## PRODUCT DESCRIPTION

Founded in 1972, Central Holidays offers superior travel programs, value, and service to enchanting destinations across the globe. Destinations include Italy, Spain, Portugal, France, United Kingdom, Greece, Turkey, Croatia, Dubai, Israel and Cuba. Central Holidays also creates and delivers travel programs tailored to niche interests, such as cooking classes in Italy, wine and art tours, religious pilgrimages, plus vacation rentals including castle and villa accommodations. Central Holidays remains at the forefront of the global tourism and travel industry, offering the most diverse range of travel programs that support brand promises of reliability, expertise, and flexibility.

## WEBSITE

**Central Holidays** [www.centralholidays.com](http://www.centralholidays.com)

**Central Holidays Latin America & Cuba**  
[www.latinamerica-vacations.com](http://www.latinamerica-vacations.com)

**Costa Cruise Tours** [www.costacruisetours.com](http://www.costacruisetours.com)

**Enchanting River Cruises**

[www.enchantingrivercruises.com](http://www.enchantingrivercruises.com)

**France Vacations** [www.francevacations.net](http://www.francevacations.net)

**Journeys by Central Holidays** [www.journeysbych.com](http://www.journeysbych.com)

**Outdoor Journeys by Central Holidays**

[www.outdoorjourneys.net](http://www.outdoorjourneys.net)

**STI Tours** [www.sti-travel.com](http://www.sti-travel.com)

**World on Skis** [www.worldonskis.com](http://www.worldonskis.com)



## DESTINATIONS

Europe | Mediterranean | Central & South America | Cuba | Religious Pilgrimages | Dubai | Israel | Cuba

## ADDRESS

250 Moonachie Rd., Moonachie, NJ 07074

## PHONE

**Central Holidays Europe and Mediterranean**

Reservations: 800.935.5000

Groups (10 or more): 866.613.5599

Sales: James Zitani ext. 5273

Customer Service: Kathleen Ernst ext 5254

Accounting: Debbie McPeak ext 5222

**Central Holidays Latin America & Cuba**

Reservations: 800.539.7098

**Costa Cruise Tours** Reservations: 800.720.3009

**Enchanting River Cruises**

Reservations: 800.935.5000

**France Vacations** Reservations: 800.332.5332

**Journeys by Central Holidays**

Reservations: 866.662.5050

**Outdoor Journeys by Central Holidays**

Reservations: 866.840.5920

**STI Tours** Reservations: 800.570.0304

**World on Skis** Reservations: 866.678.5858

## EMAIL

**Central Holidays**

Sales: [jzitani@centralholidays.com](mailto:jzitani@centralholidays.com)

[info@centralholidays.com](mailto:info@centralholidays.com)

**Central Holidays Latin America & Cuba**

[info@centralholidays.com](mailto:info@centralholidays.com)

**Costa Cruise Tours** [info@costacruisetours.com](mailto:info@costacruisetours.com)

**Enchanting River Cruises** [info@centralholidays.com](mailto:info@centralholidays.com)

**France Vacations** [info@centralholidays.com](mailto:info@centralholidays.com)

**Journeys by Central Holidays** [info@journeysbych.com](mailto:info@journeysbych.com)

**Outdoor Journeys by Central Holidays**

[info@outdoorjourneys.net](mailto:info@outdoorjourneys.net)

**STI Tours** [info@sti-travel.com](mailto:info@sti-travel.com)

**World on Skis** [info@worldonskis.com](mailto:info@worldonskis.com)

## BOOKING PROCEDURE

Email or phone

## BROCHURE ORDERING

<http://www.centralholidays.com/BROCHURE>

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Chile Tourism



## PRODUCT DESCRIPTION

Our aim is to present Chile around the world, showing the different zones, ways to explore it, different cultures.

## AWARDS AND RECOGNITIONS

World's Leading Adventure Tourism Destination



## DESTINATIONS

San Pedro de Atacama, Santiago, Valparaiso & Central Valleys, Lakes and Volcanoes, Chiloé, Patagonia, Easter Island

## ADDRESS

Avenida Providencia #2088, Providencia  
Santiago, Chile

## PHONE

+1 212-725-0707  
Ask for Chile Travel Trade contact

## EMAIL

turismochile@aboutdci.com

## WEBSITE

<http://chile.travel/en/>  
<http://www.chile-specialist.com/index.html>

## BROCHURE ORDERING

Marketing Kit <http://visit.chile.travel/marketingkit/en/>

## NEW AGENCY REQUIREMENTS

Chile Specialist [www.chile-specialist.com/](http://www.chile-specialist.com/)

## SPECIALIST TRAINING

Chile Specialist [www.chile-specialist.com/](http://www.chile-specialist.com/)

## CO-OP ADVERTISING

80% Digital media  
20% Final Consumer

## SALES TEAM CONTACT

Juan López  
North America and Asia Pacific Manager  
[juan.lopez@turismochile.travel](mailto:juan.lopez@turismochile.travel)

## CUSTOMER SERVICE

Juan López  
North America and Asia Pacific Manager  
[juan.lopez@turismochile.travel](mailto:juan.lopez@turismochile.travel)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

At Choice Hotels®, we want to be there for your clients when they're traveling on both business and leisure—and help you connect each customer with the right hotel for every trip. That's why we're driving growth and improvements that are essential for your clients' travel.

Today we have more than 6,400 hotels worldwide (and growing) in 11 brands ranging from upscale to economy, so we're never far from the destinations where your clients are headed. But we have an eye towards tomorrow, too. So we're investing in our core brands to implement new designs, renovations and upgrades in hundreds of hotels across the country, and are growing our upscale footprint to give guests a VIP experience in brand new hotels across the country. And as usual, breakfast and Wi-Fi is on us at most locations. We think there's never been a better time to check in at Choice® hotels.



## DESTINATIONS

United States | Canada | Caribbean | Mexico | Central America | South America | Europe | Australia | Asia

## ADDRESS

1 Choice Hotels Circle, Suite 400  
Rockville, MD 20850

## PHONE

844-800-5292

## EMAIL

[priority.resolution@choicehotels.com](mailto:priority.resolution@choicehotels.com)

## WEBSITE

[www.choicehotels.com/travel-professionals](http://www.choicehotels.com/travel-professionals)

## BOOKING PROCEDURE

GDS Code: EC

Four Easy Ways to Book:

1. GDS - book using rate codes: TL7 in Sabre or 7TL in Amadeus, Apollo & Worldspan
2. pinSIGHT - book using pinSIGHT on Agent Universe - look for the Travel Leaders Group Worldwide rates.
3. Online - book via dedicated hotel partner sites and phone numbers

## DEDICATED TRAVEL AGENT PHONE:

844-800-5292

## DEDICATED TRAVEL AGENT WEBSITE:

[www.choicehotels.com/travel-professionals](http://www.choicehotels.com/travel-professionals)

Travel agents will find details on our agent incentive program and details on Choice Hotels promotions. Travel agents must enter IATA/ARC/CLIA/TRUE/Pseudo number and the first character of agency name to book Choice Hotels properties.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

CIE Tours offers a selection of over 40 fully inclusive guided vacations to Ireland, Britain and Eastern Europe. Our tours feature: fully inclusive itineraries with most meals & all features included, guaranteed pricing, and superb accommodations & local guides.

Along with our guided vacations, CIE Tours offers a variety of independent packages including our self-drive packages with pre booked hotels or go-as-you-please B&Bs, and our new luxury chauffeur drive tours featuring 5-star accommodations and a private guide throughout your stay.

CIE Tours also provides a wide range of Group Travel options, from group blocks on our regularly scheduled departures with a generous conductor policy, to exclusive private groups on our scheduled tours, and fully customizable itineraries with an exclusive vehicle and an endless variety of visits and activities our experts can put together for you.

## SPECIALIST TRAINING

Visit our website and register for access to our Irish & Britain Specialist training program through our Travel Agent Resource Center.

Monthly webinars hosted by our senior director. Previous webinars can be found by logging onto our website.

## AWARDS & RECOGNITIONS

- Scotland's Heritage "Tour Operator of the Year" 2014
- Travel Weekly Silver Magellan Award "Tour Operators: Trade Website" 2013
- TravelAge West Wave Awards Editor's Pick "Best Tour Operator, Europe" 2013

Visit [AgentUniverse.com](http://AgentUniverse.com) for full sales team listing.



## DESTINATIONS

Ireland | Scotland | England | Wales | Europe

## ADDRESS

10 Park Place  
Suite 510, P.O. Box 1965  
Morristown, NJ 07962-1965

## PHONE

800.243.8687 | 973.292.3899  
Customer Service - Commission issues:  
Leslie Ackerman - 973-292-3899 X5760

## FAX

800.338.3964 | 973.292.0463

## EMAIL

helpdesk@cietours.com  
reservations@cietours.com  
groups@cietours.com

## WEBSITE

[www.cietours.com](http://www.cietours.com)

## BOOKING PROCEDURE

To make a reservation, visit our website for online booking or contact our reservation department directly at 800.243.8687.

## BROCHURE ORDERING

Website ([www.cietours.com](http://www.cietours.com))  
Reservations Department (800-243-8687)

## NEW AGENCY REQUIREMENTS

Agencies should call our office directly at 800-243-8687 to register or visit us online at [www.cietours.com](http://www.cietours.com)

## REBATING POLICY

Agencies may only advertise up to a 5% discount in addition to the discount in the marketplace at the moment of advertising.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Classic Vacations



## PRODUCT DESCRIPTION

FIT Luxury wholesaler, custom designed vacations with itineraries.  
Pre-Post Cruise packages - over 80 ports. Europe river boats, domestic USA,  
South Pacific, Caribbean, United Arab Emirates & Oman  
Your one-stop-shop wholesaler for all your needs.



CLASSIC  
VACATIONS™  
SOLUTIONS FOR TODAY'S TRAVEL ADVISOR

## DESTINATIONS

Australia | New Zealand | Canada | Caribbean |  
Europe | Hawaii | Mexico | Costa Rica |  
Tahiti | Fiji | Maldives | Dubai | Seychelles  
Coming Soon: SE Asia

## ADDRESS

5893 Rue Ferrari  
San Jose, CA 95138

## PHONE

Reservations: 800.221.3949 | 408.287.4550  
Customer Service 24/7/365  
1-800-243-6499

## FAX

Reservations Fax: 800.331.3949

## EMAIL

customerservice@classicvacations.com sales@  
classicvacations.com

## WEBSITE

www.classicassist.com

## BOOKING PROCEDURE

Call Reservations at 800.221.3949 or book online:  
www.classicvacations.com

**PRICE GUARANTEE:** at time of deposit w/purchase  
of Classic waiver/Travel Smart Plan; otherwise at  
time of final payment.

## BROCHURE ORDERING

Order brochures from BDM, www.classicassist.com,  
in the marketing tools section.

## NEW AGENCY REQUIREMENTS

New to Classic? Visit www.classicassist.com,  
download and complete the New Travel Agency  
Form (Domestic or International). Once your agency  
is accepted, you may then register as a New Travel  
Agent to start taking advantage of all the valuable  
online tools that Classic has to offer.

## COMPETITIVE DESK

Email: cvcomp@classicvacations.com or FAX  
800.997.0553

## CONSUMER PROTECTION PLANS

see www.classicassist.com(Resources) for Classic  
waiver or Travel Smart Plan details.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Club Med, an all-inclusive, family-oriented international resort company, welcomes 1.4 million guests a year to over 65 resorts on six continents. From stunning beaches of the Caribbean to majestic peaks of the Alps, our unparalleled all-inclusive resorts let guests follow their happiness to the four corners of the world.

## AWARDS & RECOGNITIONS

Trip Advisor: Top 25 Hotels for Families – Mexico:

- #4 Club Med Ixtapa Pacific
- #8 Club Med Cancun Yucatan

Trip Advisor: Top 25 Hotels for Families – Caribbean:

- #13 Club Med Punta Cana
- #18 Club Med La Caravelle

Top 25 Hotels for Families – Asia:

- #10 Club Med Bintan Island
- #15 Club Med Bali
- #23 Club Med Cherating Beach

2015 Travvy Award for Best Resort Asia: Club Med Bali

2015 Family Vacation Critic Favorite: Club Med Cancun Yucatan, Mexico



## DESTINATIONS

Caribbean | Bahamas | Mexico | Florida, French Alps | Swiss Alps | Italian Alps | Europe | Morocco | Japan | China | Maldives | Mauritius | Indian Ocean | Southeast Asia & Brazil

## ADDRESS

6505 Blue Lagoon Drive  
Miami, FL 33126

## PHONE

1-800-ClubMed

## FAX

305-925-9042  
Reservations: 480-443-2085

## EMAIL

James.killen@clubmed.com

## WEBSITE

www.ClubMedTA.com

## BROCHURE ORDERING

Up to 20 brochures, refer to  
www.ClubMedTA.com

## RESERVATIONS:

Days/Hours of Operation: M-F 9am-9p ET / Sat-Sun  
9:30a-6p ET

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

At Contiki, we're firm believers that life's greatest experiences are made better by the people you share them with. That's why Contiki invented group travel for young people in 1962 & we've spent the past 55 years perfecting it. Explore amazing destinations with a group of 18-35 year olds from around the world who share your passion for adventure, good times & creating unforgettable memories.

## AWARDS & RECOGNITIONS

2016 Travel Weekly Gold Magellan Award - Guide to Contiki Customer  
2016 Travel Weekly Gold Magellan Award - Bag Tag  
2015 Travel Weekly Gold Magellan Award - Great European Summer  
2015 Travel Weekly Gold Magellan Award - Contiki Legends  
2015 Travel Weekly Silver Magellan Award - Millennial "How-To" Series  
2015 OC Register - Top Workplace

## SPECIALIST TRAINING

Training webinars are available on our agent website at:  
[www.contiki.com/agents/pages/582](http://www.contiki.com/agents/pages/582)

### Or contact your local Regional Sales Executive:

**Joshua Hepp** 715.459.8564 - [Joshua.Hepp@Contiki.com](mailto:Joshua.Hepp@Contiki.com)  
Regional Sales Executive Northwest - WA, OR, Northern CA, NV, UT and CO

**Kaitlin Krueger** 714.290.2543 - [Kaitlin.Krueger@Contiki.com](mailto:Kaitlin.Krueger@Contiki.com) Regional Sales Executive Southwest - AZ, NM, TX and Southern CA

**Jennifer Kennedy** 714.323.6483 - [jennifer.kennedy@contiki.com](mailto:jennifer.kennedy@contiki.com)  
Sales Executive Southeast - FL, GA, SC, NC, MD, VA, DC

**Angela Johnson** 714.316.3076 - [Angela.Johnson@Contiki.com](mailto:Angela.Johnson@Contiki.com) Regional Sales Executive Midwest - MN, IL, WI, IN, MI, OH

**Kelly Stahl** 650.235.0971 - [Kelly.Stahl@Contiki.com](mailto:Kelly.Stahl@Contiki.com) Regional Sales Executive Northeast - NY, NJ, PA, MA, CT, RI

**Ashley Woodring** 714.935.0808 ext 5218 - [Ashley.Woodring@Contiki.com](mailto:Ashley.Woodring@Contiki.com)  
National Sales Director - All other state and national accounts

## REBATING POLICY

See Agent Universe



## DESTINATIONS

Asia | Australia | New Zealand | Baltic | Canada | Europe | Hawaii | Las Vegas | Mexico | Middle East | Northern Europe | Russia | South America | Central America | South Pacific | United Kingdom | Ireland | U.S.A. | Special Events

## ADDRESS

801 E Katella Avenue, 3rd Floor  
Anaheim, CA 92805

## PHONE

877-266-8454  
Email: [groups@contiki.com](mailto:groups@contiki.com)

## FAX

714-935-2556

## EMAIL

[sales@contiki.com](mailto:sales@contiki.com)

## WEBSITE

[www.contiki.com/agents](http://www.contiki.com/agents)

## BOOKING PROCEDURE

Call reservations or book online at [www.contiki.com/agents](http://www.contiki.com/agents) directly from the tour's date and rates page.

## BROCHURE ORDERING

Order brochures through the travel agent website or brochures online at [www.contiki.com/ebrochures](http://www.contiki.com/ebrochures)

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Cosmos travelers know travel. And they know what's important once they reach their destination – the sights, the scenes, the locals and the legends. So we get them exactly where they want to be, from the City of Brotherly Love to the City of Light; from the Great White North to Northern Africa and from amazing South America to stunning Switzerland, no other travel company matches our expertise, on-trip experiences – with a great mix of included excursions and free time – and value. In fact, with Cosmos, travelers enjoy a savings of up to 40 percent compared to booking a vacation on their own. With the unparalleled value we offer – including our “Tours Under \$1,000” series – Cosmos travelers can indulge in their wanderlust more often.

### Key Selling Features:

95% customer rating. 40% customer savings compared to booking travel on their own. 100 unique Cosmos vacations to choose from. Complete package at an unbeatable price - \$77 per day on our lowest-priced vacation. Up to 40% free time with a wide variety of optional excursions. Great for first-time visits to Europe.

## SPECIALIST TRAINING

Globus Tour Expert and Online Training Seminars:  
[www.globusfamilypartner.com/gfob-u](http://www.globusfamilypartner.com/gfob-u)

# COSMOS®

Turning travel dreams into reality™

## DESTINATIONS

Africa | Asia | Canada | Europe | Middle East | U.K. | Ireland | U.S.A. | South America | Special Events

## ADDRESS

5301 S Federal Circle  
Littleton, CO 80123

## PHONE

Reservations: 800.221.0090  
Groups: 800.221.0097

## FAX

Record & Commissions Fax: 303.703.7665

## EMAIL

[TravelAgentService@globusfamily.com](mailto:TravelAgentService@globusfamily.com)

## WEBSITE

Consumer: [cosmos.com](http://cosmos.com)  
Agent: [globusfamilypartner.com](http://globusfamilypartner.com)

## BOOKING PROCEDURE

Refer to [brochure/Reservations/Website: globusfamilypartner.com](http://brochure/Reservations/Website:globusfamilypartner.com)

## BROCHURE ORDERING

Brochures can be ordered via our Travel Agent Portal at [globusfamilypartner.com](http://globusfamilypartner.com)

## NEW AGENCY REQUIREMENT

An agency needs to submit, by fax or e-mail, a letter of introduction. It needs to include the agency name, phone number, fax number (if available), physical address (no PO Boxes), an IATA, CLIA, etc. or Tax ID, signed by an Owner/Manager. Must be dated within 60 days of receipt.

Fax to 303.703.7665 or email [broark@globusfamily.com](mailto:broark@globusfamily.com).

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

With a history spanning more than 250 years, Cox & Kings is the world's most enduring luxury travel brand. Born in 1758 as an India custom travel outfitter, the company today remains unwavering in its commitment to providing travelers with exquisite aspirational cultural and wildlife journeys. Specialized destination teams comprised of industry experts work directly with advisors to share their extensive local product knowledge and offer extraordinary insider access. Cox & Kings' worldwide offices provide a strong global presence and the rare ability to deliver exclusive individual bespoke and tailored group experiences to the world's most exotic destinations: India & the Subcontinent, Africa & Arabia, Asia & The Pacific, Latin America & Antarctica, Europe and select US destinations.

We specialize in custom made itineraries based upon travelers' interests, budget and time featuring four and five star accommodation levels. We also offer unparalleled levels of destination expertise and insider's knowledge to create unique travel experiences through our network of onsite/DMC offices located in India, Japan and Dubai. Our teams of Destination Experts works with you throughout the booking process and include package pricing with hotels, transfers and sightseeing included.

## SALES REP CONTACTS

### Merritt Howerton

VP Agency Sales  
Midwest & Central Region  
813 260-9261  
Merritt.Howerton@coxandkingsusa.com

### Samantha Gorin

Director of Sales  
West Coast & Western Canada  
323 327-5095  
Samantha.Gorin@coxandkingsusa.com

### Tamara Galloway

Director of Sales  
Mid-Atlantic and Southeast US  
917 434-9995  
Tamara.Hathaway@coxandkingsusa.com

### Kristin Romitti

Director of Sales  
Northeast & Eastern Canada  
917-861-7255  
Kristin.Romitti@coxandkingsusa.com

### Vipul Kapur

VP of Onsite Services  
India, Dubai & Japan  
323 557-1820  
Vipul.Kapur@coxandkingsusa.com

## REBATING POLICY

Rebating is not permitted.



## DESTINATIONS

Africa & Arabia, Asia & the Pacific, Latin America, Antarctica, India & The Subcontinent, Europe, North America

## ADDRESS

8060 Melrose Ave.  
Los Angeles, CA 90046

## PHONE

800.999.1758

## FAX

323.655.1774

## EMAIL

journeys@coxandkingsusa.com

## WEBSITE

www.coxandkingsusa.com

## BOOKING PROCEDURE

Please contact Cox & Kings with questions.

## BROCHURE ORDERING

www.coxandkingsusa.com

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Crystal Cruises has long been recognized as the perfect choice in luxury cruising. The readers of Condé Nast Traveler and Travel + Leisure have voted Crystal Cruises the World's Best more than any other cruise line. Guests love to praise the line's impeccable service, abundant space, top quality dining and amenities as well as the never ending choices of entertainment throughout the day and night. Both ships offer spacious ocean-view suites (most with a private verandah) which provide a sumptuous sanctuary complete with plush Frette robes and pillow menus. Enjoy invigorating spinning classes at our state-of-the-art fitness center, jog along the 360° Promenade Deck or pamper yourself at the Feng Shui-inspired Crystal Spa. Expand your horizons at our Creative Learning Institute featuring art instruction and iMovie making classes. Enjoy all-Inclusive amenities such as fine wines, premium spirits and gratuities. So many choices—always included in your Crystal cruise.

## SPECIALIST TRAINING

Crystal Cruises Academy Training Courses  
<http://www.crystalcruises.com/agent/>

## AWARDS & RECOGNITIONS

Condé Nast Traveler's Reader Choice Awards "World's Best" for 23 years and voted "World's Best Large Ship Cruise Line" by Travel + Leisure readers for 20 years.

## REBATING POLICY

See Agent Universe for full information.



**CRYSTAL®**

Cruises | River  
Yacht Expedition  
AirCruises | Luxury Air  
Residences

## DESTINATIONS

Alaska | Antarctica | Asia | Australia & New Zealand | Caribbean | Hawaii & South Pacific | Mediterranean | Mexican Riviera | Middle East | New England & Canada | Northern Europe | Northwest Passage | Pacific Coast | Panama | Seychelles | South America | Trans-Ocean | World Cruise

## ADDRESS

11755 Wilshire Blvd., Suite 900  
Los Angeles, CA 90025

## PHONE

Reservations & Sales Support: 800.446.6620  
Commission Issues: 800.446.6620, prompt 6 or  
Email: [salesupport@crystalcruises.com](mailto:salesupport@crystalcruises.com)

## EMAIL

[mjerkins@crystalcruises.com](mailto:mjerkins@crystalcruises.com)  
[maraya@crystalcruises.com](mailto:maraya@crystalcruises.com)

## WEBSITE

[www.crystalcruises.com](http://www.crystalcruises.com)  
[www.crystalcruises.com/agent](http://www.crystalcruises.com/agent)  
<https://book.crystalcruises.com>

## BOOKING PROCEDURE

Call Crystal Cruises Reservations department at 800.446.6620 to make a booking.  
Or book online through CruiseBuilder  
<https://book.crystalcruises.com>.

## BROCHURE ORDERING

[www.crystalcruises.com/agent/form\\_orderbrochure.aspx](http://www.crystalcruises.com/agent/form_orderbrochure.aspx)

## NEW AGENCY REQUIREMENTS

New agents should send industry ID along with agency letterhead containing address, phone, fax, and email to Sales Support ([salesupport@crystalcruises.com](mailto:salesupport@crystalcruises.com)).

## RESERVATIONS HOURS

3:00 AM - 6:00 PM (PST) Monday- Friday  
7:00 AM - 3:00 PM (PST) Saturday

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Cunard® offers an abundance of indulgences and pastimes available to your clients – from gala balls and themed dances, to unrivalled enrichment programmes, to top class spa facilities – all delivered in characteristic Cunard® style to the sophisticated traveller. Cunard’s dining rooms offer classic cuisines, prepared and presented in the grand style of the world’s finest restaurants. In the traditional manner, our main dining rooms are paired with accommodation categories – your clients share an assigned table throughout the voyage, in a restaurant determined by their stateroom or suite. Alternative dining choices are also available for nominal charges.

## SPECIALIST TRAINING

Cunard Academy available via [www.onesourcecruises.com](http://www.onesourcecruises.com).

## AWARDS & RECOGNITIONS

- #1 World's Best Mega-Ship Cruise Line 2016 Travel + Leisure World's Best Awards
- Queen Mary 2 was voted Best Luxury Cruise Ship in the 2015 Travel Weekly Reader's Choice Awards
- Best Transatlantic Crossings and Best World Cruise 2015 Porthole Magazine Readers' Choice Awards
- Cunard was named among Top Large Ship Cruise Lines in the 2015 Condé Nast Traveler Readers' Choice Awards
- Cunard Line – #4 Best Cruise Line in the Mediterranean 2016 U.S. News and World Report
- Cunard Line – Best Large-Ship Cruise Line Global Traveler Leisure Lifestyle Awards
- Cunard Line – #1 Top Mega-Ship Cruise Line Cunard Line – #4 Top Large-Ship Cruise Line Travel + Leisure World's Best Awards 2016



# CUNARD®

## DESTINATIONS

Africa | Asia | Australia | New Zealand | Baltic | Canada | Caribbean | Europe | Hawaii | Mediterranean | Middle East | Northern Europe | Panama Canal | Russia | South America | South Pacific | United Kingdom | Ireland | World Cruises | Transatlantic Crossings

## ADDRESS

24303 Town Center Drive, Suite 200  
Valencia, CA 91355-0908

## PHONE

White Star Luggage: 888.491.0774  
Onesource Help Desk: 800.544.9032

## FAX

661.284.4773

## WEBSITE

[www.cunard.com](http://www.cunard.com)  
[www.onesourcecruises.com](http://www.onesourcecruises.com)

## BOOKING PROCEDURE

Book through CruisePRO,  
Visit: [www.onesourcecruises.com](http://www.onesourcecruises.com)  
Call: 800.528.6273

## BROCHURE ORDERING

Order online at [www.onesourcecruises.com](http://www.onesourcecruises.com)

## FORM OF PAYMENT

Agency Check, Wire transfer, American Express, Discover, Diners Club, MasterCard, VISA

Mail Payments (regular) to:

Cunard Line  
Attn: Finance Cash Operations Department  
PO Box 9345  
Seattle, WA 98109-9345

Express Mail

Cunard Line/Attn: Cash Applications  
300 Elliott Avenue West  
Seattle, WA 98119

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Delta Vacations, the official vacation provider of Delta Air Lines®, offers convenient one-stop shopping for custom-designed vacation packages that bundle Delta flights with stays at thousands of hotels and resorts in more than 250 of the world's top leisure destinations. We also offer rental cars and hundreds of exciting activities, tours and excursions that can be added to vacation packages. For travel agents wishing to access the full scope of Delta Vacations product offerings, please visit [WorldAgentDirect.com](http://WorldAgentDirect.com)

## ADDITIONAL INFORMATION

When you partner with Delta Vacations, you're part of a dedicated team that has your back every step of the way, giving you:

- Industry-leading booking, marketing tools, and educational resources to help you drive more sales
- Dedicated vacation specialists delivering exceptional service and support
- The only US tour operator to offer bonus miles through the SkyMiles® program
- Best tour operator, packaged overall as voted by Travel Weekly Readers
- Upgraded amenities with the Exclusive All-Inclusive PLUS program, not available through any other tour operator (Mexico and Caribbean only)
- The Rewards to Go agent incentive program — book trips and earn points redeemable for personal travel
- No fees whether you book online or by phone
- Travel Protection Plans that ensure vacation investments are protected
- 24-hour holds with locked-in savings
- Best price guaranteed when you bundle, book and save

### Special Getaways:

Luxury | Romance | Walt Disney World® Resorts | Ski | Dive | Escorted Tours

### Group Travel Options:

Traditional Groups | Flexible Getaways



## DESTINATIONS

Africa | Alaska | Asia | Australia | Baltic | Canada | Caribbean | Central America | Europe | Hawaii | Las Vegas | Mediterranean | Mexico | Middle East | New Zealand | Northern Europe | Panama | Russia | South America | United Kingdom | U.S.A.

## ADDRESS

Corporate Offices:  
700 South Central Avenue, 1st Floor  
Atlanta, GA 30354-1923

Customer Engagement Center Mailing Address:  
P.O. Box 5040, Minot, ND 58702

Overnight payments:  
2915 North Broadway, Minot, ND 58703

## PHONE

Reservations Center: 800.727.1111  
Agency Support Desk: 800-283-7268  
Sales Support Desk: 888-606-9899

**WEBSITE** [WorldAgentDirect.com](http://WorldAgentDirect.com)

## BOOKING PROCEDURE

Delta Vacations travel-agent-only website is WorldAgent Direct ([WorldAgentDirect.com](http://WorldAgentDirect.com)). Complete information on destinations, services, marketing tools, travel agent resources, etc. can be found here.

To register for WorldAgent Direct, go to [WorldAgent Direct.com](http://WorldAgentDirect.com) and click on "Register your Agency Now" and follow the prompts. Your application will be reviewed within 48 business hours and someone from Delta Vacations will contact you to walk you through the process.

## BROCHURE ORDERING

- Go to [WorldAgentDirect.com](http://WorldAgentDirect.com)
- Click the Resource Center tab
- Click on the 2017 Brochures Order form

## TRAINING

- Delta Vacations University: 2-day annual training event. Mark your calendar: September 16-17, 2017 in Atlanta, Georgia.
- Delta Vacations University Online: Provide live and on demand pre-recorded webinars on topics including destinations, hotels, sales, special getaways, marketing, WorldAgent Direct and more.
- See [WorldAgentDirect.com](http://WorldAgentDirect.com) and select the Sales Training tab for a full list and description of training opportunities.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Disney Cruise Line



## PRODUCT DESCRIPTION

Disney Cruise Line has selected the most stunning destinations - in the most exciting regions around the world - for cruises you and your family will not soon forget. Enjoy the service and expertise of our dedicated crew as we guide you in your exploration of international ports of call, from the Caribbean to Alaska to Europe and beyond. Discover, in detail, the world of delights waiting for you. Best of all, every night, your family gets to return "home" to the comfort and magic of your Disney cruise ship—where plenty of enchantment awaits.

Disney cruises feature a plethora of onboard activities and features to inspire and delight everyone in the family. Once aboard, Disney's world-renowned service and quality is matched only by the magic you're sure to find around every corner. Enjoy a uniquely different dining experience every night of the cruise. Find imaginative children's programs and separate activity areas for adults, teens and kids. Or attend Broadway-quality live stage shows!

All of this - and so much more - is included in the price of a Disney cruise. If you've never sailed with Disney Cruise Line, you'll find that a Disney cruise offers a vacation experience unlike any other. Discover what sets Disney Cruise Line apart during a one-of-a-kind voyage..

## SPECIALIST TRAINING

Disney is committed to providing Travel Agents with the latest tools and resources to grow their business. DisneyTravelAgents.com, your one stop shop for all things Disney, provides extensive online tools to help travel agents market and sell more efficiently and effectively. These tools include:

### The College of Disney Knowledge

The home of Disney Destinations training for travel professionals. In it, you'll find online courses, web seminars, and information on available on-site Agent Education Programs.

### Disney eBrochure Express

Market to your clients online with customizable and interactive eBrochures.

### Disney Online Post Office

Select a Disney email template, including those for special offers, new itineraries, product announcements and more. Then forward to your clients. It's fast, easy to use and contains your call-to-action.

## COMMISSION ISSUES

Visit DisneyTravelAgents.com->Training & Benefits->Commissions and select the desired brand for the most current contact information.



## ADDRESS

Disney Cruise Vacations  
PO Box 277763  
Atlanta, GA 30384-7763

Overnight or Courier Service such as Airborne®,  
Federal Express® or UPS®:

Disney Cruise Line  
Bank of America Lockbox Services  
Lockbox 277763  
6000 Feldwood Road  
College Park, GA 30349  
407-566-3500

*\*DO NOT SEND CASH*

## PHONE

888-325-2400 (888.DCL.2400)

## EMAIL

WDPR.FL.Inside.Sales@disney.com or  
WDW.National.Account.Sales@email.disney.com

## WEBSITE

www.disneytravelagents.com

## BOOKING PROCEDURE

Book through CruisePRO or you can quote and book most vacation packages, quickly and easily, 24-hours a day at [www.DisneyTravelAgents.com](http://www.DisneyTravelAgents.com). Prefer to call? Each Disney Destination provides expert assistance specifically for travel agents who need to create or modify travel arrangements, including dining reservations and upgrades. The teams of Disney Cast Members at each destination are specially trained to provide assistance regarding any challenges that may arise. This assistance is offered through the Reservation and Guest Service Centers for each destination that can be reached by calling the phone numbers listed above.

Each destination has booking, deposit & payment, cancellation and modification procedures specific to the products they offer. The most complete and up-to-date information can be found on [DisneyTravelAgents.com](http://DisneyTravelAgents.com) or by speaking to a Cast Member at that destination's reservation center.

## FORM OF PAYMENT

Agency Check, American Express®, Diner's Club®/  
Carte Blanche, Discover® Card, Disney's Visa® Credit  
Card, Japanese Credit Bureau, MasterCard®, VISA®

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

The happiest place on earth keeps getting happier! Plan for enough days to discover two amazing Theme Parks – *Disney California Adventure*® Park featuring the 12-acre Cars Land and the one-and-only original *Disneyland*® Park with its world-famous attractions and beloved Disney Characters. Stay at the Hotels of the *Disneyland* Resort where an incredible vacation becomes an unforgettable storybook escape. First-class amenities offer more relaxed family time for making memories. Plus *Downtown Disney*® District, an eclectic entertainment, dining and shopping district is just steps from your Hotel. Your family vacation is more magical than ever at the *Disneyland* Resort!

*Walt Disney Travel Company* offers all-inclusive vacations. Start by picking 2-night or longer hotel accommodations and 3-day or longer theme park tickets for your clients. Then, add on round-trip airfare, ground transfers, transportation, dining options, other Southern California attractions and travel insurance. Choose what you want to include, or let a *Disneyland*® Resort reservation agent suggest ways to create a personalized experience your clients will never forget.

## SPECIALIST TRAINING

Disney is committed to providing Travel Agents with the latest tools and resources to grow their business. *DisneyTravelAgents.com*, your one stop shop for all things Disney, provides extensive online tools to help travel agents market and sell more efficiently and effectively. These tools include:

### Disney Destinations Genius

The home of Disney Destinations training for travel professionals. In it, you'll find online courses, web seminars, and information on available on-site Agent Education Programs.

### Disney Site Builder

Market to your clients online with customizable and interactive eBrochures.

### Disney Online Post Office

Select a Disney email template, including those for special offers, new itineraries, product announcements and more. Then forward to your clients. It's fast, easy to use and contains your call-to-action.

## COMMISSION ISSUES

Visit *DisneyTravelAgents.com* -> Training & Benefits -> Commissions and select the desired brand for the most current contact information.



## ADDRESS

Mailing Address for United States Postal Service Payments:  
Walt Disney Travel Company  
P.O. BOX 4180  
Anaheim, CA 92803-6108

*\*Please do NOT send payments directly to the Hotel.*

Overnight or Courier Service such as Airborne®, Federal Express® or UPS®:

Walt Disney Travel Company  
ATTN: Deposit/ Payments  
1020 W. Ball Road DL 361A  
Anaheim, CA 92802

*\*DO NOT SEND CASH*

## PHONE

1.877.789.3476 (877.789.DISNEY)

## EMAIL

WDPR.FL.Inside.Sales@disney.com or  
WDW.National.Account.Sales@email.disney.com

## WEBSITE

[www.disneytravelagents.com](http://www.disneytravelagents.com)

## BOOKING PROCEDURE

You can quote and book most vacation packages, quickly and easily, 24-hours a day at [www.DisneyTravelAgents.com](http://www.DisneyTravelAgents.com). Prefer to call? Each Disney Destination provides expert assistance specifically for travel agents who need to create or modify travel arrangements, including dining reservations and upgrades. The teams of Disney Cast Members at each destination are specially trained to provide assistance regarding any challenges that may arise. This assistance is offered through the Reservation and Guest Service Centers for each destination that can be reached by calling the phone numbers listed above.

Each destination has booking, deposit & payment, cancellation and modification procedures specific to the products they offer. The most complete and up-to-date information can be found on [DisneyTravelAgents.com](http://DisneyTravelAgents.com) or by speaking to a Cast Member at that destination's reservation center.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Dollar Rent A Car



## PRODUCT DESCRIPTION

### Leisure Client Products:

#### Dollar Discount Code:

Use **CDP #3044750** - up to 20% off Dollar Retail rates in the US and Canada.

#### Dollar Promotional Offers (PC Codes):

- 10% Off Weekly Rental - PC# 101139
- 10% Off Weekend Rental - PC# 101138
- 10% Off Monthly Rental - PC# 101140

Refer to AgentUniverse for additional offers as well as terms and conditions. Offers valid through 12/31/2017.

### Corporate Client Product:

#### Dollar Corporate Code: **CDP #3024771**

#### Rates:

- \$47.00 per day for economy
- \$48.00 per day for compact
- \$50.00 per day for intermediate
- \$51.00 per day for full-size vehicles

#### Conditions:

- Rates include unlimited mileage
- Rates apply to all US locations
- Rates do not include any taxes, surcharge fees or other charges

Visit [agentuniverse.com](http://agentuniverse.com) for flyer and additional details

## ADDITIONAL INFORMATION

Travel Agent Discount on Dollar rentals - use **CDP# 3051654**

- Up to 20% off U.S. Leisure & Standard rates
- US & Canada Corporate & Licensee locations
- Compact through Full-size Car

### Agent Gold Rewards (AGR)

Agents earn rewards for booking Hertz, Dollar & Thrifty. With over 350,000 options for redemption rewards, ranging from merchandise, gift cards to experiences, agents will be amazed at the brand selection.

Here's how it works:

- Each completed qualifying Hertz, Dollar & Thrifty rental of 3+ days earns 10 Agent Gold Rewards (AGR) points
- Agents must properly enter AGR# at time of reservation
- Points earned are deposited weekly
- Track rental history and rewards summary online
- Dollar & Thrifty example: use numeric digits of your AGR number in the SI field using the format AG-123456

Enroll today at [www.agentgoldrewards.com](http://www.agentgoldrewards.com)



## DESTINATIONS

Dollar Rent A Car provides car rentals worldwide.

## ADDRESS

8501 Williams Road  
Estero, FL 33928

## PHONE

800-847-4389

## FAX

866-616-2341

## EMAIL

[commissions@hertz.com](mailto:commissions@hertz.com)

## WEBSITE

[www.dollar.com](http://www.dollar.com)

## BOOKING PROCEDURE

Access ZT or ZR in any of the four GDS Systems or via the agent websites

- [www.dollar.com/TravelCenter/TravelAgents.aspx](http://www.dollar.com/TravelCenter/TravelAgents.aspx)

## NEW AGENCY REQUIREMENTS

To register with Dollar as a new seller, send your W9 and a letter on your agency letterhead to include your agency name, address and federal tax ID number to [AccountingControl@hertz.com](mailto:AccountingControl@hertz.com). You can include your ARC/IATA number to be set up with the same number. Otherwise a number will be provided for you.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Enterprise is an internationally- recognized brand with neighborhood and airport locations throughout the world and is known for everyday low rates and outstanding customer service. There are more than 5,500 Enterprise offices located within 15 miles of 90 percent of the U.S. population, and local customers are picked up at no extra cost. Enterprise has more than 7,600 fully staffed locations throughout North America, Europe and Latin America.

## ADDITIONAL INFORMATION

**Preferred Corporate Program** Your Enterprise Preferred Corporate Contract ID is XZBZ101 which offers a discount off our year round low rates at participating U.S. and international locations. Book using Preferred Corporate Contract ID XZBZ101 or enter /CD- XZBZ101 in the car sell of your GDS.

**Cash-In Club®** Enterprise is a participant in Cash-In Club, the industry's most simple rewards program that enables U.S. and Canadian members to earn points on qualifying rentals with Enterprise, Alamo® Rent A Car and National Car Rental®. Points can be redeemed for Cash-In Club Visa® Prepaid Cards. Visit [www.cashinclub.com](http://www.cashinclub.com) for more information.

Rates and commission are subject to change without notice.



### ADDRESS

600 Corporate Park Drive,  
St. Louis, MO 63105

### WEBSITE

[www.enterprise.com](http://www.enterprise.com)

### TRAVEL AGENT WEBSITE

[www.enterprise.com/TA](http://www.enterprise.com/TA)

### RESERVATIONS

Toll-Free: 800-261-7331  
Travel Agent Help Desk: 800-424-1282  
Hours: Location hours vary.

### GROUP DEPARTMENT

800-261-7331

### CUSTOMER SERVICE

800-264-6350

### SALES DEPARTMENT

Contact: Tony Cosenza  
Tony Cosenza, CTA  
Director of Travel Agency Sales  
773 255-7830  
Email: [Anthony.C.Cosenza@ehi.com](mailto:Anthony.C.Cosenza@ehi.com)

### FORM OF PAYMENT

In the US Major credit cards accepted include American Express, Visa, MasterCard and Discover Network.

### GDS DIRECT ACCESS SYSTEMS

Amadeus, Apollo, Sabre, Worldspan

### TRAVEL INDUSTRY POLICY

To enjoy your travel agent discount, Please use Contract ID TAPLUS at time of booking. Rates are valid for GDS reservations or bookings through [enterprise.com/TA](http://enterprise.com/TA) only. Please note that your discount will be applied only to personal rentals booked through these booking sources. Only one discount per rental will be applied. Valid Travel Agency ID required at time of rental.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Established in 1990, Europe Express specializes in providing high-quality customized travel to Europe. They help the travel trade create personalized FIT and group itineraries at competitive prices and streamline the booking process with an easy one-stop-shop model; allowing agents to book all travel products including air, hotel/villa, rail and car rental, sightseeing and pre/post cruise packages and more. Whether you're planning a romantic getaway for two or organizing a group of 600, Europe Express simplifies the booking process of multi-city, multi-country vacations. With over two decades of experience, buying offices in Europe, knowledgeable reservations teams and a dynamic online booking system you are assured to have an outstanding experience.

## ADDITIONAL INFORMATION

We have detailed sample itineraries, and travel and destination guides available to you on our website. We also offer an informational bi-weekly newsletter which you can sign up for on our homepage.

## SALES REP CONTACTS

Aimee Graham | West Coast | 425.368.7077 |  
aimee.graham@europeexpress.com

Meredith Harrell | Midwest | 425.368.7078 |  
meredith.harrell@europeexpress.com

Michaela Haberer | East Coast | 425-368-7065 |  
Michaela.haberer@europeexpress.com

Garrett Landry | Inside Sales | 425.418.1668 |  
garrett.landry@europeexpress.com



## DESTINATIONS

22 European Countries

## ADDRESS

19909 120th Ave NE,  
Suite 202  
Bothell, WA 98011

## PHONE

FIT Reservations/Customer Service: 800.927.3876  
Group Reservations: 800.565.7236  
Commission Issues:  
425.527.8050 ext. 26034

## FAX

800.370.0509

## EMAIL

res@europeexpress.com  
newgroups@europeexpress.com

## WEBSITE

www.europeexpress.com

## BOOKING PROCEDURE

Book online or call one of our Reservation Specialists.

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Excursions Ltd – the company behind the Distinctive Voyages™ Exclusive Shore Events, brings together a unique partnership of worldwide inbound tour operators, offering you the simplicity of a single point of contact for worldwide arrangements.

With Excursions Ltd as your Personal Land Tours Department, you can offer your guests first-class, custom-made arrangements. Use these to enhance your cruise sales or corporate and incentive groups and impress your guests with exclusive private visits and transport bearing your personalized logo anywhere in the world. Creating the exclusive experience for your group is now easier than ever through Excursions Ltd.

Work directly with Excursions Ltd offering:

- Single point of contact for all ports worldwide
- Global liability and indemnity insurance
- 24/7 operational and emergency contact worldwide
- Secure online payment in a single currency
- Commissionable or Net rates as you prefer
- No Credit card fees
- Guarantee that your group will not miss the ship!

Excursions Ltd also offers a 'click and buy' option exclusively for your guests on a Distinctive Voyages sailing, who are not eligible for the tour on a complimentary basis. See [www.VIPatSea.com](http://www.VIPatSea.com) for specific details on how to purchase the tour for your 3rd and 4th Distinctive Voyages guests at a special price.

## AWARDS & RECOGNITIONS

Seatrade Insider Innovative Shorex Award Winner 2014



## DESTINATIONS

Africa | Asia & Pacific | Australia & New Zealand  
| Caribbean | Central America Europe | North  
America | South America

For a complete list of destinations and cities visit  
Agent Universe.

## ADDRESS

4 Barton Court  
11/12 High Street  
Highworth, Wiltshire  
United Kingdom SN67AG

## PHONE

Reservations: 800.305.2571  
3:00am - 1:00pm (EST), Mon - Fri  
Fax: +44 1793 861032

## EMAIL

[claire@shore-excursions.net](mailto:claire@shore-excursions.net)

## WEBSITE

[www.bespokeexcursions.com](http://www.bespokeexcursions.com)  
[www.vipatsea.com](http://www.vipatsea.com)

## BOOKING PROCEDURE

Inquiries and new agency registration, contact by  
email: [claire@shore-excursions.net](mailto:claire@shore-excursions.net)  
For 3rd & 4th passenger Distinctive Voyages-related  
bookings, visit [www.vipatsea.com](http://www.vipatsea.com).

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Fathom Impact Travel



## PRODUCT DESCRIPTION

Fathom, the newest and 10th brand of Carnival Corporation & plc, is pioneering a new concept in travel. The Fathom experience uses a small ship to take you into the heart of a destination like the Dominican Republic or Cuba, where you can explore local communities and discover the people in unconventional ways and for longer amounts of time.

**Cuba Cultural Exchange Cruises** - the experience is geared towards the enrichment of our travelers lives through person to person interaction and immersion in the Cuba culture. Tours in Havana, Cienfuegos and Santiago de Cuba are included in the price of the cruise.

**Dominican Republic Social Impact Cruises**- A different type of cruise that combines your love of travel with your desire to make a difference. The purpose of Fathom in the Dominican Republic is to create lasting social impact on the ground for the locals our travelers interact with in side by side Impact Activities. Impact activities include making chocolate and paper with women's cooperatives, teaching English, making clay water filters, planting trees and transforming people's homes by laying concrete floors. 3 Impact activities are included in the price of the cruise.

Togetherness is a hallmark of every Fathom trip, and nothing brings everyone closer than the Adonia, the intimate 704-passenger ship. Here, travelers have the chance to take part in specially designed workshops that introduce them to their destination and ignite their senses of curiosity and self-discovery. A perfect spot to connect with companions and new friends, squeeze in a little yoga, or unwind after a busy day, the ship features a state-of-the-art fitness center, pools, a running track, and a fully equipped medical facility.

## BOOKING INFORMATION

**Cancellation Policy:** Deposit is fully refundable 90 days prior to departure date. If you cancel your trip in the following windows, there is a related cancellation fee:

- 90-76 days prior to departure: cancellation fee = deposit
- 75-46 days prior to departure: cancellation fee = 50% of full fare
- 45-31 days prior to departure: cancellation fee = 75% of full fare
- 30 days or less, or non-appearance: cancellation fee = 100% of full fare

**Cancelation Waiver Insurance:** At this time we do not offer travel insurance.

**Payment Schedule:** Deposit per person required at time of booking. Balance due 90 days prior to sailing. If trip is booked less than 90 days prior to departure full payment is due upon booking.

## NEW AGENCY REGISTRATION

Sign up via POLAR online. Members registered with any other Carnival Corp brand do not need to re-register to sell Fathom or be paid commission.

## ADDITIONAL INFORMATION

Sign up for the Fathom Founder's Circle at:  
<https://www.fathom.org/founders/>



## DESTINATIONS

Cuba | Dominican Republic

## ADDRESS

300 Elliot Avenue West  
Seattle, WA 98119

## PHONE

Reservations/Customer Service:  
1.855.932.8466 or 1.855.9Fathom  
Groups: 1.855.9Fathom (prompt 2)  
Sales Department : 1.206.516.0199

## EMAIL

Customer Service: [support@fathom.org](mailto:support@fathom.org)  
Sales Department: [salessupport@fathom.org](mailto:salessupport@fathom.org)

## WEBSITE

Consumer: [www.fathom.org](http://www.fathom.org)  
Agent: [www.fathom.org/travel-professionals/](http://www.fathom.org/travel-professionals/)

## BOOKING PROCEDURE

Log into POLAR online using existing credentials.  
Tool supports both FIT and Groups. Or call  
1.855.932.8466

## BROCHURE ORDERING

[www.fathom.org/travelprofessionalportal](http://www.fathom.org/travelprofessionalportal)

## SALES TEAM CONTACT INFO

General – [salessupport@fathom.org](mailto:salessupport@fathom.org) – 206.516.0199  
Michelle Sutter – Sales Director –  
[michelle@fathom.org](mailto:michelle@fathom.org)  
Ed Jones - Business Development Manager, East  
Coast – [ed@fathom.org](mailto:ed@fathom.org)  
Tara Schreiner - Business Development Manager,  
West Coast - [tara.s@fathom.org](mailto:tara.s@fathom.org)

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____



## PRODUCT DESCRIPTION

For over 40 years, Funjet Vacations has been an industry leading Tour Operator. With over 900 vacation destinations, 26,000 hotels and 20 airlines to choose from, Funjet Vacations not only provides incredible choices, but our experience also give our customers values, products and exclusive offers you won't find anywhere else. We specialize in flexible, personalized vacations for individuals and groups via nonstop charters and scheduled airlines to our world-wide destinations. Travelers can choose from land-only or air-inclusive vacations and a wide variety of optional components such as tours, attractions and sporting events. Independent Vacation Packages: Resorts, Domestic, International and Air, Car, Hotel features.



## DESTINATIONS

Asia | Caribbean | Central America | Europe | Hawaii | Mexico | United States | South Pacific

## CHARTER/VALUE FLIGHT GATEWAYS:

BWI, MDW, ORD, DEN, MCI, LAX, MKE, STL

## ADDRESS

8969 N. Port Washington Rd.  
Milwaukee, WI 53217

## PHONE

Reservations: 800.558.3050  
Groups: 800.281.4806  
Customer Support: 800.558.3060

## EMAIL

fjvcustomersupport@marktravel.com

## WEBSITE

www.FunjetAgent.com. For exclusive offers for Travel Leaders Network agents visit FunjetAgent.com/travelleaders

## BOOKING PROCEDURE

www.FunjetAgent.com or 800-558-3050

## AGENT REWARDS

Agent Bonus Cash: FunjetAgent.com/BonusCash  
2% Room Upgrade: FunjetAgent.com/RoomUpgrade  
Set Your Own Commission: FunjetAgent.com/SetYourCommission  
5% Air Commission: FunjetAgent.com/5AirCommission

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

G Adventures is the world's largest privately owned small group adventure travel company. An adventure travel pioneer for over 25 years, G Adventures continues to offer the widest selection of affordable tours, safaris and expeditions to more than 100 countries for small groups with a maximum of 16 travelers. G Adventures' award-winning trips embrace authentic character rich accommodations, exotic cuisines and local transportation to put travelers on a first-name basis with new cultures, landscapes and wildlife. Their intimate, authentic and sustainable approach to travel introduces your clients to the highlights of a destination while offering the freedom to explore on their own. Find the perfect tour for your client. G Adventures offers seven travel styles to appeal to all ages and interests giving every client a genuine life-changing travel experience.

## ADDITIONAL INFORMATION

New for 2017 - National Geographic Journeys With G Adventures. This collection of 83 exceptional tours is designed to take your travelers deeper into the cultures and habitats of the places we only imagine. For more information visit [gadventures.com/agents/journeys](http://gadventures.com/agents/journeys).

The Jane Goodall Collection by G Adventures. A program of 20 trips designed to raise awareness of the importance of wildlife-friendly tourism. New tours include destinations such as Borneo, Madagascar, Galapagos and more. For more information visit [gadventures.com/jane-goodall](http://gadventures.com/jane-goodall).

## SPECIALIST TRAINING

Agents can log into Sherpa to view Training Webinars.



## G Adventures

### DESTINATIONS

Africa | Antarctica | Arctic | Asia | Australia/Pacific | Central America | Europe | North Africa/ Middle East | North America | South America

### ADDRESS

179 South Street - 1st Floor,  
Boston, MA 02111

### PHONE

Reservations: 877-390-9050; open 24/7  
Customer Service / Commission issues: Contact your global purpose specialists directly  
International Reservations: 416-260-0999  
G Adventures offers 24/7 worldwide reservation service  
Private Group Reservations: Mon-Fri, 9am-6pm

**FAX** 416-260-1888

### EMAIL

[travel@gadventures.com](mailto:travel@gadventures.com)  
[air@gadventures.com](mailto:air@gadventures.com)  
[groups@gadventures.com](mailto:groups@gadventures.com)

### WEBSITE

[gadventures.com](http://gadventures.com)  
[www.gadventures.com/sherpa](http://www.gadventures.com/sherpa)  
[www.gadventures.com/agents](http://www.gadventures.com/agents)

### BOOKING PROCEDURE

Visit [www.gadventures.com/sherpa](http://www.gadventures.com/sherpa) or call 877-390-9050 Hours: 24 hours worldwide.  
Private Group Reservations: Mon-Fri, 9:00am - 6:00pm EST

Bookings are to be made via Sherpa, G Adventures' online booking engine for agents, accessible through: [sherpa.Gadventures.com](http://sherpa.Gadventures.com). All bookings will be tracked and allocated for commission payment purposes. All online bookings must contain in the notes field, the full name and contact details of the consultant making the booking.

Direct Agent Booking Line: 800-465-5600 or 416-260-0999 (local number)

**BROCHURE ORDERING** [gadventures.com/sherpa](http://gadventures.com/sherpa)

**REBATING POLICY** We offer a 5% discount for returning travelers who fill out a trip evaluation form.

**GROUP DEPARTMENT** 866-925-1796

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Globus

## PRODUCT DESCRIPTION

At Globus, we create tours with just the right balance of included features – from Local Favorites<sup>SM</sup> to VIP access at must-see sites – and free time. We're all about hidden gems, not hidden charges. That's why we throw in more visits, toss in more experiences and include more sightseeing, all in the price of the vacation. We also rest where the action is. Every Globus itinerary features hotels in the heart of each destination. And, when you know the ropes of travel, you also know how to get in front of them. We work hard behind the scenes to get our travelers front and center at the world's greatest sights. As a result, we minimize lines and wait times. Plus, with the world's best Tour Directors leading the way, we maximize the scene, scenery and overall enjoyment for each and every traveler.

## SPECIALIST TRAINING

Globus Tour Expert and Online Training Seminars  
[www.globusfamilypartners.com/gfob-u](http://www.globusfamilypartners.com/gfob-u)

## AWARDS & RECOGNITIONS

- Travel Age West WAVE Awards - Best Tour Operator, Escorted US/Canada 2010 - 2016
- Travel Age West WAVE Awards - Best Travel Agent Support 2011 - 2014, 2016
- Travel Age West WAVE Awards - Best Tour Operator, Central/South America 2013 - 2015
- Travel Weekly - Best Tour Operator Overall, Escorted 2014, 2015
- Travel Weekly - Best Tour Operator, Sales & Service 2015

## CO-OP MARKETING

866-270-9850, Ext. 8763

## FORM OF PAYMENTS

Agency Check, American Express, Discover, MasterCard, VISA



## DESTINATIONS

Africa | Alaska | Asia | Australia | New Zealand | Canada | Central America | Cuba | Europe | Hawaii | Mediterranean | Middle East | Northern Europe | Russia | South America | South Pacific | United Kingdom | Ireland | U.S.A.

## ADDRESS

5301 S. Federal Circle  
Littleton, CO 80123

## PHONE

Reservations: 800.221.0090  
Groups: 800.221.0097

## FAX

Record & Commissions: 303.703.7665

## EMAIL

[TravelAgentService@globusfamily.com](mailto:TravelAgentService@globusfamily.com)

## WEBSITE

Consumer: [globusjourneys.com](http://globusjourneys.com)  
[globusfaith.com](http://globusfaith.com)  
Agent: [globusfamilypartner.com](http://globusfamilypartner.com)

## BOOKING PROCEDURE

Refer to brochure/reservations/website,  
[globusfamilypartner.com](http://globusfamilypartner.com)

## BROCHURE ORDERING

Brochures can be ordered via our Travel Agent Portal at [globusfamilypartner.com](http://globusfamilypartner.com)

## NEW AGENCY REQUIREMENT

An agency needs to submit, by fax or e-mail, a letter of introduction. It needs to include the agency name, phone number, fax number (if available), physical address (no PO Boxes), an IATA, CLIA, etc. or Tax ID, signed by an Owner/Manager. Must be dated within 60 days of receipt.

Fax to (303) 703-7665 or email  
[broark@globusfamily.com](mailto:broark@globusfamily.com)

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____



## PRODUCT DESCRIPTION

Celebrating our 65th year, GOGO Vacations has been a leading US travel wholesaler. With more than 24 teams in 14 locations across 10 states nationwide, GOGO Vacations works exclusively with travel agents. Its in-depth product knowledge, expansive product line including My Time, and comprehensive marketing programs provide tremendous value to the travel professionals they serve. With the world's most extensive product distribution network, GOGO Vacations delivers unwavering commitment only to the travel agent community with support and responsiveness that is unparalleled in this space, including GOGO Rewards, a monthly incentive opportunity; competitive commission tiers; and educational programs.

- Educational Events: Fall & Spring Learning Conferaences, Worldwide Showcases, Roadshows & VIP Dinners
- On the Go Magazine: personalized quarterly brochure that can be mailed/ emailed
- GOGO Care: optional add on with upgraded documentation, \$50 future travel credit, personal concierge & more
- Travel Agent's First: We don't compete with agents, we support them
- Open 24/7 to make new or change existing bookings and to assist your clients who experience emergencies while traveling
- Enhanced Travel Agent only website & booking engine
- GOGO Rewards: a monthly opportunity to win a variety of prizes
- Commission Direct: receive commission at final payment
- GOGO Guarantee: if your clients find a lower rate, price-beat it with GOGO and still get commission
- Informative & customizable emails



## DESTINATIONS

GOGO Vacations provides product in: Americas, Arizona, Australia, Belize, Bermuda, California, Canada, Caribbean, Cooks Island, Costa Rica, Disney, Europe, Fiji, Florida, Florida Beaches, Hawaii, Las Vegas, Mexico, New Orleans, New York, New Zealand, Orlando, Reno/Tahoe, South America, South Pacific, Tahiti, US West and major domestic U.S. Cities. Coming Soon: Asia, Bali, Dubai, Egypt, Hong Kong, Malaysia, Singapore, Thailand, Turkey.

Worldwide Traveler provides product in: Africa, Asia, Australia, Europe, Indian Ocean, Middle East, South America, the South Pacific, United Arab Emirates

Back Roads Tours provides unique tours through Worldwide Traveler. Tours are offered only in the United Kingdom and parts of Europe

## ADDRESS

5 Paragon Drive, Suite 200  
Montvale, NJ 07645

## PHONE

Reservations: 888.567.0600  
Worldwide Traveler: 866.565.7348  
GOGO Español: 855.577.5736

**DEDICATED GROUPS TEAM** 866.484.1272

## CUSTOMER SERVICE

24/7 Sales & Support: 877-901-GOGO (4646)

## SALES OFFICE

888.567.0600  
5 Paragon Drive, Suite 200  
Montvale, NJ 07645

**WEBSITE** [www.gogowww.com](http://www.gogowww.com)

**BROCHURE ORDERING** Contact your local branch, BDM or visit [www.gogowww.com](http://www.gogowww.com)

**CO-OP MARKETING** Contact your GOGO Business Development Manager

**FORM OF PAYMENT** Agency Check, American Express, Discover, MasterCard, VISA

**CONSUMER PROTECTION PLANS/AFFILIATIONS** ASTA, USTOA

**AGENT PORTAL** [www.gogowww.com](http://www.gogowww.com)

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____



## PRODUCT DESCRIPTION

Golf Travel ETC, the "Gourmet Golf" operator, with innovative and competitive programs that combine golf and other experiences worldwide. Of course we cater to the avid golfer, Golf Travel ETC provides everything expected on a golf vacation and more – tee times at all the best courses, advice on local, hidden gems, accommodations, dining, transportation, caddies, etc. And when traveling with friends or family, Golf Travel ETC tailor-makes a vacation that includes golf and other great experiences. Locally guided sightseeing, fishing, horseback riding, spas, cooking classes and wine tastings, music, museums, guided shopping... virtually any activity can complete a Golf Travel ETC vacation.

Let Golf Travel ETC help you design the perfect golf vacation for your clients, from all the ingredients on our menu. From the first course to the last sip of wine, we know the recipe for a successful Golf and... vacation.



## DESTINATIONS

Africa | Australia | New Zealand | Canada Caribbean | Europe | Golf | Hawaii | Las Vegas | Mediterranean | Mexico | Middle East | Northern Europe | South Pacific | United Kingdom | Ireland | U.S.A. | Special Events | Sporting Events

## ADDRESS

191 Post Road West  
Westport, CT 06880

## PHONE

877.934.6531  
Local: 203.221.2793

## FAX

203.222.0527

## EMAIL

info@golftraveletc.com  
Jmurray@golftraveletc.com

## WEBSITE

www.golftraveletc.com

## BOOKING PROCEDURE

Bookings by phone to 877.934.6531 or  
203.221.2793 or by email to  
info@golftraveletc.com

## BROCHURE ORDERING

Request via email at info@golftraveletc.com

## CUSTOMER SERVICE/COMMISSION ISSUES:

203-221-2793  
info@golftraveletc.com

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____

# Grand Canyon Railway



## PRODUCT DESCRIPTION

The Grand Canyon Railway offers a one-stop package solution for travelers seeking a one, two or three night inclusive vacation getaway to one of the greatest natural wonders of the world, the Grand Canyon . Packages include accommodations at the Grand Canyon Railway Hotel in Williams, AZ, meals, roundtrip historic train travel to the Grand Canyon South Rim Depot with the option to book six classes of service, optional rim tours, lunch at the Grand Canyon South Rim and the option to include an overnight stay at the Maswik North Lodge at the Grand Canyon. Five-star RV Park available and pet resort on-site. Optional tours include Bearizona, a wildlife park, the inner canyon day tour and other area tours.

## SALES REP CONTACTS:

Deni Kemper  
562-243-6079  
dkemper@xanterra.com  
Southern California and Hawai'i

Melissa Taylor  
928-380-0089  
mtaylor@xanterra.com  
Northern Arizona and Regional Hospitality Partners

Laurie Purcell  
480-285-9064  
lpurcell@xanterra.com  
Nevada, Southwest, Rocky Mountains and Mexico

Karen Olson  
818-378-5604  
kolson@xanterra.com  
California, Mountain West, and Pacific Northwest

Robin Koval  
928-310-8225  
rkoval@xanterra.com  
Texas, Gulf States, and Central States

Sherry Lowe  
615-818-0715  
slowe@xanterra.com  
Midwest, Northeast, and Southeast



## DESTINATIONS

U.S.A.

## ADDRESS

233 N. Grand Canyon Blvd.  
Williams, AZ 86046

## PHONE

800.THE.TRAIN (800.843.8724)  
303.843.8724  
Customer Service / Commission Issues:  
928.773.1976, extension 2212

## FAX

303.297.3175

## EMAIL

info@thetrain.com

## WEBSITE

www.thetrain.com/partners

## BOOKING PROCEDURE

Bookings for packages may be made online at [www.thetrain.com/partners](http://www.thetrain.com/partners) or via the call center at: 800.THE.TRAIN (800.843.8724).

## BROCHURE ORDERING

Email: [sales@thetrain.com](mailto:sales@thetrain.com)

## REBATING POLICY:

Our product is already discounted and we do not support or provide advertising for rebating or additional discounting.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

### Greece is for Lovers

Beauty in Greece is exquisite; timeless; unspoiled. It was in this sacred landscape that love was born. Greece is the birthplace of the winged God Eros, the son of Aphrodite; the God that with his quiver and arrows inspired artists and writers over the centuries to praise the virtues of love. Whether you are looking for an ideal honeymoon destination or just a romantic escape, the beauty and diversity of the Greek landscape forms the most romantic backdrop to celebrate your love.

### Greece is for Foodies

The true experience of Greek gastronomy satisfies the most demanding palates.

Original ingredients and countless luscious combinations make Greek cuisine unique the world over with dishes that echo the beauty of the country itself. Salty like the Aegean Sea or mellow like the Santorini sunset, warm like the morning Cycladic sun or cold like the frosty rivers of Epirus, velvety like the clouds of the morning Attica sky or intense like the gorges in Macedonia, crisp like the autumn rain on the Ionian Islands or invigorating like the spring breeze of Crete, imposing and vociferous like the Samothrace waves.

Full of changes and pleasant surprises, Greek gastronomy wins a place at the top of contemporary world gastronomies. Greek diet is famous worldwide; it is not only ambrosial but also very healthy, recommended by most expert top dietitians. As it has been closely linked with the long history of the country, Greek cuisine has gone through a lengthy and perfecting process of trial and error. Today it masterly combines tradition with modern concepts.

### Greece is for Wellness

Well-being does not concern physical health only. It is a general feeling, an internal ray of health, force and beauty. It is an on-going process.

Apart from the rare landscapes and special natural beauties, nature also endowed Greece with springs with important therapeutic properties. Spas are part of the country's national wealth, while their therapeutic properties were already known in ancient times.

Natural therapeutic springs are found in many different places in Greece, and the water from specific springs differs from ordinary water owing either to its high temperature, or to the presence of rare active components.

With one of the best climates in the world, with a unique variety of nature, as well as one of the healthiest diets in the world, Greece is the ideal proposal for psychological and physical health and the search for well-being!

Visit the Greek National Tourism Organization for useful tools such as digital tools, monthly newsletters, useful client information, and much more.



## DESTINATIONS

Greece

## ADDRESS

800 Third Avenue, 23 FL.,  
New York, NY 10022

## PHONE

212-421-5777

## FAX

212-826-6940

## EMAIL

fay@greektourism.com

## CUSTOMER SERVICE

X Fay Georgousis  
Marketing Coordinator  
212-421-5777  
fay@greektourism.com

## WEBSITE

www.visitgreece.gr

## BROCHURE ORDERING

Visit the Greek National Tourism Organization for useful tools such as digital tools, monthly newsletters, useful client information, and much more.

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____



## PRODUCT DESCRIPTION

First, Business, Premium Economy and Economy Class Commissions or Net/Bulk airfares on 70 airlines worldwide.

## PRICE GUARANTEE

At time of ticketing only

## CONSUMER PROTECTION PLAN

ARC, IATA, USTOA

## FREQUENCY PROGRAMS

All GTT issued tickets are eligible for miles based on the plated carrier and their respective mileage program but some carriers may only provide a percentage of actual miles flown based on the type of airfare purchased.

## TRAVEL INDUSTRY POLICY

GTT will provide the network's employees and immediate family members with GTT's net price plus a \$15 markup on any of our net fares plus all applicable taxes and Q surcharges. GTT cannot guarantee availability of any contract airfare.

## GDS DIRECT ACCESS SYSTEM

Release records over in Amadeus, Apollo, Sabre or Worldspan for quotes and ticketing.

## GDS RELEASE ENTRIES:

Worldspan: QEP/V85/45

Sabre: 6[X]TA format, e.g., 6[X]TA/8K10, enter

Amadeus: ES/GHOUG32101-B Receive, End

Apollo: COQ format; COQ/1L1/45.

Be sure to include remarks on what you need and what queue you want the record returned to upon completion.

## WEBSITE

[www.gttglobal.com](http://www.gttglobal.com)



## DESTINATIONS

Consolidator net fare pricing and commissions for published airfares into Asia, China, Japan, Australia, New Zealand, East & West Europe, Haiti, India, Africa, Middle East, Russia and it's Republics, Canada, Hawaii, Caribbean, Mexico, Central and South America.

## RESERVATIONS

800-485-6828 Local: 972-490-3394

9:30 AM - 5:30 PM (CST) Monday-Friday

Email: [Resa.mnl@gttglobal.com](mailto:Resa.mnl@gttglobal.com)

**After Hours Reservations:** 888-288-7182

6:00 PM - 3:00 AM (CST) Monday-Friday

11:00 AM - 6:00 PM (CST) Saturday & Sunday

Email: [Resa.mnl@gttglobal.com](mailto:Resa.mnl@gttglobal.com)

## GTT RAPID RESPONSE TEAM

### Chicago Office

John: [john.chi@gttglobal.com](mailto:john.chi@gttglobal.com)

Marzena: [marzena.chi@gttglobal.com](mailto:marzena.chi@gttglobal.com)

Phone: 800-485-6828 Ext. 8516

Local: 312-782-6398 Ext. 6

### Los Angeles Office

Theresa: [theresa.wil@gtttravel.net](mailto:theresa.wil@gtttravel.net)

Angie: [angie.wil@gtttravel.net](mailto:angie.wil@gtttravel.net)

Phone: 800-485-6828 Ext. 2511

Local: 213-251-9401

### Seattle Office

Karen: [karen.sea@gtttravel.com](mailto:karen.sea@gtttravel.com)

Phone: 800-827-5882 Ext. 1

Local: 206-381-9588

## GROUP DEPARTMENT

David Brackbill: [david.usa@gtttravel.com](mailto:david.usa@gtttravel.com)

## CUSTOMER SERVICE

800-485-6828

Fax: 972-596-0888

Email: [sales@gttglobal.com](mailto:sales@gttglobal.com)

## SALES OFFICE 972-490-3394

Fax: 972-596-0888

Email: [sales@gttglobal.com](mailto:sales@gttglobal.com)

GTT Global

600 Data Drive, Suite 101, Plano, TX 75075

## MAILING ADDRESS

600 Data Drive, Suite 101, Plano, TX 75075

**FORM OF PAYMENT** Agency checks, American Express, Diner's Club, Discover, MasterCard and VISA



## PRODUCT DESCRIPTION

The all-new Official Hawaii Destination Specialist Program has been designed to deliver a superior education paired with a comprehensive benefits package that will help you successfully plan and book Hawaiian vacations.

The new curriculum provides a richer, more extensive understanding of the Hawaiian Islands. You'll also learn how to promote the destination to different traveler profiles to ensure your success. The content is delivered in a user-friendly format that's compatible with your tablet and smartphone. Most importantly, it has been segmented to save you valuable time.

Once you become a Hawaii Destination Specialist, you'll enjoy consumer referrals, exclusive webinars, a subscription to HAWAII Magazine and a host of helpful tools for your Hawaii-bound clients.



### DESTINATIONS

Hawaii

### RESERVATIONS

1-800 Go Hawaii

### AGENT PORTAL

[agents.gohawaii.com](http://agents.gohawaii.com)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

### Hertz Discount Code:

Use **CDP #1170024** - up to 20% off Hertz Retail rates in the US and Canada.

### Hertz Promotional Offers (PC Codes):

- \$25 Off Weekly Rental - PC# 310100
- \$25 Off Collections Weekly Rental - PC#310098
- \$5/Day, \$15 Max Off Weekend Rental - PC# 310099
- 10% Off Weekend Rental - PC# 310119
- 10% Off Monthly Rental - PC#310225

Refer to AgentUniverse for additional offers as well as terms and conditions. Offers valid through 12/31/2017.

### Hertz Business Rewards (HBR)

- Enroll small/medium companies for Business Travel rates
- Agency Benefits: 10% commission (5% standard commission & 5% agency referral bonus); Free Rental Day Certificate for every new account enrolled; \$50 Hertz Rental Certificate when newly enrolled account completes first rental
- Client Benefits: up to 25% off competitive rate, Free Rental Days for the company, ability to earn Hertz Gold rewards points towards Free rentals, Free Hertz Gold Membership, customized billing options
- Front-Line Agent Benefits: 10 Agent Gold Reward Points for 3+ day rentals

Refer to AgentUniverse for enrollment form plus complete terms and conditions.

## ADDITIONAL INFORMATION

### Travel Agent Discount on Hertz rentals – use **CDP #69212**

- Up to 20% off U.S. Leisure & Standard rates
- 10% discount on Prestige Collection
- 30% discount on Affordable Europe non-prepaid rates

### Free Gold Plus Rewards Membership:

- [www.hertz.com/travelagentgold](http://www.hertz.com/travelagentgold)
- Add CDP #69212 to your Gold profile

### Agent Gold Rewards (AGR)

Agents earn rewards for booking Hertz, Dollar & Thrifty. With over 350,000 options for redemption rewards, ranging from merchandize, gift cards to experiences, agents will be amazed at the brand selection.

Here's how it works:

- Each completed qualifying Hertz, Dollar & Thrifty rental of 3+ days earns 10 Agent Gold Rewards (AGR) points
- Agents must properly enter AGR# at time of reservation
- Points earned are deposited weekly
- Track rental history and rewards summary online
- Hertz example: Amadeus & Sabre: /BA-AGR123456
- Hertz example: Apollo & Worldspan: /SIRFAGR123456
- Dollar & Thrifty example: use numeric digits of your AGR number in the SI field using the format AG-123456

Enroll today at [www.agentgoldrewards.com](http://www.agentgoldrewards.com)



## DESTINATIONS

Worldwide

## ADDRESS

8501 Williams Road  
Estero, FL 33928

## PHONE

US Reservations: 800-654-3131  
International Reservations: 800-654-3001

## FAX

866-616-2341

## EMAIL

[commissions@hertz.com](mailto:commissions@hertz.com)

## WEBSITE

[www.hertzagent.com](http://www.hertzagent.com)

## BOOKING PROCEDURE

Travel Leaders Network CDP #1170024 must be added at time of reservation along with IATA#.

Reservations made using GDS systems, hertzagent.com or via 800 numbers.

## NEW AGENCY REQUIREMENTS

To register with Hertz as a new seller, send your W9 and a letter on your agency letterhead to include your agency name, address and federal tax ID number to [AccountingControl@hertz.com](mailto:AccountingControl@hertz.com). You can include your ARC/IATA number to be set up with the same number. Otherwise a number will be provided for you.

## COMMISSION ISSUES

For commission inquiries, please visit [www.hertz.com](http://www.hertz.com), go to Travel Agents Login, from Travel Agent tab select Research a Commission. The agency will then get a response within 72 hours via email in the status of the commission.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Hilton (NYSE: HLT) is a leading global hospitality company, comprising more than 4,800 managed, franchised, owned and leased hotels and timeshare properties with nearly 789,000 rooms in 104 countries and territories. For 97 years, Hilton has been dedicated to continuing its tradition of providing exceptional guest experiences. The company's portfolio of 13 world-class global brands includes Hilton Hotels & Resorts, Waldorf Astoria Hotels & Resorts, Conrad Hotels & Resorts, Canopy by Hilton, Curio - A Collection by Hilton, DoubleTree by Hilton, Embassy Suites by Hilton, Hilton Garden Inn, Hampton by Hilton, Tru by Hilton, Homewood Suites by Hilton, Home2 Suites by Hilton and Hilton Grand Vacations. The company also manages an award-winning customer loyalty program, Hilton HHonors®.

## TRAVEL AGENT LOYALTY PROGRAM - UNLIMITED REWARDS:

- Unlimited Rewards® is a travel agent loyalty program of Avis Budget Group and is only available to travel professionals in the U.S. and Canada age 18 and over. To earn rewards, you must be enrolled in the Unlimited Rewards program.
- Hilton, Avis Rent A Car, Budget Rent A Car, Carey and Embarque are participating brands in Unlimited Rewards. Unlimited Rewards provides dollar rewards on a pre-paid debit card. Dollar rewards are in US Dollars. Canadian members will accrue rewards in US Dollars which are converted to Canadian Dollars at time of award.
- Dollar rewards are awarded for bookings made via GDS or [travelagents.hilton.com/travelleadersgroup](http://travelagents.hilton.com/travelleadersgroup). To enroll and for full terms and conditions visit [www.unlimited-rewards.com](http://www.unlimited-rewards.com)

## CONSUMER LOYALTY PROGRAM - HHONORS™:

Hilton HHonors is the award-winning guest-loyalty program for Hilton's 13 distinct hotel brands, spanning more than 4,800 hotels, resorts and timeshare properties across 104 countries and territories. Hilton HHonors members who book directly through an approved travel professional have access to benefits including free standard Wi-Fi, as well as digital amenities that are available exclusively through the industry-leading Hilton HHonors mobile app, where HHonors members can check-in, choose their room, and access their room using a Digital Key. With more than 57 million members, Hilton HHonors offers hundreds of ways to earn and redeem Points. Members can redeem their Points for free nights, premium merchandise, charitable contributions, or unique events through the Hilton HHonors auction platform [www.hhonors.com/auctions](http://www.hhonors.com/auctions), such as exclusive artist experiences and hotel concert events with Live Nation® or a race experience with the McLaren-Honda Formula 1 team. Hilton HHonors members' loyalty is also rewarded with more personalized service. There is no cost to join, and travelers may enroll online by [www.hiltonhhonors.com](http://www.hiltonhhonors.com)



## DESTINATIONS

Worldwide

## ADDRESS

7930 Jones Branch Dr., Suite 100  
McLean, VA 22102

## PHONE

Reservations: 1-855-420-4842  
Groups: 1-855-420-4842  
Customer Service: 1-855-420-4842  
Dedicated Travel Agent Number: 1-855-420-4842  
Outside US: 44 (0) 84 5722 0055 (24 hrs/day)

## EMAIL

[TAHelpdesk@hilton.com](mailto:TAHelpdesk@hilton.com)

## WEBSITE

[Hiltonworldwide.com](http://Hiltonworldwide.com)  
[travelagents.hilton.com/travelleadersgroup](http://travelagents.hilton.com/travelleadersgroup)  
[hiltoneducation.com](http://hiltoneducation.com)  
[Hhonors.com](http://Hhonors.com)

## BOOKING PROCEDURE

Travel Leaders Group Worldwide Hotel Program rate codes 7TL and TL7 or call Travel Leaders Group dedicated phone number 1-855-420-4842.

- EH - Every Hilton
- HH - Hilton Hotels & Resorts
- HL - Hilton International
- WA - Waldorf Astoria Hotels & Resorts
- CN - Conrad Hotels & Resorts
- PY - Canopy by Hilton
- QQ - Curio, A Collection by Hilton
- DT - DoubleTree by Hilton
- ES - Embassy Suites by Hilton
- GI - Hilton Garden Inn
- HX - Hampton by Hilton
- RU - Tru by Hilton
- HG - Homewood Suites by Hilton
- HT - Home2 Suites by Hilton
- HH - Hilton Grand Vacations

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Holland America Line itineraries span the globe with more than 400 ports of call, a number unequaled among premium cruise lines. In April 2016 we welcomed the first of our Pinnacle-class ships, ms Koningsdam, and in fall 2018 her sister ship, ms Nieuw Statendam will join the fleet. While exciting new initiatives and innovation abound, our promise to care for our guests with gracious and genuine service hasn't changed. We look forward to welcoming your clients aboard.

## SPECIALIST TRAINING

HAL Academy- [www.halacademy.com](http://www.halacademy.com) or [www.GoHal.com](http://www.GoHal.com)

## AWARDS & RECOGNITIONS

- Most Ethical Companies List (5 consecutive years) - Ethics Inside™ Certification from Ethisphere Institute
- Best World Cruise Itinerary - Travel Weekly Readers Choice Awards
- #1 Preferred Cruise Line - Portrait of Affluent Travelers™ survey; Yesawich, Pepperdine, Brown & Russell
- Consistently Among the Highest-rated Cruise Lines - Condé Nast Traveler Readers' Choice Awards Travel + Leisure World's Best Awards
- Highest-Rated Premium Cruise Line - Condé Nast Traveller UK Readers' Travel Awards
- International Five Star Diamond Award - The American Academy of Hospitality Sciences
- High Deluxe Five-Star-Plus Rating - World Ocean & Cruise Liner Society
- Best Overall Cruise Value (21 consecutive years) - World Ocean & Cruise Liner Society
- Best Private Island Celebrates 20 Years in 2017 - - Travel Weekly Readers Choice Awards
- Best Private Island - Half Moon Cay (13 years), Best Alaska Itineraries, Best Canada/New England Itineraries, Best Shore Excursions, Best Computer Facilities, Best Medical Facilities, Best Overall Facilities for Physically Challenged Passengers - Porthole Cruise Magazine Readers' Choice Awards



**Holland America Line®**  
SAVOR THE JOURNEY

## DESTINATIONS

Africa | Alaska | Antarctica | Asia | Australia | New Zealand | Baltic | Bermuda | Canada | Caribbean | Central America | Europe | Hawaii | Mediterranean | Mexico | Middle East | Northern Europe | Panama Canal | South America | South Pacific | United Kingdom | Ireland | World Cruises | Grand World Voyages | Grand Mediterranean Voyages | Grand South America Voyages

## ADDRESS

450 Third Ave. West,  
Seattle WA 98119

## PHONE

Reservations: 800-426-0327  
Groups: 888-425-9477

## WORLD CRUISE RESERVATIONS

Phone: 800-522-3399  
Fax: 206-281-0627  
Email: [worldcruisereservations@hollandamerica.com](mailto:worldcruisereservations@hollandamerica.com)

**FAX** General Reservations: 800-628-4855

## WEBSITE

[www.hollandamerica.com](http://www.hollandamerica.com)  
Agent: [www.GoHAL.com](http://www.GoHAL.com)

## BOOKING PROCEDURE

Book through CruisePRO,  
Amadeus Cruise POLAR Online<sup>SM</sup>

**BROCHURE ORDERING** 800-626-9900

## REBATING POLICY

Holland America Line has an approved pricing policy where no one can advertise lower rates.

## FORM OF PAYMENT

American Express, Discover, MasterCard, VISA

**GDS DIRECT ACCESS SYSTEMS** Polar Online

## CONSUMER PROTECTION PLAN/AFFILIATIONS

ARTA, ASTA, CLIA, ICTA, NACOA, NACTA, NTA, USTOA

## TRAVEL INDUSTRY POLICY

For application fax: 1-800-355-3021  
Travel Agent Promotions/Appreciation Fares  
800-424-3681

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_

# Homeric Tours



## PRODUCT DESCRIPTION

Homeric Tours has been serving the discerning needs of U.S. travelers for over 47 years. Homeric offers some of the finest hosted and escorted tour packages to Greece, Italy, Cyprus, Turkey, Egypt, Jordan, Israel, Morocco, Switzerland and Central & Eastern Europe, utilizing select and quality properties, and offering first class services throughout. In 2015, Homeric ventured further into Africa with comprehensive, competitively-priced Safari-focused packages to Kenya, Tanzania, Rwanda, Zambia, Zimbabwe, Botswana, Namibia and South Africa.

In addition to the guaranteed-departure tour packages offered, the company also specializes in customized FIT trips including honeymoons, family vacations, anniversary celebrations and independent and adventure vacations. Homeric's group department can handle groups of any size and also specializes in religious travel, specifically Christian Faith Tours, to places of religious importance throughout the world. Founded in 1969, Homeric is a long-standing member of USTOA. Our reservation specialists are destination experts and are here to ensure that you will be well-prepared to serve your clients' needs.

Phone Number for inquiring about missing commission:  
(800) 223-5570 ext. 220

## SALES TEAM

Internal Sales Manager  
John Klados  
jklados@homerictours.com

Sales Manager South Eastern U.S.  
Art Kienle  
art125kienle@hotmail.com

Sales Manager Northern California  
Bill Boden  
bodenb@sbcglobal.net



## DESTINATIONS

Mediterranean | Africa | Central & Eastern Europe | Middle East

## ADDRESS

55 East 59th St  
17th floor  
New York, NY 10022

## PHONE

212.753-1100  
1.800.223.5570

## FAX

1.212.753.0319

## EMAIL

info@homerictours.com

## WEBSITE

www.homerictours.com  
facebook.com/homerictours  
twitter.com/homerictours  
faith.homerictours.com

## BOOKING PROCEDURE

Quotes and bookings can easily be made on our website. We encourage agents to consider quoting with our site on their own, but we also encourage them to consider using our in-house experts directly.

## BROCHURE ORDERING

www.homerictours.com/brochure

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Hurtigruten's fleet of 14 small-to-midsize vessels are the perfect 'base camp' from which guests can choose to explore Norway, Antarctica, Svalbard, Greenland, Iceland, Arctic Canada, or South America. In business since 1893, Hurtigruten takes great responsibility in preserving the natural wonders along our routes. Regardless of the destination, you can be sure that a Hurtigruten voyage is the right choice to explore the culture, nature, and wildlife of these fantastic, diverse, magical places..

## SHIPS

MS Finnmarken, MS Fram, MS Kong Harald, MS Lofoten, MS Midnatsol, MS Nordkapp, MS Nordlys, MS Nordnorge, MS Nordstjernen, MS Polarlys, MS Richard With, MS Trollfjord, MS Vesterålen, MS Roald Amundsen

## AWARDS & RECOGNITION

- Travel Age West WAVE Award- 2016 Winner - Best Expedition Cruise Line
- USA Today's Top 10 Reader's Choice 2016 - Best Boutique Cruise Line
- Travvy Award Winner 2016 - Best Polar Expedition Operator

## TRAVEL INDUSTRY POLICY

Tactical offers include travel agency incentive programs and agent rates. See our travel agent site for further details.

## FREQUENCY PROGRAM

1893 Ambassador program features special onboard recognition and promotions

## AGENT PORTAL

[www.hurtigrutenagents.com](http://www.hurtigrutenagents.com)

## ONLINE SPECIALIST PROGRAM

Register at: [www.hurtigrutenagents.com](http://www.hurtigrutenagents.com) In addition to online training, we offer promotional tools, webinar opportunities, customizable flyers, downloadable web banners, order brochures, browse our image library, and learn about the exciting destinations that we explore



# HURTIGRUTEN

## DESTINATIONS

Norway, Antarctica, Greenland, Iceland, Svalbard, Central America, Europe, Northern Africa, South America, North America, and Arctic Canada

## ADDRESS

1505 Westlake Avenue North, Suite 125  
Seattle, WA 98109

**PHONE** 866-552-0371

**FAX** 888-524-2145

**EMAIL** [usbooking@hurtigruten.com](mailto:usbooking@hurtigruten.com)

**WEBSITE** [www.hurtigruten.com](http://www.hurtigruten.com)

## RESERVATIONS HOURS

6:00AM - 5:00PM (PST) Monday-Friday  
8:00AM - 1:00PM (PST) Saturday

**GROUP DEPARTMENT** 888-502-9891

Email: [usbooking@hurtigruten.com](mailto:usbooking@hurtigruten.com)

**CUSTOMER SERVICE** 866-552-0371

Email: [usbooking@hurtigruten.com](mailto:usbooking@hurtigruten.com)

**SALES OFFICE:** 866-552-0371

Contact: Sales  
1505 Westlake Avenue North, Suite 125  
Seattle, WA 98109  
Email: [usbooking@hurtigruten.com](mailto:usbooking@hurtigruten.com)

**BOOKING REORDER** 866-552-0371

Email: [usbooking@hurtigruten.com](mailto:usbooking@hurtigruten.com)

**CO-OP ADVERTISING** 866-552-0371

Email: [rolf.logan@hurtigruten.com](mailto:rolf.logan@hurtigruten.com)  
Preferred Formats: Targeted Direct Mail or email

**FORM OF PAYMENT** American Express, Discover, MasterCard, VISA, Agency check/wire transfer

**PRICE GUARANTEE** Prices can vary at any time and is only secured once deposited

**CONSUMER PROTECTION PLAN/AFFILIATIONS**  
IAATO

**EXCLUSIVE CRUISE PRICING PROGRAM PARTNERSHIP** Yes

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Hyatt owns, operates, manages or franchises more than 638 properties worldwide in 52 countries under the Hyatt®, Park Hyatt®, Andaz®, Grand Hyatt®, Hyatt Centric™, Hyatt Regency®, Hyatt Place®, Hyatt House®, Hyatt Zilara™, Hyatt Ziva™, Hyatt Residences®, Hyatt Residence Club® and The Unbound Collection by Hyatt™ brands, ranging from small and luxurious, to upscale, residential style hotels.

## SPECIALIST TRAINING

Enroll at [HyattTravelAgents.com](http://HyattTravelAgents.com)

## AWARDS & RECOGNITIONS

FORTUNE 100 Best Companies to Work For®

- 2016 25 World's Best Multinational Workplaces – Great Place to Work® and FORTUNE
- 2016 FORTUNE "100 Best Companies to Work For"
- 2016 Gallup Great Workplace Award
- 2016 Best Multinational Workplaces in Europe – Great Place to Work®
- 2016 FORTUNE 100 Best Workplaces for Millennials
- 2016 FORTUNE Best Workplaces to Retire From
- 2016 FORTUNE 100 Best Workplaces for Women
- 2016 Best Place to Work for LGBT Equality – Human Rights Campaign

## BROCHURE ORDERING

For Hyatt Place and Hyatt House email [Cavis@ASHospitality.com](mailto:Cavis@ASHospitality.com). Please note there is a charge. For Full Service, email Hyatt Brochure Center - [BrochureCenter@na.com](mailto:BrochureCenter@na.com). There is no charge.

## NEW AGENCY REQUIREMENTS

A new agency should register at [hyatttravelagents.com](http://hyatttravelagents.com) to be able to sell Hyatt product, register for Slice of Paradise or obtain resources or general information.

## DIRECT BOOKING OF WORLDWIDE AND SELECT HOTEL PROGRAMS

See Agent Universe



## DESTINATIONS

Worldwide

## ADDRESS

9805 Q Street  
Omaha, NE 68127

## PHONE

Reservations: 800.233.1234  
General: 402.593.8800

## FAX

402.593.5151

## EMAIL

[ConsumerAffairs@Hyatt.com](mailto:ConsumerAffairs@Hyatt.com)

## WEBSITE

[Hyatt.com](http://Hyatt.com)  
[HyattTravelAgents.com](http://HyattTravelAgents.com) – agent portal

## BOOKING PROCEDURE

GDS - Hy

Select Hotel Program booking instructions:

Book through the Travel Leaders Select Hotels & Resorts Program using GDS codes TZE in Sabre, Amadeus and Worldspan; TZEL in Apollo/Galileo.

Worldwide Hotel Program booking instructions:

Four Easy Ways to Book:

1. GDS - book using rate codes: TL7 in Sabre or 7TL in Amadeus, Apollo & Worldspan
2. pinSIGHT - book using pinSIGHT on Agent Universe - look for the Travel Leaders Group Worldwide rates.
3. Phone - call the hotel directly and request the "1 Travel Leaders Worldwide" rate
4. Online - book via dedicated hotel partner sites and phone numbers

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# IBEROSTAR Hotels & Resorts



## PRODUCT DESCRIPTION

Upscale and luxurious resort chain with 19 resorts in Mexico and the Caribbean ranging from family-friendly to adults only. IBEROSTAR has three tiers of hotel products to satisfy multiple clientele.



**IBEROSTAR**  
HOTELS & RESORTS

### DESTINATIONS

Riviera Maya, Cancun, Cozumel, Riviera Nayarit, Montego Bay, Punta Cana, Bayahibe, Puerto Plata

### ADDRESS

3470 NW 82 Avenue, Suite 908  
Doral, FL 33122

### WEBSITE

[www.iberostar.com](http://www.iberostar.com)

### EMAIL

[marketing@iberostar-hotels.com](mailto:marketing@iberostar-hotels.com)

### CUSTOMER SERVICE

[jmccaughan@iberostar-hotels.com](mailto:jmccaughan@iberostar-hotels.com)

### BOOKING PROCEDURE

Book through one of our Preferred Supplier Tour Operator Partners.

### BROCHURE ORDERING

[mktcoordinator@iberostar-hotels.com](mailto:mktcoordinator@iberostar-hotels.com)

### SPECIALIST PROGRAMS

Please visit [www.iberostaragentincentive.com](http://www.iberostaragentincentive.com) for information.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

4 and 5 star resorts in warm weather destinations:

Specialize in Asia, Dubai, Oman, Maldives, Seychelles, Hawai'i, Fiji, French Polynesia, Central America, Mexico, Bermuda, Bahamas, Caribbean and Villas.

ID Ultimate Itineraries - Specializing in lavish itineraries with a focus in Southeast Asia and Cuba. Areas of expertise include Bali, Burma, Cambodia, Hong Kong, Laos, Malaysia, Singapore, Thailand, Vietnam, Havana and Trinidad de Cuba.

## ADDITIONAL INFORMATION

Sales Team:

- Director of Strategic Sales & Northeast BDM, Jodi Lubin: [jodi@idestin.com](mailto:jodi@idestin.com)
- Southeast BDM, Donna Smith: [donnas@idestin.com](mailto:donnas@idestin.com)
- West Coast, Michelle Rubin: [micheller@idestin.com](mailto:micheller@idestin.com)
- Midwest BDM, Carol Biskup: [carol@idestin.com](mailto:carol@idestin.com)

## CONSUMER PROTECTION PLANS/AFFILIATIONS:

SPF 24/7 Available & Complimentary Post Departure

## ID TRAVEL GROUP



The Authority in Luxury Travel®



The Power of Travel

### DESTINATIONS

ASIA | FIJI | DUBAI | OMAN | MALDIVES | SEYCHELLES | FRENCH POLYNESIA | HAWAII | CENTRAL AMERICA | MEXICO | BERMUDA | BAHAMAS | CARIBBEAN

### ADDRESS

1875 Palmer Ave Ste 209  
Larchmont, NY 10538

### PHONE

Reservations: 800.942.5499  
Groups: 800.942.5499 Ext 107  
Customer Service: 800.942.5499 Ext 111  
Concierge Service: 914.833.3300 Ext 104

### FAX

914.833.3318

### EMAIL

Customer service: [jenniferm@idestin.com](mailto:jenniferm@idestin.com)  
Reservations: [reservations@idestin.com](mailto:reservations@idestin.com)

### WEBSITE

[www.idtravelgroup.com](http://www.idtravelgroup.com) - Book Online 24/7!

### BOOKING PROCEDURE

Call Reservations at 800.942.5499

### BROCHURE ORDERING

Email: [chloes@idestin.com](mailto:chloes@idestin.com) or call 914.833.3300, Ext. 125

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Insight Vacations provides the finest Premium and Luxury Gold journeys with several touring styles that include Luxury Gold, Easy Pace, Country Roads®, Regional Experiences, Discovery Journeys, Insight Inclusive and Independent City Breaks /Mini tours. Guest travel in a luxury escorted coach with business class legroom, enjoy included sightseeing, and stay in centrally or scenically located hotels.

We offer over 100 itineraries, ranging from 4 to 37 days, with over 3000 departures. Insight travels to 46 countries in Europe, the Eastern Mediterranean, USA, Canada, Peru, India and Africa (Egypt and Morocco).

## SPECIALIST TRAINING

[specialist.insightvacations.com](http://specialist.insightvacations.com)

## AWARDS & RECOGNITIONS

- 2015 Travel Weekly Gold Magellan Award: Marketing - Consumer Collateral / Tour Operators Overall
- 2015 Travel Weekly Gold Magellan Award: Marketing - Consumer Website | Tour Operators - Overall
- 2015 Travel Weekly Gold Magellan Award: Marketing - Consumer Direct Mail | Tour Operators - Overall
- 2013 Travel Weekly Gold Magellan Award: One-minute Videos | Tour Operators - Overall
- 2013 Travel Weekly Silver Magellan Award Winner: Tour Specialist Program | Tour Operators - Overall
- 2012 American Express Supplier of the Year
- 2012 Travel Weekly Gold Magellan Award: ePartners Program | Tour Operators - Overall
- 2012 Travel Weekly Silver Magellan Award Winner: Insight Gold Program | Tour Operators - Overall
- 2011 American Express Partner of the Year
- 2011 Travel Weekly Silver Magellan Award Winner: Tour Operators | Promotional Video

## REBATING POLICY

Insight Vacations is among the best travel industry partners and fully supports the travel agent community. Insight always directs the business back to the travel agent of record when fulfilling brochure orders as part of our e-partners program. Although some agencies do practice rebating of their commission Insight Vacations adheres to a strict no discount advertising policy which is monitored very closely. Insight does not price match these reduced fares and handles inquiries on a case-by-case basis. For further information please reach out to your local District Sales Manager.

# INSIGHT VACATIONS®

*The Art of Touring in Style®*

## DESTINATIONS

Escorted tours in U.S, including Alaska and Hawaii. Europe, Eastern Mediterranean, North Africa, North & South America, India & Bhutan, Southeast Asia, Australia, New Zealand

## ADDRESS

International Corporate Center  
Insight Vacations  
555 Theodore Fremd Ave  
Suite C204  
Rye, NY 10580

## PHONE

800.582.8380  
Group Reservations: 877.817.5020  
(9:00 am - 5:30 pm (M-F) EST)  
Help Desk: 866.299.1120  
Guest Relations: 800.626.2232, option 1, x3418  
For Air Schedule Changes: 866.347.7581

## FAX

714.937.4910 - Anaheim office  
1.800.753.1065 - Rye office

## EMAIL

[contactus@insightvacations.com](mailto:contactus@insightvacations.com)

## GUEST RELATIONS

[GlobalGuestRelations@travcorp.com](mailto:GlobalGuestRelations@travcorp.com)

## WEBSITE

[www.insightvacations.com](http://www.insightvacations.com)

## BOOKING PROCEDURE

Please call Reservations at 800.582.8380 or book online at [www.insightvacations.com](http://www.insightvacations.com).

## BROCHURE ORDERING

[www.insightvacations.com/us/agent/brochures-hub](http://www.insightvacations.com/us/agent/brochures-hub)

## FORM OF PAYMENT

Agency Check, American Express, Discover, MasterCard, VISA

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

IHG is a global hotel company whose goal is to create Great Hotels Guests Love. IHG is one of the world's leading hotel companies. IHG franchises, leases, manages or owns more than 45,099 hotels and 754,265 guest rooms in nearly 100 countries, with more than 1,461 hotels in its development pipeline. We operate a broad portfolio of hotel brands – InterContinental® Hotels & Resorts, HUALUXE® Hotels and Resorts, Kimpton® Hotels and Restaurants, Crowne Plaza® Hotel & Resorts, Hotel Indigo®, EVEN™ Hotels, Holiday Inn® Hotels & Resorts, Holiday Inn Express®, Staybridge Suites® and Candlewood Suites®. IHG also manages IHG® Rewards Club, the world's first and largest hotel loyalty program with more than 90 million members worldwide.

## ADDITIONAL INFORMATION

- Key Account Director, Travel Agency Sales  
- Linda Baygents, InterContinental Hotels Group – IHG

## SPECIALIST TRAINING

Please see [www.IHGAgent.com](http://www.IHGAgent.com)

## AWARDS & RECOGNITIONS

Every year IHG, our brands and our people win hundreds of awards around the world. We're proud of each of them. Below is a sample of the awards we have won over the past three years.

- TOP WORK PLACES- The Atlanta Journal-Constitution named IHG in their 2016 Top Workplaces in Atlanta list.
- The ALIS Awards- IHG awarded "ALIS Merger & Acquisition of the Year 2015. At the Americas Lodging Investment Summit for the acquisition of Kimpton Hotels & Restaurants in 2015.
- #1 BTN Hotel Survey 2015- Crowne Plaza voted best Upscale Hotel Brand In North America by Business Travel News
- TOP EMPLOYER CHINA 2016- IHG awarded Top Employer China 2016 Certification by the Top Employers Institute.
- TOP EMPLOYER UNITED KINGDOM 2016- IHG awarded Top Employers United Kingdom 2016 certification by the Top Employers Institute.
- Freddie awards- IHG Rewards Club won four awards at the Freddie Awards, including best redemption ability for Europe & Africa, and Middle East & Asia/Oceania.
- Glassdoor HIGHEST RATED CEOs 2016- IHG CEO Richard Solomons Named one of Glassdoor's 25 Highest rated CEOs in the UK as part of its Annual Employee's Choice Awards.
- The guardian The Observer Travel Awards 2016 WINNER- Crowne Plaza named "Best Hotel Chain" at The Guardian and Observer Travel Awards.



InterContinental Hotels Group

## DESTINATIONS

Worldwide

## ADDRESS

Three Ravinia Drive  
Suite 100  
Atlanta, GA 30346

## PHONE

Reservations: 877.424.2449

## FAX

678.746.0023

## WEBSITE

[www.IHG.com](http://www.IHG.com)  
[www.IHGAgent.com](http://www.IHGAgent.com)

## BOOKING PROCEDURE

Preferred pricing via the 7TL and TL7 rate codes.  
Please use Master Chain Code: 6C and book via GDS or via [www.IHG.com](http://www.IHG.com).

## BROCHURE ORDERING

Please see [www.IHGAgent.com](http://www.IHGAgent.com)

## IHG AGENT RESOURCES

GDS & Rate Loading Helpdesk  
Phone: 1-800-635-7001

## Commission Services

Phone: 1800-238-0270  
Email: [commission.services@ihg.com](mailto:commission.services@ihg.com)

## Key Account Director, Travel Agency Sales

Linda Baygents  
Phone: 636-377-1771  
Mobile: 314-420-2709  
Email: [linda.baygents@ihg.com](mailto:linda.baygents@ihg.com)

## Sales Associate

Russ Regala  
Phone: 425-582-4737  
Email: [Rusz.regala@ihg.com](mailto:Rusz.regala@ihg.com)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# In the Know Experiences



## PRODUCT DESCRIPTION

In the Know Experiences is a luxury travel and lifestyle consultancy – offering bespoke experiences and specialized services to a select few. We are the biggest little black book that you never knew existed but will shortly realize you cannot ever live without again.

## EXCLUSIVE INSIDER ACCESS FOR CLIENT ENTERTAINING

We make the impossible, possible. We have built strong relationships, fostering a trusted network to make everything, and anything, possible. Get behind the red ropes, sit in seats that were never available to be sold,

and experience the best of the best – seamlessly. Not only do we open the doors to the ordinarily inaccessible (and even the accessible), but we also do so with unparalleled pricing, giving you the best, for the best price.

## TICKETS & EVENTS

With our amazing connections, you will always have the best seat with pricing that is not only commissionable, but also far surpasses what you will find anywhere else. ITKE's in-house ticketing department can help secure seats to any venue & VIP packages to:

- Sold-out events
- Theatre performances
- Concerts
- Sporting events as well as experiences to: Super Bowl, Wimbledon, NBA Playoffs, NCAA Basketball Tournament, March Madness, The Kentucky Derby, Indianapolis 500, Monaco Grand Prix, The World Series, The Stanley Cup Finals, and the PGA Championship

## ENTERTAINMENT & HOSPITALITY

For clients who have seen and done it all, or wants more than a ticket – a 360° experience – ITKE can offer once-in-a-lifetime access to the world's most exclusive events. Our team brings a wealth of experience working with top players in the industry including major studios, musicians, fashion houses, sports teams, and celebrities. These connections allow ITKE to offer insider access to the world's most renowned events including:

- Award Shows
- Fashion Week
- International Art Fairs
- Movie Premieres & Set Visits
- Music, Film, and Food Festivals
- Private Members Clubs

## IN THE KNOW EXPERIENCES

### DESTINATIONS

Personalized itineraries and event access within the US and across the globe.

### ADDRESS

37 West 20th Street, Suite 604  
New York, NY 10011

616 N. Robertson Blvd, Suite A  
West Hollywood, CA 90069

### PHONE

866-634-9658 x3

### FAX

646-514-9660

### EMAIL

info@ITKExp.com or events@ITKExp.com

### WEBSITE

<http://intheknowexperiences.com>

### CUSTOMER SERVICE

Phone: 866-634-9658

Email: [info@ITKExp.com](mailto:info@ITKExp.com) or [events@ITKExp.com](mailto:events@ITKExp.com)

Fax: 646-514-9660

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Our small group style of travel means your clients will stay under the radar, travel the local way, eat the local way and sleep the local way. Your clients will get as close to real life as possible (without actually moving in). They'll have the unsurpassed knowledge of a local leader, taking them out of the guidebooks and into a world they're waiting to discover. And with regular departures on trips in over 100 countries, they're bound to find something that's just right for them.

**Small groups, big adventures.**

## SPECIALIST TRAINING

<https://bookings.intrepidtravel.com/agents/>



### DESTINATIONS

Africa, Antarctica, Arctic, Asia, Central America, Europe, Middle East, North America, Australia & Oceania, South America

### ADDRESS

201 1st Street #300  
Petaluma, CA 94952 USA

### PHONE

Reservations: 866-915-1511  
General: 866-915-1511  
Private Groups: 855-394-3021

### WEBSITE

[www.intrepidtravel.com](http://www.intrepidtravel.com)

### NEW AGENCY REGISTRATION

<https://bookings.intrepidtravel.com/agents/>

### BROCHURE ORDERING

866-915-1511

### CO-OP ADVERTISING

[Heather.kelly@intrepidgroup.travel](mailto:Heather.kelly@intrepidgroup.travel)

### FORM OF PAYMENT

MasterCard or Visa

### SALES

866-915-1511  
US: [usa@intrepidtravel.com](mailto:usa@intrepidtravel.com)

### CUSTOMER SERVICE

866-915-1511  
US: [usa@intrepidtravel.com](mailto:usa@intrepidtravel.com)  
Hours: Monday - Friday: 24 hours  
Saturday and Sunday: Open until 6 PM EST

### RESERVATIONS

Phone: 866-915-1511  
Email: [usa@intrepidtravel.com](mailto:usa@intrepidtravel.com)  
Monday - Friday: 24 hours  
Saturday and Sunday: Open until 6 PM EST

### BROCHURE FULFILLMENT

Contact your BDM: Stephanie Roles - USA  
1-781-666-1381 | [stephanie.roles@intrepidgroup.travel](mailto:stephanie.roles@intrepidgroup.travel)

Mark Nettle - Senior Business Development  
Manager - North America  
778-960-2686 | [mark.nette@intrepidgroup.travel](mailto:mark.nette@intrepidgroup.travel)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Visit Jordan

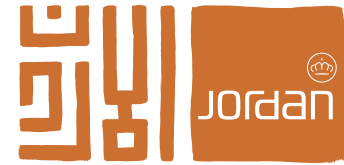


## PRODUCT DESCRIPTION

Jordan as a unique destination offering breathtaking and mysterious sights, high standard accommodations, exquisite cuisine and countless activities that can provide visitors with inspiration, motivation, and rejuvenation.

Whether it is a conference for 5000 people, a lavish dinner in the peerless desert of Wadi Rum, a barbecue at the shores of the Dead Sea, or a reception atop a medieval castle overlooking the Jordan Valley, the amicable and competent people of Jordan will ensure a memorable, once in a lifetime experience for your clients.

Jordan is a small country that offers countless fun and memorable experiences to satisfy adventure-seekers, spa-goers, religious pilgrims, nature-lovers, and history-buffs. If you can dream it, you can do it here.



Jordan Tourism Board N.A.

### DESTINATIONS

Jordan

### ADDRESS

1420 Beverly Rd, Suite 203  
McLean, VA 22101

### PHONE

703-243-7404

### EMAIL

omar@visitjordan.com

### WEBSITE

<http://na.visitjordan.com/>

### SPECIALIST PROGRAM

<http://academy.visitjordan.com/Users/Default.aspx>

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Serving connoisseurs of travel since 1977, Journese<sup>SM</sup> embodies the promise of an exquisite journey, with fine travel made seamless and effortless through experienced Destination Specialists. Each vacation is backed by world-class service and can be enhanced with first-class air, private transfers and upscale experiences, ranging from private excursions to invigorating water adventure and spa replenishment. Our travel experts personally visit and handpick the world's finest properties, establishing supplier relationships to ensure VIP treatment at premier resorts, private resort residences, luxury trains and cruises. For those seeking a destination wedding or group travel, Journese' dedicated wedding and group specialists offer an exceptional level of service and expertise to meet the desires of the most discerning travelers. Journese is a member of the United States Tour Operator Association (USTOA) and participates in the \$1 million travelers' assistance program.

Promoting loyalty rewards and incentives, Journese offers travel advisors competitive commission rates, ELITE training and customizable marketing collateral plus special benefits and added values to share with clients. Together with its parent company, Pleasant Holidays, Journese supports the Travel Reward Incentive Program (TRIP), allowing travel advisors to earn points for personal travel with every booking, with even further opportunities to earn additional bonus points throughout the year.

Fulfilling inspiring dreams for travelers who desire exceptional choices for their vacation, Journese' exclusive all-encompassing portfolio features exquisite private resort residences across the globe. Indulge in the enhanced flexibility and spaciousness of a private estate with pampering service and benefits of a world-class resort. Journese also provides innovative high-end vacation options, including a variety of cruise voyages including United States River Cruises aboard the American Duchess and Windstar Cruises across the globe. Additionally, travelers can explore Australia on a luxury train journey aboard The Ghan or The Indian Pacific and across New Zealand on KiwiRail Scenic Journeys.

"With a rapidly expanding affluent travel market, clients expect more for their hard-earned dollar," says Amy Comparato, Journese Brand Director. "They want inspirational experiences with personalized touches, coupled with great value, in the most remarkable destinations. And that's exactly what Journese delivers."

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____



## JOURNESE<sup>SM</sup>

CURATORS of FINE TRAVEL<sup>SM</sup>

### DESTINATIONS

Australia | Canada | Caribbean | Central America | Cook Islands | Europe | Fiji | Mexico | New Zealand | Tahiti | The Hawaiian Islands | United Arab Emirates | United States | Cruises | Train Journeys

### ADDRESS

2404 Townsgate Road  
Westlake Village, CA 91361

### PHONE

Journese Reservations: 800.442.9244

WEDDINGS: 888-616-8168

Email: [weddings@journese.com](mailto:weddings@journese.com)

GROUP DEPARTMENT: 888-999-4176

Email: [groups@journese.com](mailto:groups@journese.com)

### EMAIL

[sales@journese.com](mailto:sales@journese.com) or [support@journese.com](mailto:support@journese.com)

### WEBSITE

[www.journese.com](http://www.journese.com)

### BOOKING PROCEDURE

Book online at [journese.com/booknow](http://journese.com/booknow) or call a Destination Specialist.

### BROCHURES

[Journese.com/brochures](http://Journese.com/brochures) or email [sales@journese.com](mailto:sales@journese.com).

### NEW AGENCY REQUIREMENTS

To register your agency with Journese, please email [sales@journese.com](mailto:sales@journese.com).

### RESERVATIONS HOURS

6:00 AM - 6:00 PM (PST) Monday-Friday

7:30 AM - 4:00 PM (PST) Saturday

### SALES OFFICE 800-762-7222

Email: [sales@journese.com](mailto:sales@journese.com)

**FORM OF PAYMENT** American Express, Diners Club, Discover, MasterCard, VISA

**PRICE GUARANTEE** At time of deposit.

**TRAVEL INDUSTRY POLICY** Comprehensive Travel Protection Plans | Travelers can enjoy affordable cancel-for-any-reason coverage, providing extra peace-of-mind for everyone



## PRODUCT DESCRIPTION

Kensington Tours specializes in custom and private guided tours to 95+ countries worldwide. Every tailor-made journey is carefully crafted by our destination specialists to deliver a personalized adventure like no other suited to your clients' travel style, schedule and budget. We build in enriching and unforgettable experiences and put the best private guides at your clients' service. We do all this with award-winning attention to detail and at unbeatable value for their travel dollar. Kensington's custom tours are also a great for your cruise clients, offering flexible pre/post cruise tour solutions.

In addition Kensington Tours makes agents look great by offering beautifully designed and white labelled proposals, itineraries and travel documents that feature your brand's information and logo not ours.

## AWARDS & RECOGNITIONS

- Awarded Best Travel Companies by *National Geographic*
- World's Best by Travel & Leisure.
- 2015 - 2016 Travvy Award Winner

## REBATING POLICY

We do allow agents to use part of their commission as a rebate to pass on to customers.

## SALES REP CONTACTS

Elizabeth Story: Canada, Northeast US & Mid-Atlantic US  
Elizabeth.Story@kensingtontours.com

Janet Lown: California & Western US  
Janet.Lown@kensingtontours.com

Michele Keally: Florida & Southeast US  
Michele.Keally@kensingtontours.com

Marc Moore: Midwest  
Marc.Moore@kensingtontours.com



**KENSINGTON  
TOURS**  
travel becomes you

## DESTINATIONS

Africa | Asia | Australia | New Zealand | Baltic | Central America | Europe | Mediterranean | Mexico | Middle East | Northern Europe | Panama Canal | Russia | South America | South Pacific | United Kingdom | Ireland

## ADDRESS

2207 Concord Pike , #645  
Wilmington, DE 19803

## PHONE

888.903.2001

## FAX

416.862.2003

## EMAIL

agents@kensingtontours.com

## RESERVATIONS HOURS

8:30 AM - 7:00 PM (EST) Monday - Friday  
10:00 AM - 5:00 PM (EST) Saturday

## CUSTOMER SERVICE

customerservice@kensingtontours.com

## SALES OFFICE:

1.888.903.2001  
Email: agents@kensingtontours.com

## COMMISSION ISSUES

finance@kensingtontours.com

## WEBSITE

www.KensingtonTours.com  
www.KensingtonTours.com/agents

## BOOKING PROCEDURE

Request a quote online at [www.KensingtonTours.com](http://www.KensingtonTours.com), email at [agents@kensingtontours.com](mailto:agents@kensingtontours.com), or call our destination experts at 1.888.903.2001.

## BROCHURE ORDERING

See Agent Universe for more information

## FORM OF PAYMENT

Visa, MasterCard, AMEX, Discover, Wire Transfer and PayPal

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Choose from over 875 La Quinta Inn & Suites™ or La Quinta Inn™ locations across the U.S. and Canada, as well as our LQ Hotel™ locations in Mexico, Honduras, and Columbia. All La Quinta properties can be found under chain code LQ in the GDS. Enjoy great low rates, FREE Bright Side Breakfast®, FREE Ultra-Fast high-speed Internet, comfy pillowtop beds, flat-panel TVs with HD programming with Plug- And-Play technology, sparkling pools and well-equipped fitness centers. You can also earn FREE NIGHTS FAST with our La Quinta Returns™ guest rewards program. Make your travel easier and more rewarding with exclusive members-only benefits including Express Check-In, Late Check-Out (when available), no expiration of Points, and more. Ask your travelers to join now at [LQ.com>Returns](http://LQ.com>Returns) and to see complete program details.



### DESTINATIONS

United States | Mexico | Canada | Honduras

### ADDRESS

909 Hidden Ridge Suite 600  
Irving, TX 75038

### PHONE

Reservations: 800-SLEEPLQ (753-3757)  
Group Department: 800-642-4239

### EMAIL

[brian.paul@laquinta.com](mailto:brian.paul@laquinta.com)

**CUSTOMER SERVICE** 800-642-4241 or  
[www.lq.com](http://www.lq.com) (customer support tab for online form  
Hours: 8:00AM-5:00PM (CST) Monday - Friday  
Contact; Athena Stewart

### SALES OFFICE

Brian Paul 404-786-8467

### WEBSITE

[www.lq.com](http://www.lq.com)  
agent portal: [www.lq.com/travelcounselor](http://www.lq.com/travelcounselor)

### BROCHURE ORDERING

404-786-8467

### BOOKING PROCEDURE

Worldwide Hotel Program booking instructions:

Four Easy Ways to Book:

1. GDS - book using rate codes: TL7 in Sabre or 7TL in Amadeus, Apollo & Worldspan
2. pinSIGHT - book using pinSIGHT on Agent Universe - look for the Travel Leaders Group Worldwide rates.
3. Phone - call the hotel directly and request the "1 Travel Leaders Worldwide" rate
4. Online - book via dedicated hotel partner sites and phone numbers

### FORM OF PAYMENT

Major credit cards

### PRICE GUARANTEE

At time of reservation

### TRAVEL INDUSTRY POLICY

25% discount off Best Available Rate offer to Travel Agents based on availability. Discount available on the GDS or LQ.com TAD on LQ.com and TVL in the GDS.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Leisure Connect is the Theatre Ticket Service established expressly to meet the needs of the travel agent. Leisure Connect does not sell to the public. Leisure Connect offers specially contracted rates on FITs and small groups for Broadway, London, and Las Vegas shows and agents earn an 11% commission on the gross sales price. All FITs sold with cancellation privileges. Special group rates are also available. Product range currently includes special deals for London Theatre, Broadway Theatre and Las Vegas Shows. Sightseeing, dining options, attractions, private airport transfers and other city essentials also offered. Visit [www.leisureconnect.com](http://www.leisureconnect.com) to download product guides, and login with IATA or other industry ID to check availability, pricing and to book tickets, or call toll free at 1.877.881.8651, or email [res@leisureconnect.com](mailto:res@leisureconnect.com). Office hours are Mon-Fri 9AM to 5PM EST. Urgent after-hours voicemails and emails are responded to promptly.

## SPECIALIST TRAINING

In-office or webinar training sessions available upon request.

## SALES REP CONTACT

Tracy Schiller, General Manager US & Canada  
1.212.300.5340  
[tracy@leisureconnect.com](mailto:tracy@leisureconnect.com)



## DESTINATIONS

New York City | London | Las Vegas

## ADDRESS

214 West 43rd Street  
New York, NY 10036

## PHONE

Toll Free: 1.877.881.8651  
Local: 1.212.300.5340

## FAX

1.212.556.4710

## EMAIL

[res@leisureconnect.com](mailto:res@leisureconnect.com)

## WEBSITE

[www.leisureconnect.com](http://www.leisureconnect.com)  
Please login with your IATA or other Industry ID at Travel Partner Login. No password required.

## BOOKING PROCEDURE

Login at [www.leisureconnect.com](http://www.leisureconnect.com) with IATA or other Industry ID to check ticket availability, pricing and to book. If preferred, please call toll free 1.877.881.8651 or email [res@leisureconnect.com](mailto:res@leisureconnect.com).

## BROCHURE ORDERING

Product guides may be downloaded from [www.leisureconnect.com](http://www.leisureconnect.com) or can be emailed upon request.

## NEW AGENCY REQUIREMENTS

Agents should be pre-registered. The agency's IATA, CLIA or other Industry ID should grant them access to our website when they click on Sign In in the top upper right hand corner of [www.leisureconnect.com](http://www.leisureconnect.com). If not, then the agent should click on the Register Now button in the top right hand corner of our website (next to Sign In) or call us on our toll free number 1.877.881.8651 for assistance.

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Mayflower Tours, founded in 1979 by co-owners John and Mary Stachnik based in Downers Grove, IL – a world-wide tour operator of Life Enriching Experiences for the individual traveler, as well as groups at a value-driven price. Mayflower Tours provides travel opportunities in North America, Europe, Caribbean, Russia, Vietnam, India, Costa Rica, Africa, Australia and New Zealand.

Mayflower offers distinct styles and interests in our Life Enriching Experiences featuring exclusively chartered river cruises and small ship adventures, scenic rail experiences, national parks, historic tours, holiday and special events and natural adventures focused on discovering the extraordinary in all destinations and on every holiday. Mayflower Tours views itself as good stewards and encourages staff and travelers to act responsibly with respect to the environment and diverse cultures visited.

As always, Mayflower Tours continues to make a commitment to the attention of the individual traveler and the memorable experiences that come with travel. Mayflower creates a convenient and efficient means of making travel plans. Mayflower Tours is known for excellent service including a dedicated staff, professional Tour Managers, deluxe transportation, unique dining experiences, select accommodations, sightseeing and much more. All tours are available with air from your home city, or with free home or local pick up in select areas of Illinois, Wisconsin, Indiana and Michigan.

Mayflower Tours knows the power of group sales – and the benefits that are important to you! We are your partners in promotion and offer great marketing tools that are sure to make your group travel program a success including Travel Presentations, Personalized Flyers and Savings for your Travelers. Mayflower Tours is also the Gold Standard of River Cruising Holidays for Groups.

Visit our Supplier page on Agent Universe for more information, <http://www.agentuniverse.com/mayflower>

## ADDITIONAL INFORMATION

Mayflower Tours knows the power of group sales – and the benefits that are important to you! We want to partner with you – Here's how:

- Earn Money for each traveler
- Complimentary travel available
- Special Cruise Complimentary – One stateroom for TWO on river cruises. One berth on small ship adventures. Please call for details
- Round trip group transfers to your departure airport\*
- Air ticketing from your home city
- Deluxe Motorcoach transportation
- Included round trip transfers upon arrival in the touring area
- Services of a professional Tour Manager as well as local step on guides
- Solo Traveler Program for single travelers
- No deposit required to secure group space
- Savings for your travelers – Early Bird Savings, First Time Traveler Certificates and Mayflower Money
- FREE Marketing Assistance - personalized flyers and professional destination presentations, posters, postcards, and much more.
- \$1,000,000 Travelers Assistance Program with USTOA
- The BEST Travelers Protection Plan allows cancellations for any reason
- Dedicated Sales Team that specializes in group promotions



## DESTINATIONS

Alaska | USA | Hawaii | Canada | Cuba | Caribbean | Central America | Europe | Mediterranean | United Kingdom | Ireland | South America | Galapagos Islands | Israel | Jordan | Australia | New Zealand | Egypt | Africa

## ADDRESS

1225 Warren Avenue  
Downers Grove, IL 60515

## PHONE

800.323.7604 ext. 1  
In Illinois 630.435.8500 x1  
Group Sales: 800.728.0724

## FAX

630.960.9886

## EMAIL

[travelagent@mayflowertours.com](mailto:travelagent@mayflowertours.com)  
[groupsales@mayflowertours.com](mailto:groupsales@mayflowertours.com)

## WEBSITE

[www.mayflowertours.com](http://www.mayflowertours.com)

## BOOKING PROCEDURE

General Reservations: 800.323.7604 x1,  
Monday - Friday 7:30am to 6:30pm Central  
Time Saturday 10:00am to 2:00pm  
Payments: Agency check, Discover Card,  
American Express, Visa, MasterCard

## BROCHURE ORDERING

[www.mayflowertours.com](http://www.mayflowertours.com) or call  
800.323.7604 x1 or 630.435.8500 x 1

## FAMILIARIZATION

Experience the Gold Standard of River Cruise for yourself

For those of you who have not traveled on a Mayflower Tours River Cruise, you can experience it for yourself for just \$500\*\* Call for Details

Call 800-728-0724 (630-435-8525 in Illinois) to reserve your group space and set up a marketing plan.

*\*Inquire about minimum group size*

*\*\*FAM fee may be returned with specific group requirements*

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Melbourne, Australia



## PRODUCT DESCRIPTION

Melbourne, the capital of Victoria, is known as Australia's style capital with a passion for food and wine, a vibrant arts scene and home to the nation's major events and festivals. Whilst in the city, explore Melbourne's famous laneways and arcades and uncover some of the city's best cafes, restaurants, bars and boutiques or discover Aboriginal culture with a guided tour through the Royal Botanic Gardens.

On Melbourne's doorstep you'll discover a microcosm of Australia, from wildlife to vineyards, and beaches to national parks. For wine connoisseurs, the Yarra Valley and Mornington Peninsula are just an hour's drive from Melbourne and where you can sample some of Australia's top Pinot Noir and Chardonnay. Or take to the road, the Great Ocean Road, and drive Australia's most iconic stretch of coastline to view the 12 Apostles rock formations. View the world famous 'Penguin Parade' on Phillip Island at sunset each evening and watch thousands of little penguins march up onto the beach to their burrows.

Melbourne, the world's most livable city (five years in a row!), invites you to come and explore a special piece of Australia.



VICTORIA AUSTRALIA

## DESTINATIONS

Melbourne, Victoria, Australia

## ADDRESS

Tourism Victoria  
Mailbox #358  
2029 Century Park East, Suite 3150  
Los Angeles, CA 90067 USA

## WEBSITE

[www.visitmelbourne.com](http://www.visitmelbourne.com)

## BROCHURE ORDERS

Email: [cpope@tvic.australia.com](mailto:cpope@tvic.australia.com)  
Phone: 310-695-3249

## SALES OFFICE

Tourism Victoria  
Mailbox #358  
2029 Century Park East, Suite 3150  
Los Angeles, CA 90067 USA

## CUSTOMER SERVICE

Email: [cpope@tvic.australia.com](mailto:cpope@tvic.australia.com)  
Phone: 310-695-3249

## SUPPORT AVAILABLE

Brochures, posters, maps, general destination information and advice.

## SPECIALIST PROGRAM

Qualified Aussie Specialists can become Victorian Specialists. Go to [www.specialist.australia.com](http://www.specialist.australia.com) to learn more.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

As a Swiss-based global cruise line, MSC prides itself as being the fourth largest cruise line in the world, with a fleet of 14 cruise ships and growing. Onboard, guests can enjoy world-class entertainment, Mediterranean-style dining, stylish bars and lounges as well as rejuvenate with an exotic Balinese massage found nowhere else at sea and designed exclusively for MSC Cruises' guests. The option to lavish in luxury can be found in the MSC Yacht Club, an all-inclusive private VIP club level with spacious suites and 24-hour butler and concierge services.

MSC has an amazing family-friendly policy where children 11 and under sail FREE. And starting summer of 2016, they're increasing the age to 12. MSC also offers complimentary Kids Clubs for kids of all ages, play areas, free baby essentials like bottle warmers, strollers, etc.

## MSC STATUS MATCH PROGRAM

MSC is well known for its great value and now their generous Status Match program where guests who belong to a loyalty program of any other cruise line or hotel, could have the chance to receive a matching status card, including other great perks. For more information, visit [www.msccruises.com](http://www.msccruises.com).

## AWARDS & RECOGNITIONS

- Winner of the 2015 & 2016 Porthole Cruise Magazine, Editor-in-Chief Awards, MSC Cruises, Best Production Show
- Honored as one of the 2016 10Best Reader's Choice Travel Award by USA TODAY, MSC Divina, Best Cruise Ship for Entertainment
- Winner of the 2016 Travvy Award for MSC Divina, Best Cruise Ship, Large Ship
- Winner of the Best Nightlife in the 2016 Cruise Critic US Editors' Picks Awards.
- Winner of the 2016 Travel Weekly Magellan Award, Gold, MSC Divina, Cruise Overall, Large Cruise Ship

## ADDITIONAL INFORMATION

For a list of Monthly Webinars, visit: [www.msccruisesagent.com](http://www.msccruisesagent.com)



NOT JUST ANY CRUISE

## DESTINATIONS

Caribbean | Mediterranean | Northern Europe | Canary Islands & Morocco | Dubai, Abu Dhabi & Sir Bani Yas | South Africa | South America | Transatlantic Grand Voyages

## ADDRESS

6750 North Andrews Avenue, Suite 100  
Ft. Lauderdale, FL 33309

## PHONE

800-666-9333  
Sales Service: 866-672-0862

## FAX

908-605-2600

## EMAIL

[saleservice@msccruisesusa.com](mailto:saleservice@msccruisesusa.com)

## WEBSITE

[msccruisesagent.com](http://msccruisesagent.com)

## BOOKING PROCEDURE

Book through CruisePRO, MSC Cruises is available on: Amadeus, Sabre, Revelex B2B Booking Engine: [www.MSCBOOK.com](http://www.MSCBOOK.com)

## BROCHURE ORDERING

Visit our Website: [www.msccruisesagent.com](http://www.msccruisesagent.com)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

National Car Rental is a premium, internationally recognized brand serving the daily rental needs of the frequent airport traveler throughout the world. Emerald Club members experience the speed, choice and convenience of a faster rental and status at locations around the globe. Members bypass the rental counter and go directly to the Emerald Club Aisle at more than 50 major airports in the U.S. and Canada, choose any car from the Emerald Club Aisle and are on their way. Priority Service expedites the rental process with a dedicated line in Latin America, the Caribbean and Mexico, and a booth allowing counter bypass at more than 30 European airports.

Corporate (CD# XZBZ101)

Leisure (CD# LEADERS)

## ADDITIONAL INFORMATION

**CASH-IN CLUB®:** National is a participant in Cash-In Club, the industry's most simple rewards program that enables U.S. and Canadian members to earn points on qualifying rentals with National, Alamo® Rent A Car and Enterprise Rent-A-Car®. Points can be redeemed for Cash-In Club Visa® Prepaid Cards. Visit [www.cashinclub.com](http://www.cashinclub.com) for more information.

## TRAVEL INDUSTRY POLICY

Nationwide low rates and discounts off retail rates. Enter Contract ID: AGENT in your GDS. Must present IATAN or CLIA card at pickup. Restrictions apply. Subject to change.



### ADDRESS

600 Corporate Park Dr., St. Louis, MO 63105

### RESERVATIONS 1-877-222-9058

Hours: 7 days a week/24 hours per day

### SALES DEPARTMENT

Contact Tony Cosenza to enroll your agency in the National GoBiz Small Business Program, geared to travel agencies with corporate accounts that generate up to \$15,000 in annual car rental volume.

Tony Cosenza, CTA

Director of Travel Agency Sales

773-255-7830

Email: [Anthony.C.Cosenza@ehi.com](mailto:Anthony.C.Cosenza@ehi.com)

### CUSTOMER SERVICE

800-468-3334

### WEBSITE

[www.nationalcar.com/ta](http://www.nationalcar.com/ta)

### GDS SUPPORT

800-328-2233

### FORM OF PAYMENT

When renting in the US, a credit card in the name of the renter must be presented at the time of rental; otherwise, Debit/Check cards are accepted along with proof of a confirmed round trip travel ticket (airline, cruise ship or train). Without proof of roundtrip ticket, debit or check cards are only accepted as a form of payment at time of return. See keyword PAYMENT in your DRS for details and participating locations.

### PRICE GUARANTEE

At time of confirmation.

### GDS DIRECT ACCESS SYSTEMS

AMADEUS GGCARZL

APOLLO CADZL

SABRE <https://eservices.sabre.com>

WORLDSPAN G/CAR/ZLZ

### FREQUENT FLYER MILEAGE PROGRAM

Air Miles, Alaska Airlines, Alitalia, American Airlines, ANA, Asiana Airlines, Delta Air Lines, Etihad Airlines, Eva Air, Frontier Airlines, Hawaiian Airlines, Jet Airways, Southwest Airlines, United Airlines, US Airways, Virgin America

### HOTEL PARTNERS

Hilton Worldwide, Wyndham Hotels, Club Carlson

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# New Zealand



## PRODUCT DESCRIPTION

Every Day A Different Journey. 100% Pure New Zealand.

New Zealand's mix of spectacular landscapes, cosmopolitan cities, and Maori culture offer a diverse range of unforgettable experiences, all delivered with the laid-back, friendly Kiwi hospitality.

Everything is close in New Zealand. With adventure around every corner, where culture embraces you and you can immerse yourself in its natural wonder, New Zealand offers it all. Hike through lush rainforests near glaciers, soak in geothermal hot pools surrounded by snow-capped mountains, and relax on perfect white sand beaches that stretch for miles.

End each perfect day indulging in award-winning cuisine paired with wine from local vineyards. From outdoor adventures to ultimate luxury, this is a land where you can pack a lifetime of amazing into every day.

Say farewell, and leave feeling like one of the whanau (family) carrying a lifetime of incredible memories to share.

# 100% PURE NEW ZEALAND

## DESTINATIONS

New Zealand

## ADDRESS

501 Santa Monica Blvd, Suite 300  
Santa Monica, CA 90401

## EMAIL

[laxinfo@tnz.govt.nz](mailto:laxinfo@tnz.govt.nz)

## WEBSITE

[www.newzealand.com](http://www.newzealand.com)

## BROCHURE ORDERING

[www.traveltrade.newzealand.com](http://www.traveltrade.newzealand.com)

## SPECIALIST PROGRAM:

100% Pure New Zealand Specialist Program  
[www.traveltrade.newzealand.com](http://www.traveltrade.newzealand.com)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

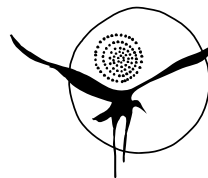
My agency commission is: \_\_\_\_\_

# Northern Territory, Australia



## PRODUCT DESCRIPTION

Welcome to the Northern Territory, Australia's real Outback. From iconic Uluru (Ayers Rock) in Australia's vast Red Centre, to Darwin and World Heritage-listed Kakadu National Park in the tropical Top End, the Northern Territory is both timeless and as ever changing as the seasons. Over three times the size of California, yet with only two hundred thousand inhabitants, it's not surprising that Australia's Northern Territory represents nature on a grand scale! Trek across iconic natural landscapes, kayak through imposing gorges and discover the NT's hidden gems on a camelback adventure. Nowhere else in Australia can you experience such a depth of Aboriginal culture alongside the pioneer history of Australia's real cowboys. Everything about the Northern Territory reinforces that you really haven't been Downunder until you've been Outback.



**AUSTRALIA'S OUTBACK**  
NORTHERN TERRITORY

## DESTINATIONS

Australia's Northern Territory

## ADDRESS

6033 W Century Blvd, Suite  
Los Angeles, CA 90045

## PHONE

310 649 7716

## CONTACT PERSON

Amanda Ladd - Sales & Marketing Executive  
Email: amanda@myriadmarketing.com

## WEBSITE

[www.AustraliasOutback.com](http://www.AustraliasOutback.com)

## SUPPORT AVAILABLE

- Destination brochure, which includes maps, must do's, self drives and travel tips
- Webinar training
- Product recommendations
- eNewsletter updates
- Smartphone Apps
- Suggested itineraries

## SPECIALIST PROGRAM

Northern Territory Specialist Program- part of the Aussie Specialist Program.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Since 1966, Norwegian Cruise Line has served as the industry leader for innovation, most notably with the introduction of Freestyle Cruising®, giving guests more choices of what to do and see with the freedom to do it their way. Today, Norwegian invites guests to experience 14 purpose-built Freestyle Cruising ships, providing them with the opportunity to enjoy a relaxed, resort-style cruise vacation on some of the newest and most contemporary ships at sea, including Norwegian Breakaway, Norwegian Getaway, and our largest ship to date, Norwegian Escape. Plus, coming in 2017 and 2018, Norwegian Joy and Norwegian Bliss. With 94 itineraries, 11 close-to-home North American departure cities and 119 ports of call, guests are guaranteed a vacation like no other. With Norwegian Cruise Line, your clients are free to create the most customized, flexible experience possible. And, these days, that's exactly what most of your clients want. That's Freestyle – the freedom for your clients to do “whatever.”

## ADDITIONAL INFORMATION

When you sail with Norwegian Cruise Line, you are cruising on the most innovative and accommodating fleet on the high seas. Our award-winning fleet was built for Freestyle, designed to give you freedom and flexibility. Choose your ship, choose your destination and step on board for the perfect vacation.

Norwegian Bliss, Norwegian Joy, Norwegian Escape, Norwegian Getaway, Norwegian Breakaway, Norwegian Epic, Norwegian Gem, Norwegian Pearl, Norwegian Jade, Norwegian Jewel, Pride of America, Norwegian Dawn, Norwegian Star, Norwegian Sun, Norwegian Sky, Norwegian Spirit

## SPECIALIST TRAINING

[norwegiancentral.com](http://norwegiancentral.com)

## AWARDS & RECOGNITIONS

- 2015 Travel + Leisure – World's Best Top Large Ship Cruise Line
- 2014-2012 World Travel Awards – Europe's Leading Cruise Line
- 2014 Bon Voyage Editor's Choice Awards – Norwegian Cruise Line, Best New Ship

## NEW AGENCY REQUIREMENT

Complete form and provide credentials and submit to Norwegian Cruise Line. Form can be found on supplier's page on Agent Universe.



## DESTINATIONS

Alaska | Asia | Bahamas | Baltic | Bermuda | Canada | Canada/NewEngland | Caribbean | Central America | Florida | Hawaii | Mediterranean | Mexico | Middle East | Europe | Pacific Coastal | Panama Canal | Russia | Australia | South America | U.S.A. | Mexican Rivera | New Zealand

## ADDRESS

7665 Corporate Center Drive, Miami, FL 33126

## PHONE

Main Toll-Free Number: 1.800.327.7030 x2  
Direct Toll-Free Number: 1.866.625.1166

## FAX

305.468.2171

## EMAIL

[askvivian@ncl.com](mailto:askvivian@ncl.com)

## RESERVATIONS HOURS

8:00 AM - 12:00 AM (EST) Monday-Friday  
9:00 AM - 9:00 PM (EST) Saturday-Sunday

## WEBSITE

[www.ncl.com](http://www.ncl.com)

## BOOKING PROCEDURE

Book through CruisePRO, plus, we have a new and completely revised travel agent booking engine: [www.bookncl.com](http://www.bookncl.com). Identify yourself as a Travel Leaders Network Member along with your agency's name and phone number.

## BROCHURE ORDERING

Log in to order Marketing Collateral:  
[www.ncl.com/nclweb/partners.html](http://www.ncl.com/nclweb/partners.html)

You can also visit: [www.norwegiancentral.com/promotions](http://www.norwegiancentral.com/promotions)

## FORM OF PAYMENT

American Express, Discover, MasterCard, VISA and Gift Cards

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Featuring a fleet of intimately luxurious ships, Oceania Cruises offers an unrivaled vacation experience renowned for the finest cuisine at sea and destination-rich itineraries spanning the globe. Seasoned world travelers are drawn to Oceania Cruises' diverse voyages, which call on more than 365 ports across Europe, Asia, Africa, Australia, New Zealand, the South Pacific and the Americas. Spacious and elegant accommodations aboard the 684-guest Regatta, Insignia, Nautica and Sirena and the 1,250-guest Marina and Riviera invite guests to explore the world in unparalleled comfort and style.

## AWARDS & RECOGNITIONS

See Agent Universe for full listing

## NEW AGENCY REQUIREMENTS:

In order to set up your agency to make bookings and earn commission, please provide the following items and complete all information on the IRS W-9 listed on Agent Universe on the Oceania Cruises supplier page. Please have the form signed by the agency owner or manager. The form on Agent Universe lists information on where to submit the information at Oceania Cruises.

1. Letter on agency letterhead showing business name, address and phone number, signed by the agency owner or manager (no PO boxes, please)
2. Copy of IATA/ARC appointment letter OR copy of the agency Business License OR copy of CLIA Certificate OR Copy of Seller of Travel Certificate for states that require them
3. Letter from Consortium, if applicable - This letter must come from the organization, NOT your agency

## TRAVEL INDUSTRY POLICY

Travel Agent Reduced Rate Travel is based on availability and confirmed 30 days prior to sailing unless otherwise offered. Per day rate for agent & guest ranges from \$75 to \$150 per person depending on category request and confirmed. Government fees, taxes, fuel surcharges and handling fees are additional. Reduced rate travel dates and request form can be found at [www.OceaniaCruises.com/agent](http://www.OceaniaCruises.com/agent)



## DESTINATIONS

Africa | Alaska | Asia | Australia | New Zealand | Baltic | Canada | Caribbean | Central America | Europe | Mediterranean | Mexico | Middle East | Northern Europe | Panama Canal | Russia | South America | South Pacific | United Kingdom | Ireland | U.S.A. | Special Events

## ADDRESS

7665 Corporate Center Drive  
Miami, FL 33126

## PHONE

305.514.2300

## FAX

305-514-3990

## EMAIL

[salesinfo@oceaniacruises.com](mailto:salesinfo@oceaniacruises.com)

## RESERVATIONS HOURS

8:30 AM - 9:00 PM (EST) Monday-Friday  
9:00 AM - 5:30 PM (EST) Saturday  
10:00 AM - 6:00 PM (EST) Sunday

## GROUP DEPARTMENT

800.531.5658 - Follow prompts for Group Desk

## WEBSITE

[www.oceaniacruises.com](http://www.oceaniacruises.com)

## BOOKING PROCEDURE

Book through CruisePRO,  
Reservations: 800.531.5658  
[www.OceaniaCruises.com/agent](http://www.OceaniaCruises.com/agent)

## BROCHURE ORDERING

[www.OceaniaCruises.com/agent](http://www.OceaniaCruises.com/agent)

## FORM OF PAYMENT

American Express, MasterCard, VISA, Discover,  
Check, Money Order, Bank Wire Transfer

## PRICE GUARANTEE

As applicable

## GDS DIRECT ACCESS SYSTEMS

Amadeus and Sabre

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Located on the most beautiful oceanfront locations in Mexico, and the Caribbean, world-renowned Palace Resorts, offer the ultimate in all-inclusive vacations. Luxurious accommodations with a double-whirlpool tub for two in every room, fine dining, top shelf drinks, sensational entertainment, 24-hour room service, non-motorized watersports and so much more. You'll also have access to some of the finest spas, and enjoy great values on all-inclusive golf packages.

Resorts: Moon Palace Cancun & The Grand at Moon Palace Cancun, Moon Palace Jamaica Grand (Ocho Rios), Playacar Palace (Riviera Maya), Beach Palace (Cancun), Cozumel Palace, Isla Mujeres Palace, Le Blanc Spa & Resort (Cancun)



## DESTINATIONS

Cancun, Mexico; Riviera Maya, Mexico; Cozumel, Mexico; Isla Mujeres, Mexico; Ocho Rios, Jamaica

## ADDRESS

8400 NW 33rd Street  
Doral, FL 33122

## RESERVATIONS

866-280-6580  
Email: insidesales@palaceresorts.com  
9:00AM - 5:00PM (EST) Monday-Friday

## WEDDINGS DEPARTMENT

877-725-4933  
Email: weddings@palaceresorts.com

## EMAIL

<http://www.palaceproagents.com/>

## CUSTOMER SERVICE

1-877-721-4874

## TRAVEL AGENT RESERVATIONS SUPPORT

Phone: 877-782-5018 ext. 7521  
Email: mtorres@palaceresorts.com

## WEBSITE

[www.PalaceResorts.com](http://www.PalaceResorts.com)

## TRAVEL AGENT WEBSITE

<http://www.palaceproagents.com/>

## MARKETING MATERIALS

<http://www.palaceproagents.com>

## BOOKING PROCEDURE

Book through one of our Preferred Supplier Tour Operator Partners.

## BROCHURE ORDERING

<http://www.palaceproagents.com>

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Paul Gauguin Cruises



## PRODUCT DESCRIPTION

Experience luxury while you sail through Tahiti, French Polynesia, the Fiji and the South Pacific. The m/s *Paul Gauguin*, named for the impressionist painter inspired by the beauty of the South Pacific, offers an award-winning 5+star luxury cruise experience with unique itineraries that larger ships cannot offer. The all-inclusive pricing includes fine cuisine, select wines, spirits and soft drinks, onboard guest lectures, use of our water sports marina, live entertainment, and onboard gratuities. A luxury spa is also available, as well as scuba diving opportunities and optional shore excursions to choose from.

## AGENT TRAINING PROGRAM INFORMATION:

“PEARLS (Partners Earn Added Rewards and Learn to Sell) is a self-paced specialist training program for travel partners. It provides in-depth training & benefits upon graduation, including bonus commission and credits toward CLIA Certification. [www.pgcruiises.com/pearls](http://www.pgcruiises.com/pearls)”

## AWARDS & RECOGNITIONS

The longest continually sailing luxury cruise ship in the South Pacific, the m/s *Paul Gauguin* has become one of the most highly awarded ships at sea. We are humbled and honored by the recognition this exceptional ship has received.

- Condé Nast Traveler 2016 Readers' Choice Awards, #2 Top Small Cruise Lines
- “#1 Small-Ship Cruise Line,” Travel + Leisure’s World’s Best Awards (2014)
- “#1 Small-Ship Cruise Line for Families,” Travel + Leisure’s World’s Best Awards (2014, 2013)
- Travel + Leisure Voted By Readers #1 Midsize-Ship Ocean Cruise Line World’s Best Awards 2016
- One of the “World’s Top-Rated Small Ships,” Condé Nast Traveler, Readers’ Choice Awards (2013) (15 years in a row, since 1998)
- “Best South Pacific Itineraries,” Porthole, Readers’ Choice Awards (2013, 2012, 2011, 2010, 2007, 2006)
- Silver Magellan Award, Small Cruise Ship Category, Travel Weekly (2013, 2012, 2011)
- “6-star Rating,” Stern’s Guide to the Cruise Vacation (2014, 2013, 2012, 2011)
- “Small Ship Category” Cruise Critic, Cruiser’s Choice Awards (2014, 2013, 2012, 2011)



## DESTINATIONS

Tahiti | South Pacific | French Polynesia | Fiji

## ADDRESS

11100 Main Street, Suite 300  
Bellevue, WA 98004

## PHONE

800-848-6172

## FAX

425-440-6186

## EMAIL

Sales: [sales@pgcruiises.com](mailto:sales@pgcruiises.com)  
Pearls: [Pearls@pgcruiises.com](mailto:Pearls@pgcruiises.com)

## RESERVATIONS HOURS

9:00 AM - 8:30 PM (EST) Monday-Friday  
6:00 AM - 5:30 PM (PST) Monday-Friday  
10:00 AM - 6:00 PM (EST) Saturday  
7:00 AM - 3:00 PM (PST) Saturday

## CUSTOMER SERVICE

[customerservice@pgcruiises.com](mailto:customerservice@pgcruiises.com)

## SALES OFFICE

(800) 848-6172 (inside the U.S. or Canada)  
+1 (425) 440-6171 (International)  
Email: [customerservice@pgcruiises.com](mailto:customerservice@pgcruiises.com)

## WEBSITE

[www.pgcruiises.com](http://www.pgcruiises.com)

## BOOKING PROCEDURE

Visit our website or call Reservations!

## BROCHURE ORDERING

[www.pgcruiises.com/tacenter](http://www.pgcruiises.com/tacenter)

## FORM OF PAYMENT

Cash, or accepted credit card (VISA, MasterCard and American Express)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## *Picasso Travel*

### **PRODUCT DESCRIPTION**

Consolidator Air Only Prices

### **DESTINATIONS**

All International  
Registration/Booking Tool =  
thegoodconsolidator.com

### **ADDRESS**

300 N. Continental Blvd  
Suite 310  
El Segundo CA 90245

### **RESERVATIONS**

310-645-4400  
Fax: 310-919-2985  
Hours: 9:00 a.m. – 6:30 p.m. (PST) Monday - Friday

### **GROUP DEPARTMENT**

310-645-4400 ext. 118  
Fax: 310-919-2985  
Hours: 9:00 a.m. – 6:00 p.m. (PST) Monday - Friday  
Contact: Oscar Rodriguez

### **CUSTOMER SERVICE**

310-645-4400 ext. 145  
Fax: 310-919-2985  
Hours: 7:00 a.m. – 3:00 p.m. (PST) Monday - Friday  
Contact: Alev Akansel

### **WEBSITE**

[www.picassotravel.com](http://www.picassotravel.com)

### **EMAIL**

[laxreservation@picassotravel.com](mailto:laxreservation@picassotravel.com)

### **FORM OF PAYMENT**

Credit Card

### **PRICE GUARANTEE**

Yes

### **GDS DIRECT ACCESS SYSTEM**

Amadeus, Sabre, Worldspan

### **FREQUENT FLYER MILEAGE PROGRAM**

Yes

# Playa Hotels & Resorts



## PRODUCT DESCRIPTION

### WELCOME TO PLAYA HOTELS & RESORTS

Elevating all-inclusive vacations, Playa Hotels & Resorts is the leader in luxury all-inclusive oceanfront resorts in the Caribbean and Mexico. At the center of each unique resort is an unparalleled commitment to exceptional service and memorable moments that separate a Playa vacation from any other.

**IT'S ALL INCLUDED** All-inclusive should exceed expectations. That's why Playa guests can revel in unexpected luxuries like innovative swim-up suites, an array of authentic dining venues and world-class spas. Stunning oceanfront settings, vibrant culture, live entertainment and so much more—it's always included—at each Playa resort.



## DESTINATIONS

Mexico: Cancun, Playa Del Carmen, Los Cabos, Puerto Vallarta; Jamaica: Montego Bay

## ADDRESS

1560 Sawgrass Corporate Parkway, Suite 310  
Fort Lauderdale, FL, 33323

## RESERVATIONS

### Hyatt Ziva & Zilara

Reservation Number: 800.627.5328  
Email: [customerservice@playaresorts.com](mailto:customerservice@playaresorts.com)  
Weddings: 800.466.1289  
[weddings@playaresorts.com](mailto:weddings@playaresorts.com)

### Gran Resorts & The Royal

Phone: 800.627.5328  
Email: [customerservice@playaresorts.com](mailto:customerservice@playaresorts.com)  
Weddings: 800.273.1265  
[weddings@playaresorts.com](mailto:weddings@playaresorts.com)

## GROUPS CUSTOMER SERVICE

888.963.7643

## WEBSITE

<https://www.playaresorts.com>

## TRAVEL AGENT PORTAL

<https://www.agents.playaresorts.com>

## SPECIALIST REWARDS PROGRAM

<https://www.agents.playaresorts.com>

## MARKETING MATERIALS

<https://www.agents.playaresorts.com/user/register>

## BOOKING PROCEDURE

Book through one of our Preferred Supplier Tour Operator Partners.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Pleasant Holidays



## PRODUCT DESCRIPTION

Pleasant Holidays offers customizable itineraries to multiple destinations, starting with just one-night durations. Focused on the Travel Agent market, the company provides memorable FIT and Group vacations including air; hotel, resort and villa accommodations; cruises with pre- and post-night stays; private and group transfers; activities, excursions and experiences; car rentals and more. Trust these vacation experts to deliver exceptional value, exclusive offers and outstanding customer service to you and your clients. One of the leading leisure travel companies to destinations worldwide, they have served more than 10 million travelers since 1959.

Pleasant Holidays offers travel agents competitive commission rates, online training and customizable marketing support materials. In addition, Pleasant Holidays' travel reward incentive program (TRIP) allows agents to earn points for personal travel with every booking.

**Agents who earn 25,000 or more TRIP points** (\$250,000 in qualifying bookings) in a year are automatically elevated to Premier Tier for the following year.

Whether creating the ultimate five-star honeymoon experience or a family-friendly trip to paradise, their size and scope give them unique purchasing power with savings that are passed along to their travel agent customers. Pleasant Holidays also offers peace of mind with round-the-clock customer service and vacation coverage plans to help protect travel investments.

Pleasant Holidays is a travel agent's best resource for booking romance travel. Grand weddings for hundreds to intimate vow renewals for 20 to romantic honeymoons just for two—they do it all! Their experts love to create dream weddings, honeymoons and romance celebrations that exceed expectations. Special touches that turn moments into cherished memories? No problem. Ask about arranging a starlit dinner for two on the beach, chilled champagne waiting upon arrival or your personal attentive butler. Plus many of their partner hotels offer special enhancements and substantial savings, including complimentary weddings, free room nights and upgrades, honeymoon amenities and more that put your clients' dreams within reach.

## AIR BY PLEASANT®

See the Air by Pleasant page in this book for more information.

# Pleasant Holidays®

## DESTINATIONS

Australia | Canada | Caribbean | Central America | Cook Islands | Europe | Fiji | Mexico | New Zealand | Tahiti | The Hawaiian Islands | United Arab Emirates | United States | Cruises | Train Journeys

## ADDRESS

2404 Townsgate Rd  
Westlake Village, CA 91361

## PHONE

Pleasant Reservations: 800.428.6744  
Office: 818.991.3390

## FAX

805.744.6223

## EMAIL

sales@pleasant.net

## RESERVATIONS HOURS

6:00 AM - 7:00 PM (PST) Monday-Friday  
7:00 AM - 4:00 PM (PST) Saturday

## SALES OFFICE 800-442-3234

Email: sales@pleasant.net  
Steven Hattem, Senior Director of Sales  
Chanda Vudmaska, Director of National Accounts

## WEBSITE

www.pleasantagent.com

## BOOKING PROCEDURE

Pleasant Holidays is bookable online or in the call center.

## BROCHURE ORDERING

www.pleasantagent.com/brochures

## NEW AGENCY REQUIREMENTS

To register your agency with Pleasant Holidays, please visit pleasantagent.com

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Ponant Cultural Cruises & Expeditions



## PRODUCT DESCRIPTION:

PONANT Cultural Cruises & Expeditions, with over 25 years of experience, is the only French-flagged cruise line and a leader in polar expeditions. PONANT offers distinctive thematic cruise itineraries touching all seven continents.

PONANT Cultural Cruises & Expeditions' fleet consists of four mega-yachts (also known as 'sister-ships') which embody the essence of a private luxury yacht, each accommodating only 264 guests; LE BORÉAL, L'Austral, LE SOLÉAL and LE LYRIAL and the elegant sailing yacht LE PONANT, accommodating just 64 guests. These luxurious ships sail throughout the year to the unexplored corners of the world including the Poles, Northern Europe, the Mediterranean, the Caribbean & Cuba, Central America, South America, South Africa & the Seychelles, Asia, Australia and New Zealand on cruises ranging from 3 to 21 nights and including many ports and islands not accessible to large cruise ships. In Summer 2018, PONANT will premiere the first of its four new EXPLORER ships, small luxury yachts that will focus on tropical expeditions for now more than 184 guests.

From Five Star Expeditions to themed cruises, the engaging itineraries offer a wealth of fascinating shore excursion programs to ensure that every voyage is a unique and exceptional experience. Pricing is inclusive of all meals, open bar, gratuities, (expedition cruises include shore excursions via Zodiacs) and port fees & taxes. The latest eco-friendly technologies, attentive service, bilingual crew, luxurious staterooms and suites, an elegant, sophisticated cuisine and a chic, yet informal atmosphere offer a cruise experience unlike any other. In addition to the best available tours and enriching lectures, our staff-to-guest ratio of 1:2 also guarantees the best in personalized service. Explore destinations at an unhurried pace and let the beauty that surrounds you stir your senses. No matter where your client wishes to travel, PONANT cruises will take them off the beaten path to a whole new world of adventure.

**BOOKING PROCEDURE** Bookings are quoted in US Dollars and can be placed: Online via [www.Ponant.com](http://www.Ponant.com) > Ponant PRO or call 888-400-1082 (Mon- Fri, 9am-7pm EST)

When booking, please be sure to have:

1. Requested voyage dates and ship name and an alternate date in case of a sell-out situation
2. Quantity of staterooms/suites, preferred stateroom/suite category and occupancy (single, double) and an alternate choice
3. First/last name of each passenger (as the name appears on the passenger's passport)
4. Credit card for deposit (Visa, MasterCard, American Express or Discover Card)



## DESTINATIONS

Alaska | Pacific & Oceania | Africa | Arctic | Latin America | Caribbean | Cuba | Mediterranean | Adriatic | Antarctica | Greece | Northern Europe | Iceland | Spitsbergen & the Baltics | Asia including Vietnam and Japan

## ADDRESS

132 East 70th Street  
New York, NY 10021

## PHONE

888-400-1082  
Press 2 for groups

## FAX

877-533-3043

## EMAIL

[USReservations@ponant.com](mailto:USReservations@ponant.com)

## RESERVATIONS HOURS

9:00 AM - 7:00 PM (EST) Monday-Friday

## WEBSITE

[www.ponant.com](http://www.ponant.com)

## BROCHURE ORDERING

<http://us.ponant.com/booklet/>

## BOOKING INSTRUCTIONS

Bookings are quoted in US Dollars and can be booked online via [www.ponant.com](http://www.ponant.com), click on PONANT PRO, or through Reservations, calling 800.400.1082. Please have preferred sailing date with first/last names of each guest and alternate dates.

## NEW AGENCY REGISTRATION:

Sign up online, go to homepage, click on Pro Ponant; <http://pro-us.ponant.com/customer/account/login/redirect-pro/1>

## CO-OP ADVERTISING GUIDELINES

Contact your local PONANT BDM

## FORM OF PAYMENT

VISA, MasterCard, American Express

## GDS DIRECT ACCESS SYSTEMS

None

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

### COME BACK NEW® WITH PRINCESS

Sail with Princess Cruises on an unforgettable vacation where you'll truly experience the color, culture and flavors of the regions you're visiting. You'll return rejuvenated and renewed - with new memories, new perspectives, possibly even new friends. You'll come back new.

## SPECIALIST TRAINING

Princess Academy: [www.onesourcecruises.com](http://www.onesourcecruises.com)

## AWARDS & RECOGNITIONS

Best Alaska Cruises for In-Depth Exploration - USA TODAY 2014

Best Ships for Alaska Onboard Activities - Frommer's Travel

Best Cruise Lines in the Mediterranean 2016-2017, Best Cruise Lines in the Caribbean - 2015-2017, Best Cruise Lines For Families - 2015 , US News & World Report

Best Cruise Itineraries - Recommend Readers' Choice Awards 2004-2012, 2014 -2015 - 11-time winner, Recommend Readers' Choice Awards

Best Cruise Itinerary Design 2013 Best Cruise Line - Alaska 2003-2005, 2007-2014 - 9 straight years , Travel Weekly Readers' Choice Awards

Best Cruise Itineraries - 2013, 2014 Cruise Critic Editor's Picks Awards, Best Alaska Cruises -2014-2015, Best Small Ship Cruises Overall (Pacific Princess) - 2015 Best Cruises from the West Coast - 2014-2015, Cruise Critic Cruisers' Choice Awards

Best Shore Excursions - 2016, , Cruise Critic Editor's Picks Awards

Travel's Best Cruises: Best Alaska Cruise 2014, Travel's Best Cruises: Best Cruises to see Hawaii , Travel Channel



# PRINCESS CRUISES

## DESTINATIONS

Africa | Alaska | Asia | Australia | New Zealand | Baltic | Canada/New England | Caribbean | Central America | Europe | Hawaii | Mediterranean | Mexico | Middle East | Northern Europe | Panama Canal | Russia | South America | South Pacific | United Kingdom | Ireland | U.S.A. | World Cruises

## ADDRESS

24305 Town Center Drive  
Santa Clarita, CA 91355

## PHONE

Cruise Reservations: 800.421.1700  
Tour Reservations: 800.421.1700  
Group Support: 800.421.1700  
Onesource Help Desk 800.544.9032

## FAX

Cruise Reservations: 661.284.4744  
Tour Reservations: 206.336.6100  
Group Support: 661.284.4770

## WEBSITE

[www.princess.com](http://www.princess.com)  
[www.onesourcecruises.com](http://www.onesourcecruises.com)

## BOOKING PROCEDURE

Book through CruisePRO,  
[www.onesourcecruises.com](http://www.onesourcecruises.com) or call 800.421.1700

## BROCHURE ORDERING

Order online at [www.onesourcecruises.com](http://www.onesourcecruises.com)

## FORM OF PAYMENT

Agency Check, American Express, Diner's Club,  
Discover Card, MasterCard, VISA

## PRICE GUARANTEE

At receipt of final payment.

**TRAVEL INDUSTRY POLICY** Space available  
voyages. Rates are subject to change without notice.  
Check with [www.onesourcecruises.com](http://www.onesourcecruises.com)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Queensland, Australia



## PRODUCT DESCRIPTION

Welcome to Queensland where 300 sunny days a year and a year-round temperate climate are a way of life... it's really no wonder Queenslanders are so happy. Visitors are able to enjoy outdoor sports and alfresco dining anytime of the year and forge lasting memories by participating in activities with friends and family...witness wildlife in their native habitats, attempt skydiving or even follow in the footsteps of early pioneers in the Outback. Step back in time with Aboriginal rock art or attend a local exhibition at a regional gallery. As one of the worlds seven natural wonders, the Great Barrier Reef is top of the 'bucket list'. Under it, on it, in it, above it - there are so many ways to experience this magical wonder and the crystal clear waters surrounding it. Greater Brisbane takes in the four main centers of Brisbane, the Gold Coast, the Sunshine Coast and the Fraser Coast; a fascinating mix of cities, coast and hinterland and the gateway to some of Australia's most diverse and awe-inspiring vacation experiences. Along the heart of Queensland's coastline lies the Whitsundays; 74 islands floating like jewels in the tropical warm waters of the Coral Sea, Whitehaven Beach, iconic Heart Reef and Airlie Beach, the gateway to the Whitsundays, a cosmopolitan and vibrant beach town. Cairns and the Great Barrier Reef is a colorful, upbeat, exotic and free spirited destination and the perfect base from which to explore the World Heritage listed Great Barrier Reef, Daintree Rainforest and the Wet Tropics. Being the only place on earth where two World-Heritage areas meet, adventures are as diverse as trekking through an ancient rainforest one day, to diving on the world's largest coral reef the next.



## DESTINATIONS

Queensland, Australia

## SALES OFFICE

Tourism and Events Queensland  
2029 Century Park East  
Suite 3150  
Los Angeles CA 90067

## CONTACT PERSON

Kylie Smith - Marketing Manager  
Email: [kylie.smith@queensland.com](mailto:kylie.smith@queensland.com)  
Phone: 310-695-3251

## WEBSITE

[www.queensland.com](http://www.queensland.com)

## SUPPORT AVAILABLE

- Destination brochures, must do's & travel tips
- Webinar training
- Product recommendations
- eNewsletter updates
- Smartphone Apps
- Suggested itineraries

## SPECIALIST PROGRAM

One Module - part of the Aussie Specialist program: Queensland.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Raffles, Fairmont and Swissôtel Hotels & Resorts



## PRODUCT DESCRIPTION

Three distinct brands, Raffles, Fairmont and Swissôtel offer elegant accommodations and impeccable service in the world's finest destinations. Fairmont is a landmark presence integrated into its community; Raffles is sophisticated luxury with residential charm; and Swissôtel is personalized efficient service within a contemporary ambiance. Our goal for all guests, whether they have stayed with us once or many times, is to create a memorable experience. Memorable for the outstanding service that we provide. Memorable for the grandeur and elegance of our locations. Memorable for our efficient and anticipative business facilities. And memorable for being genuinely connected to the communities and areas in which we operate.

## SPECIALIST TRAINING

Famous Agents - education and recognition program - visit [www.frhi.com/famousagents](http://www.frhi.com/famousagents) for more info!

## DIRECT BOOKING OF WORLDWIDE AND SELECT HOTEL PROGRAMS

See Agent Universe

## BOOKING INSTRUCTIONS:

Select Hotel Program booking instructions:

Book through the Travel Leaders Select Hotels & Resorts Program using GDS codes TZE in Sabre, Amadeus and Worldspan; TZEL in Apollo/Galileo.

Worldwide Hotel Program booking instructions:

Four Easy Ways to Book:

1. GDS - book using rate codes: TL7 in Sabre or 7TL in Amadeus, Apollo & Worldspan
2. pinSIGHT - book using pinSIGHT on Agent Universe - look for the Travel Leaders Group Worldwide rates.
3. Phone - call the hotel directly and request the "1 Travel Leaders Worldwide" rate
4. Online - book via dedicated hotel partner sites and phone numbers

**PRICE GUARANTEE** Rate parity is guaranteed.

**GUEST LOYALTY SERVICES** 1-866-326-6875 (toll-free in North America) or 1-506-877-3194 (international)

**FREQUENT FLYER PROGRAM** Aeroplan, AA, Asia Miles, Etihad Guest, Miles & More Lufthansa

## GDS DIRECT ACCESS SYSTEMS:

Raffles - YR Fairmont - FA Swissôtel - SL

**TRAVEL INDUSTRY POLICY** (see [www.frhi.com/travelagents](http://www.frhi.com/travelagents) for hotel contact information).

## ACCOR HOTELS



## DESTINATIONS

Africa | Asia | Australia | Canada | Caribbean | Europe | Hawaii | Mexico | Middle East | Northern Europe | Russia | South America | United Kingdom | U.S.A.

## ADDRESS

155 Wellington Street  
Toronto, ON M5V 0C3

## PHONE

Reservations: 866-840-8077  
Commission Inquiry: 866-712-2209 or  
Email: [grc.commissioninquiry@frhi.com](mailto:grc.commissioninquiry@frhi.com)

**EMAIL** [travelagent@frhi.com](mailto:travelagent@frhi.com)

## WEBSITE

[www.frhi.com](http://www.frhi.com)  
[www.frhi.com/travelagents](http://www.frhi.com/travelagents)  
Raffles YR  
Fairmont FA  
Swissôtel SL  
[www.frhi.com](http://www.frhi.com) or call 866-840-8077

## BROCHURE ORDERING

Email [travelagent@frhi.com](mailto:travelagent@frhi.com)

## NEW AGENCY REQUIREMENTS

As long as the agency's information is updated with IATA and or ARC then the agency is automatically downloaded to our system.

## PARTNER SALES TEAM

Steven Eidelberg  
Vice President Travel Agency & Airline Partnership  
Global Sales Division, North America  
T. +1 786-364-6211 M.+1 917-771-4896  
E: [steven.eidelberg@accor.com](mailto:steven.eidelberg@accor.com)

## GROUP DEPARTMENT

1-866-662-6060 506-877-3162  
Email: [meet@frhi.com](mailto:meet@frhi.com)

## CUSTOMER SERVICE

1-888-270-4450  
Email: [travelagent@frhi.com](mailto:travelagent@frhi.com)

## CO-OP ADVERTISING

506-334-3081  
Email: [elizabeth.fontaine@frhi.com](mailto:elizabeth.fontaine@frhi.com)

**FORM OF PAYMENT** American Express, Diners Club, Discover, MasterCard, VISA

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Rail Europe Inc., in business for over 75 years, offers a wide range of European rail products including: Point-to-Point Tickets, Eurail Passes, National/ Regional Railpasses (France, Switzerland, Germany, Italy, etc.), High-Speed Trains (Eurostar, Thalys, TGV, AVE, ICE, Italo, etc.), Scenic Swiss Trains, Swiss Rail & Hotel Packages, Overnight Trains, City Transportation and Sightseeing Excursions, and so much more.

## ADDITIONAL INFORMATION

New for 2017: Eurail Youth Passes & German Rail Youth Passes now have an age range from 12 to 27 years old. New Eurail Italy-Switzerland and Eurail France Passes available in a variety of validities and come in 1st- and 2nd-class with Adult/Saver/Youth/Child rates. Look forward to Switzerland's new "Cheese Train" starting on January 6, 2017 with round-trip service Montreux-Chateau d'Chalet-Montreux. CityNightLine overnight trains have been discontinued. New OBB (Austria) Night Train will operate under the brand Nightjet with service extended to Germany, Italy, and Switzerland. Look forward to new Eurostar service to Amsterdam in late 2017. Rail Europe will launch a new website in early 2017. Sign up for Rail Europe's Rail News Tracker e-newsletter for important announcements and training webinars.



### DESTINATIONS

Europe | U.K. & Ireland

### ADDRESS

333 Westchester Ave.  
2nd Floor West Building  
Suite W2200  
White Plains, NY 10604

**PHONE** 800.438.7245

**FAX** 877.268.3308

**EMAIL** [travel@raileurope.com](mailto:travel@raileurope.com)

**WEBSITE** [www.agent.raileurope.com](http://www.agent.raileurope.com)

### BOOKING PROCEDURE

Book online to get low web-only fares and receive commission! Utilize the Travel Agent Resources section, which provides helpful selling tools, educational opportunities and in depth product details.

### BROCHURE ORDERING

Customized brochures can be downloaded online under the Travel Agent Resources section.

### AGENCY REQUIREMENTS

Go to [www.agent.raileurope.com](http://www.agent.raileurope.com) and click on "Sign Up". Fill out the required fields. If the IATA or CLIA number is not recognized you will see a link that will take you to another page asking for additional information. Within 24 to 48 hours you will receive a registration confirmation along with further instructions for creating a password.

**FORM OF PAYMENT** Visa, MasterCard, American Express, Discover, Diner's Club, and agency check.

**PRICE GUARANTEE** Upon receipt of order with full payment and in-house confirmation.

### TRAVEL INDUSTRY POLICY

Rail Europe offers agent discounts on Eurail, German Rail, Swiss Rail, and BritRail Passes, Eurostar & Thalys Trains. Good for you and one companion per calendar year. Visit Travel Agent Resources online for more information and to book.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

The Most Inclusive Luxury Experience™. This is cruising as it was meant to be – a sumptuous and very personal experience where your every wish, your every whim and your every want are met with gratifying luxuries, satisfying comfort and complete fulfillment of your wanderlust. Anticipate an unforgettable journey to the world's greatest destinations where everything is included, without exception and without compromise. You really can have it all aboard Regent Seven Seas Cruises®.

## SPECIALIST TRAINING

Regent Seven Seas Cruises University <https://www.rssc.com/agent/rsscu/>  
Upon completion of comprehensive education program, agents will be certified as Luxury Cruise Experts for Regent Seven Seas Cruises.

## ADDITIONAL INFORMATION

- 2-For-1 All-Inclusive Fares
- FREE Roundtrip Business Class Air\* on Intercontinental Flights
- FREE Roundtrip Air\* on Domestic Flights
- FREE 1-Night Pre-Cruise Hotel Package\*
- FREE Unlimited Beverages including Fine Wines and Premium Spirits
- FREE Open Bars and Lounges plus In-Suite Mini-Bar Replenished Daily
- FREE Pre-Paid Gratuities
- FREE Specialty Restaurants
- FREE Transfers Between Airport and Ship\*
- FREE Unlimited WiFi

\* Visit [www.RSSC.com](http://www.RSSC.com) for Terms & Conditions

## AWARDS & RECOGNITIONS

- "Cruise Line with the Highest Client Satisfaction" (less than 1,100 passengers) - TravelAge West WAVE Awards (2016)
- "Best Cruise Line, Luxury" - travAlliancemedi Travvy Awards (2016)
- "Best Cruise Lines in the Mediterranean" (#1 Ranking) - U.S. News & World Report's Best Cruise Lines Rankings (2016)
- "Best Cruise Line Small Ship", *Baxter Travel Media* Agents Choice Award (2015, 2014, 2013)
- "Best Shore Excursions (ocean-going) in Cruise Category" - TravelAge West WAVE Awards (2015)
- "World's Best Large-Ship Cruise Line" (#3 ranking) - *Travel + Leisure* (2014)
- Nominated for "World's Best Small-Ship Cruise Line" - *Travel + Leisure* (2014)



## DESTINATIONS

Africa/India | Alaska | Asia/Pacific | Canada & New England | Caribbean/Panama Canal | Mediterranean | Northern Europe | South America

## SHIPS

Seven Seas Explorer®, Seven Seas Mariner®, Seven Seas Navigator®, Seven Seas Voyager®

## ADDRESS

7665 Corporate Center Drive, Miami, FL 33126

## PHONE

Reservations/Groups: 1-844-4REGENT (1-844-473-4368)

**FAX** 954-772-3689

**EMAIL** [RSSCRESV@rssc.com](mailto:RSSCRESV@rssc.com)

## RESERVATIONS HOURS

8:30 AM - 9:00 PM (EST) Monday - Friday  
9:00 AM - 5:30 PM (EST) Saturday

**CUSTOMER SERVICE** 800-285-1835

**SALES OFFICE** 866-720-4111

Email: [RSSCSalesAssoc@rssc.com](mailto:RSSCSalesAssoc@rssc.com)

**WEBSITE** [RSSC.com](http://RSSC.com)

## BOOKING PROCEDURE

Book through CruisePro, [RSSC.com](http://RSSC.com) or 800-285-1835

## BROCHURE ORDERING

[www.rssc.com/agent](http://www.rssc.com/agent) or 866-284-4079

## CO-OP ADVERTISING

866-720-4111

## FORM OF PAYMENT

American Express, Discover Card, MasterCard, VISA

## PRICE GUARANTEE

With a group contract

## TRAVEL INDUSTRY POLICY

[www.rssc.com/agent/](http://www.rssc.com/agent/)

## CONSUMER PROTECTION PLAN/AFFILIATIONS

Discover, IATA, ARC

## AGENT PORTAL

[www.rssc.com/agent/](http://www.rssc.com/agent/)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

RIU Hotels & Resorts was founded in Mallorca, Spain, in 1953 as a small summer business for the Riu family, and is currently owned and run by the third generation of the family. The company's business is focused on the holiday hotel sector and over 70% of its establishments offer the renowned 'All Inclusive by RIU' service. With the opening of its first city hotel in 2010, RIU extended its range of products with its own line of city hotels called Riu Plaza. RIU Hotels & Resorts has over 100 hotels in 19 countries, and employs over 27,813 people. Last year its hotels welcomed a total of 4 million guests. RIU is characterised by its firm commitment to quality, by offering its varied and attentively-prepared cuisine, and a highly personal service that is second to none. RIU's staff is what distinguishes it from its competitors. They are the hotel chain's most valuable asset and their greatest source of pride.



## DESTINATIONS

Aruba: Aruba-Palm Beach; Bahamas: Paradise Island; Costa Rica: Guanacaste; Dominican Republic: Puerto Plata, Punta Cana; Jamaica Montego Bay: Negril, Ocho Rios; Mexico: Cancun, Guadalajara, Los Cabos, Mazatlan, Playa del Carmen, Riviera Nayarit-Vallarta; Panama: Panama City, Playa Blanca; Saint Martin: Saint Martin Island; USA: Miami Beach, New York

## WEBSITE

[www.riu.com](http://www.riu.com)

## RESERVATIONS

1-888-748-4990

## GROUP DEPARTMENT:

(+52) 9988487790  
[groups@riu.com](mailto:groups@riu.com)

## AGENT PORTAL

[www.riupartnerclub.com](http://www.riupartnerclub.com)

## BOOKING PROCEDURE

Book through one of our Preferred Supplier Tour Operator Partners.

## SPECIALIST PROGRAM

[www.riuspecialist.com](http://www.riuspecialist.com)

This course will equip you with tools, resources and CONFIDENCE to sell RIU in Mexico, Central America and the Caribbean. We'll explain our three brands, Riu Classic, Riu Palace and Riu Plaza and how each targets a distinct client base, offering something for everyone. Learn key facts about the leisure destinations we have carefully selected for our resorts.

<https://www.riuagents.com/agents/en-us/home.jsp>

You will find here all the tools you need to book a wide selection of **Riu Hotels** for our mutual clients, quickly and securely. Commission guaranteed and paid automatically via our autobilling system. Central payment system. Bookings registered automatically into your Riu Partner Club account.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Roadtrips Sports Travel



## PRODUCT DESCRIPTION

Fully customized trips to the biggest sporting events in the World including The Masters, Super Bowl, Kentucky Derby, Monaco Grand Prix, Wimbledon, World Cup, Summer/Winter Games, and America's Cup. For more information about Roadtrips please visit: <http://www.roadtrips.com/about-us/>

## ADDITIONAL INFORMATION

All trips are fully customizable and are created based on the information and preferences provided by the travelers. Information needed to create a custom trip would usually include:

- dates of travel
- bedding type
- level of hotel
- level of event seating
- other inclusions or services
- budget for trip

## AWARDS & RECOGNITION

As a recognized leader in providing completely customized trips to the most exclusive sporting events in the World, Roadtrips is proud to be the preferred provider for the Travel Leaders Network.



The Ultimate in Sports Travel

## DESTINATIONS

The most popular sporting events globally including North America and International events. For a complete list please visit: <http://www.roadtrips.com/calendar-of-events/>

## ADDRESS

700-191 Lombard Ave  
Winnipeg, MB  
R3B0X1 CANADA

**PHONE** 1-800-465-1765 1-204-947-5690

**FAX** 204-957-1241

**EMAIL** [info@roadtrips.com](mailto:info@roadtrips.com)

## RESERVATIONS HOURS

Name: Brian Benci/ Kris Huth  
Title: Sports Travel Experts  
Phone: 800.465.1765, press 1 for reservations  
Email: [brian.benci@roadtrips.com](mailto:brian.benci@roadtrips.com)  
Email: [kris.huth@roadtrips.com](mailto:kris.huth@roadtrips.com)  
8:30 AM - 5:00 PM (CST) Monday-Friday

## CUSTOMER SERVICE

Name: Duane Penner  
Title: VP Sales  
Address: 700-191 Lombard Ave., Winnipeg, MB, R3B0X1, Canada  
Phone: (204) 947-7185  
Email: [duane.penner@roadtrips.com](mailto:duane.penner@roadtrips.com)

**WEBSITE** [www.roadtrips.com](http://www.roadtrips.com)

**BOOKING PROCEDURE** All sports travel packages are fully customized, call to build and book. Call the Reservations number at 800.465.1765 to book and identify yourself as a Travel Leaders Network member.

## BROCHURE ORDERING

Name: Brian Benci / Kris Huth  
Title: Senior Account Executive  
Address: 700-191 Lombard Ave., Winnipeg, MB, R3B0X1, Canada  
Phone: 1-800-465-1765 x1  
Email: [brian.benci@roadtrips.com](mailto:brian.benci@roadtrips.com) / [kris.huth@roadtrips.com](mailto:kris.huth@roadtrips.com)

## FORM OF PAYMENT

All major credit cards, checks, wire transfers.

**PRICE GUARANTEE** At time of booking.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Rocky Mountaineer



## PRODUCT DESCRIPTION

Rocky Mountaineer carries guests on an exhilarating, all-daylight rail journey through the natural wonders of the Pacific Northwest and the Canadian Rockies. With over 65 vacation packages, four unique rail routes, and iconic destinations such as Seattle, WA, Vancouver and Whistler, BC, Jasper, Banff, and Lake Louise, Alberta, there is a journey for anyone looking for a life changing experience.

## SALES TEAM

Contact your Rocky Mountaineer Sales Representative for training and seminar opportunities.

- Inna Germanotta, Manager, National Business Development - USA, 407.493.1417 [igermanotta@rockymountaineer.com](mailto:igermanotta@rockymountaineer.com)
- Balinda DeSantis, Regional Business Development Manager, North Central USA, 407.342.3210 [bdesantis@rockymountaineer.com](mailto:bdesantis@rockymountaineer.com)
- Josh Mahon, Regional Business Development Manager, Northeast USA, 203.887.7388 [jmahon@rockymountaineer.com](mailto:jmahon@rockymountaineer.com)
- Richard Bravo, Regional Business Development Manager, Western USA, 562.972.1305 [rbravo@rockymountaineer.com](mailto:rbravo@rockymountaineer.com)
- Danny Becker, Regional Business Development Manager, South Central USA, 972.839.6227, [dbecker@rockymountaineer.com](mailto:dbecker@rockymountaineer.com)
- Jeff Caesar, Regional Business Development Manager, South Eastern USA, 561.568.1799, [jcaesar@rockymountaineer.com](mailto:jcaesar@rockymountaineer.com)

## ADDITIONAL INFORMATION

To request access to image and video library contact [images@rockymountaineer.com](mailto:images@rockymountaineer.com)

## SPECIALIST TRAINING

Introducing TRACKS, Rocky Mountaineer's new online training program for travel consultants. Sell Rocky Mountaineer with confidence and earn greater commissions. Go to [rockymountaineer.com](http://rockymountaineer.com) to register.

## AWARDS & RECOGNITIONS

- 2015 - Baxter Travel Media Agents Choice Award - #1 Rail Company
- 2015 - TravelAge West Wave Award - Best North American Rail Provider
- 2014 - Travel Weekly Reader's Choice Award - Best Rail Vacation
- 2014 - Travel Weekly - Magellan Award 'Gold' for best Tour Operator
- 2013 - Travel & Leisure Magazine - One of 50 Dream Trip
- World Travel Awards - Seven-time winner of World's Leading Travel Experience by Train



**ROCKY MOUNTAINEER®**

## DESTINATIONS

Canada | U.S.A.

## ADDRESS

101-369 Terminal Ave  
Vancouver, BC V6A 4C4

**PHONE** 604.606.7200

**FAX** 604.606.5145

**EMAIL** [sales@rockymountaineer.com](mailto:sales@rockymountaineer.com)

## WEBSITE

[www.rockymountaineer.com](http://www.rockymountaineer.com)

**RESERVATIONS** 800-665-7245 Fax: 604-606-5145

Email: [reservations@rockymountaineer.com](mailto:reservations@rockymountaineer.com)  
6:00 AM - 7:00 PM (PST) Monday-Friday  
8:00 AM - 4:00 PM (PST) Saturday-Sunday

**GROUPS** 866-899-9679 Fax: 604-606-7305

Email: [groups@rockymountaineer.com](mailto:groups@rockymountaineer.com)

**GUEST EXPERIENCE CENTRE** (Available during and post travel) 877-460-3200

Email: [guestexperience@rockymountaineer.com](mailto:guestexperience@rockymountaineer.com)

**SALES OFFICE:** 604-606-7200

Email: [sales@rockymountaineer.com](mailto:sales@rockymountaineer.com)

## BOOKING PROCEDURE

1.800.665.7245

Visit Rail Availability tool at [rockymountaineer.com](http://rockymountaineer.com).

## BROCHURE ORDERING

[brochure@rockymountaineer.com](mailto:brochure@rockymountaineer.com)

## NEW AGENCY REQUIREMENTS

New travel agency should contact our Reservation Department at 1.800.665.7245 or [reservations@rockymountaineer.com](mailto:reservations@rockymountaineer.com) to register.

**CO-OP ADVERTISING** Please send requests to Coco Souter; [csouter@rockymountaineer.com](mailto:csouter@rockymountaineer.com)

**FORM OF PAYMENT** American Express, Diner's Club, Discover, MasterCard, and VISA

**CONSUMER PROTECTION PLANS:** ABTA, NTA, USTOA, AFTA, TAANZ

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Royal Caribbean International® is a global cruise brand with 25 ships visiting over 269 ports, 75 countries across 6 continents. Itineraries range from 3 nights to 24 nights with worldwide destinations. Royal Caribbean is known for being innovators bringing game changing “Firsts at Sea” such as SMART technology, North Star and iFly. Royal Caribbean continues to do just that featuring VOOM® fastest internet at Sea. For more information visit [www.royalcaribbean.com](http://www.royalcaribbean.com) or [LoyalToYouAlways.com](http://LoyalToYouAlways.com).

## ADDITIONAL INFORMATION

Loyaltoyoualways is dedicated to providing you with the tools to easily communicate offers and promote Royal Caribbean with your clients. With editable flyers and emails you can easily personalize with your information.

Royal Caribbean’s Royal Suite Class offers guests one-of-a-kind experiences. More inclusive amenities all designed around the guest. Visit [RoyalCaribbean.com/royalsuiteclass](http://RoyalCaribbean.com/royalsuiteclass) for more information.

Royal Suite Class is available onboard Oasis of the Seas®, Allure of the Seas®, Harmony of the Seas®, Anthem of the Seas® and select Ovation of the Seas® sailings.

### New Ships:

- Harmony of the Seas®, Ovation of the Seas®

## SPECIALIST TRAINING

University of WOW

## AWARDS & RECOGNITIONS

- Travel Weekly Reader’s Choice Awards 2016 – Best Cruise Line Overall 14 years running
- Travel Weekly Reader’s Choice Award 2016- Best Cruise Line in the Caribbean 14 years running
- Travel Weekly Reader’s Choice Award 2016 - Best Sales and Service 9 years running



## DESTINATIONS

Alaska | Asia | Australia | Bahamas | Baltic Bermuda | Canada | Caribbean | Central America | Europe | Hawaii | Ireland | Mediterranean | Mexico | Middle East | New Zealand | Northern Europe | Russia | South America | South Pacific | United Kingdom | U.S.A.

## ADDRESS

1050 Caribbean Way, Miami, FL 33132

## PHONE

Customer Service/Commission issues: 800-256-6649  
Reservations: 800-327-6700  
Groups: 800-327-2055

**FAX** 800-256-6649

## EMAIL

National Accounts Redemptions:  
[naredemptions@rccl.com](mailto:naredemptions@rccl.com)  
Customer Services: [royalguestrelations@rccl.com](mailto:royalguestrelations@rccl.com)

## RESERVATIONS HOURS

7:00 AM - 11:00 PM Monday - Friday  
9:00 AM - 8:00 PM Saturday - Sunday

**WEBSITE** [royalcaribbean.com](http://royalcaribbean.com) | [cruisingpower.com](http://cruisingpower.com)  
[Royalcaribbeanincentives.com](http://Royalcaribbeanincentives.com) | [Loyaltoyoualways.com](http://Loyaltoyoualways.com)

**BOOKING PROCEDURE** Bookings can be made via CruisePRO, by calling Royal Caribbean Reservations at 800-327-6700, online at [www.cruisingpower.com](http://www.cruisingpower.com), via CruiseMatch, or your regular GDS.

## BROCHURE ORDERING

Order online at [cruisingpower.com](http://cruisingpower.com).

**CO-OP ADVERTISING** Please see your local Strategic Account Manager.

## FORM OF PAYMENT

American Express, Discover, Diner Club, MasterCard, VISA, Cruise Pay (on [Cruisingpower.com](http://Cruisingpower.com))

**PRICE GUARANTEE** Best Price Guarantee Program. If a guest finds a lower price within 48 hours from the time they book (from the creation date of the booking), they can submit the Best Price Guarantee form to get 110% of the difference in price applied as an onboard credit.

## TRAVEL INDUSTRY POLICY

Go to [Cruisingpower.com](http://Cruisingpower.com) > Working With Us > Travel Agent Trips for more information.

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____

# Sandals & Beaches Resorts



## PRODUCT DESCRIPTION

For those who seek the most out of life, Sandals® & Beaches® Resorts offers a Luxury Included® vacation with MORE quality inclusions than any other resort on the planet. Nowhere else can you be a sun-worshipper, nature-lover, food critic, relaxation seeker, wine connoisseur, and an underwater explorer—all in the same day. Voted World's Leading All-Inclusive Resorts, Sandals & Beaches is the ultimate Caribbean getaway.

## AWARDS & RECOGNITION

World Travel Awards, TripAdvisor® Travelers' Choice Awards, Brides Best Honeymoon Awards, Oyster Editor's Choice Awards, Travel + Leisure World's Best Awards, Travel + Leisure Magazine's 500 World's Best, TripAdvisor® Certificate of Excellence, Fodor's 100 Hotel Awards, Fodor's Choice Awards, Travvy Awards, TravelAge West WAVE Award Winner, Condé Nast Traveler's Annual Readers' Choice, Travel Weekly Magellan Awards, Recommend Magazine's Annual Readers' Choice Awards, PADI Green Star Award, Condé Nast Traveler's Annual Gold List, Condé Nast Traveler's Annual Top 270 Spas, About.com Readers' Choice Awards, Ocean Style Magazine's Best Of Caribbean, Islands Magazine Best of the Caribbean, Caribbean Travel + Life's Editors' Picks, Travelocity Excellence Awards, The Knot Honeymoon Awards, American Academy of Hospitality Sciences, Travalliance Leisure Travel Leaders Awards, MLT Vacations Quality Assurance Awards, up! Magazine Awards & Baxter Travel Media Agents' Choice Awards

## SPECIALIST TRAINING

CSS (Certified Sandals Specialist) & SWS (Sandals Wedding Specialist)



## DESTINATIONS

Jamaica (Montego Bay, Ochi Rios, Negril & Whitehouse), Bahamas (Nassau & Great Exuma), Antigua (St. Johns), St. Lucia (Gros-Islet & Castries), Barbados ( St. Lawrence Gap), Grenada (St. Georges) Turks & Caicos (Grace Bay)

## ADDRESS

4950 SW 72nd Avenue  
Miami, Florida 33155

## PHONE

1-800-487-7324 (Reservations)  
1-800-327-1991 (General)  
305-284-1300 ext. 6172 (Groups)

## FAX

305-663-4355

## EMAIL

insidesales@uvi.sandals.com

## CUSTOMER SERVICE

1-800-327-1991  
Email: insidesales@uvi.sandals.com

## WEBSITE

www.sandals.com - www.beaches.com

## AGENT PORTAL

<https://taportal.sandals.com/landing/>

## BOOKING PROCEDURE

Book through one of our Preferred Supplier Tour Operator Partners.

## BROCHURE ORDERING

<https://taportal.sandals.com/salesTools/orderCollateral/> or contact your local Business Development Manager.

## FORM OF PAYMENT

Visa, MasterCard, American Express, Discover

## PRICE GUARANTEE

Guarantee a room when booking a Sandals vacation at least 45 days prior to departure. If the booking qualifies, you will be given an option to "hold" the entire reservation for only \$400 and we'll notify you when the rest of the balance is due.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

- Europe FIT Experts
- Customized European Vacations: independent, golf, chauffeur, groups, experiential, activity, escorted and much more!
- 4 and 5-star accommodations
- Luxury castles, villas, manors and estates
- Custom Groups Department
- Dedicated Golf Department
- Instant availability in all destinations
- New for 2017: Expertly Crafted Air Inclusive Vacations

## ADDITIONAL INFORMATION

Visit [sceptrevacations.com/agents](http://sceptrevacations.com/agents) and our new **Travel Agent Portal**.

Here, our agent partners can book packages, order collateral, manage bookings, print and send flyers, and have access to many more sales tools which are sure to drive more business.

### Marc Kavanagh, President

518-321-9423  
[mkavanagh@sceptrevacations.com](mailto:mkavanagh@sceptrevacations.com)

### Steve Batjiaka, Director of Sales

516-680-7666  
[sbatjiaka@sceptrevacations.com](mailto:sbatjiaka@sceptrevacations.com)

### Cheryl Gatto, Midwest Regional Sales Manager

516-456-4707  
[cgatto@sceptrevacations.com](mailto:cgatto@sceptrevacations.com)

### Brian Podvia, Key Accounts Manager

516-510-0099  
[bpodvia@sceptrevacations.com](mailto:bpodvia@sceptrevacations.com)

Meet the rest of the team by visiting  
<http://www.sceptrevacations.com/regional-sales-managers>

## AWARD & RECOGNITIONS

Product Preview and Gala Awards Dinner. Please contact your local RSM for more info.



## DESTINATIONS

England | France | Iceland | Ireland | Italy | Scotland | Spain | Wales

## ADDRESS

486 Sunrise Hwy, Suite 201  
Rockville Centre, NY 11570

## PHONE

Reservations: 800.221.0924  
VCOM Dedicated line: 800.495.1642  
Groups: 800.813.5297

## FAX

516.881.0105  
516.881.0106

## EMAIL

[info@sceptrevacations.com](mailto:info@sceptrevacations.com)

## WEBSITE

[www.sceptrevacations.com](http://www.sceptrevacations.com)

## BOOKING PROCEDURE

Call Center: 800.495.1642  
Group Department: 800.813.5297

## BROCHURE ORDERING

Call 800.221.0924 or go online at  
[www.sceptrevacations.com/brochures-agents](http://www.sceptrevacations.com/brochures-agents)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Seabourn's 2017 -2018 winter/spring cruise program offers 36 unique itineraries with 96 departures of 7 to 152 days in length, visiting exotic locales such as South America & Antarctica, India, Arabia, Australia, New Zealand, and Southeast and Northern and Southeast Asia, along with classic favorites in Alaska, Panama Canal, Canada/New England and the Caribbean. The superb new 600-guest Seabourn Encore, combined with our three beautiful, 458-guest ships comprise the newest, most modern fleet in the luxury segment.

**New Florida home port is Miami.** For the majority of Seabourn's Florida turns in Fall 2017 and Winter/Spring 2018, the new home port will be the vibrant city of Miami rather than Ft Lauderdale as in previous years. Miami offers guests a more favorable array of dining and excursion opportunities as well as easy transfers to Miami International Airport.

**Return to South Africa.** In spring 2018, Seabourn Sojourn will again offer cruises on the coast of South Africa. This popular destination enables guests to combine cruises with unforgettable experiences in South Africa's incomparable game parks, wine country and cultural experiences in the Kwa-zulu homeland.

**Sojourn Extended Explorations** offer long-cruise aficionados opportunities to book voyages of up to 152 days at great combo savings.

**New destinations:** debuting for Seabourn:

- Odyssey's exotic new 16-day Western Caribbean voyage including South American ports.
- Sojourn's new South Pacific cruise round trip from Los Angeles to French Polynesia and Hawaii
- Quest's new itinerary from the Amazon to Europe

## SPECIALIST TRAINING

Seabourn Academy

## AWARDS & RECOGNITIONS

At Seabourn, we have been fortunate to be consistently honored for our quality, service and value over the years, including the prestigious title of "World's Best Small-Ship Cruise Line" by the readers of both Travel + Leisure and Condé Nast Traveler magazines. Cruise Critic named Seabourn "Best for Luxury", and numerous other publications have recognized our luxurious accommodations, extraordinary level of service, exceptional dining, and unrivaled spa facilities. We're sincerely honored by this recognition, and we invite you to join us and experience The Seabourn Difference for yourself.

Following are just a few of the awards we have received:

- World's Best Small-Ship Cruise Line – Travel + Leisure World's Best Awards, 2015, 2013, 2012, 2011, 2010, 2009 and 2007.
- Best Small-Ship Cruise Line 2016, 2015 – Condé Nast Traveler Readers' Choice Awards, 2015, 2013, 2012, 2011, 2010 and 2008
- Gold List 2015 – Condé Nast Traveler Platinum Circle for 21 consecutive years, 1994-2013
- Experts' Choice Best Cruise Line 2015, 2014 and 2013 Saveur Culinary Travel Awards
- Best Culinary Cruise Line 2016, 2014 & 2013 SAVEUR Culinary Travel Awards
- Finest Cruise Line Dining Saveur's 2015 Good Taste Award

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_



# SEABOURN®

## DESTINATIONS

Arabia, Africa | India | Asia | Australia & New Zealand | Canada & New England | Caribbean | Holiday | Mediterranean | Northern Europe | South America & Antarctica | Transatlantic | South Africa | Alaska

## ADDRESS

300 Elliott Ave W.  
Seattle, WA 98119

## PHONE

1-866-755-5619 or 206-626-9179  
Customer service / commission - 866-755-5622

## FAX

206-501-2900  
Commission Questions: [accounting@shoreex.com](mailto:accounting@shoreex.com)

## EMAIL

[seareservations@seabourn.com](mailto:seareservations@seabourn.com)

## RESERVATIONS HOURS

6:00 AM - 5:00 PM (PST) Monday-Friday  
6:00 AM - 3:30 PM (PST) Saturday

## WEBSITE

[www.seabourn.com](http://www.seabourn.com)

**BOOKING PROCEDURE** Book through CruisePRO, through Polar Online or call Seabourn.

**BROCHURE ORDERING** <https://www.seabourn.com>  
Scroll down to Travel Professional Center

## CO-OP ADVERTISING

Please see your local Business Development Manager.

**FORM OF PAYMENT** American Express, Discover, Diner Club, MasterCard, VISA

**PRICE GUARANTEE** At time of deposit

**TRAVEL INDUSTRY POLICY** Reduced Rate Travel (subject to space availability and verification of current agency employment.) Form can be found under Travel Advisors section of website. Rates are subject to change without notice.

## REBATING POLICY

Refer to Seabourn's Advertising Pricing Policy Guidelines on the Travel Professional Center under Basic Travel Agency Terms & Conditions

# Shore Excursions Group



## PRODUCT DESCRIPTION

Shore Excursions Group is the largest shore excursions company in the world offering nearly 3,000 excursions in over 300 ports worldwide! Take advantage of this new partnership to grow customer loyalty, repeat and referral business and your own income!

Our new partnership offers YOU the following benefits:

**INTERGRATIONS: We now offer LiveConnect integration for Client Base users!**

- With over 3,000 excursions in 300 destinations, **we are the largest excursion company in the world!**
- Lower prices and higher quality than cruise lines
- 24/7 hotline support for travelers
- We're the excursion experts, so you don't have to be.
- Worry-free booking. Unlike other excursion companies, our technology won't let you book tours that don't fit your itinerary.
- **Easy to get paid.** No need to log in or enter your customer emails in order to get your commissions.
- Complimentary automated downstream emails to your clients to maximize your sales.
- Free Marketing Support: branded fliers, templates, and other tools
- Groups & Custom Tours: any size, any type. Take advantage of our **complimentary private groups page** for your groups of 10 cabins or more. We'll customize your page with a picture, logo and photos of your group!
- We handle ALL aspects of the excursion sale, allowing you to focus on more cruise sales.

## SATISFACTION GUARANTEED

- **Money Back Guarantee** – If your clients are not completely satisfied with their excursion we will provide a full refund.
- **Guaranteed Departure** – Unlike other companies, our excursions do not have booking minimums. Even when your clients are the only ones booked, their tour is guaranteed to depart.
- **Guaranteed Return to Ship** – We are extraordinarily focused on getting all customers back to their ship on time. In the extremely unlikely event a customer missed their ship, we'll pay all expenses to get them to the next port including accommodations, transportation, food and \$500 USD for the inconvenience!

## SPECIALIST TRAINING

Contact us to schedule a training [info@shoreex.com](mailto:info@shoreex.com)

## AWARDS AND RECOGNITIONS

Travel Weekly's "The Best in Travel" Magellan Awards Silver Winner

## COMPLIMENTARY MARKETING TOOLS

Take advantage of our complimentary Booking Booster program and really see your excursion sales increase! Enter client's info and we'll do all the rest, which includes sending custom shore excursion email reminders "from you" to all of your cruise clients at just the right times! Email [info@shoreex.com](mailto:info@shoreex.com) to be set up so you can start using this program immediately!



## DESTINATIONS

Over 3,000 excursions in over 300 destinations.

## ADDRESS

135 Weston Rd, Suite 230  
Weston, FL 33326

## PHONE

866.999.6590

## FAX

954.756.8116

## EMAIL

[info@shoreex.com](mailto:info@shoreex.com)

## WEBSITE

[www.ShoreExcursionsGroup.com](http://www.ShoreExcursionsGroup.com)

## CUSTOMER SERVICE

Jaime Hundley, Operations Manager  
954.858.1879 | [jhundley@shoreex.com](mailto:jhundley@shoreex.com)

## GROUPS DEPARTMENT

Holly Katz, Groups Coordinator  
866.999.6590 | [groups@shoreex.com](mailto:groups@shoreex.com)

## RESERVATIONS

Travis McCarthy, Supervisor of Reservations  
954.846.9149 | [TMcCarthy@ShoreEx.com](mailto:TMcCarthy@ShoreEx.com)  
Days/Hours of Operation: Monday – Friday, 9am – 6pm EST

## SALES

Lorri B. Cohn, VP of Sales  
954.846.9100 | [lcohn@shoreex.com](mailto:lcohn@shoreex.com)

## COMMISSION ISSUES

[accounting@shoreex.com](mailto:accounting@shoreex.com)

## BOOKING PROCEDURE

See Agent Universe

## CO-OP ADVERTISING

[info@shoreex.com](mailto:info@shoreex.com)

## FORM OF PAYMENT

Visa, MasterCard, American Express, Discover and PayPal

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

All-Suite, All-Inclusive Ultra-Luxury Cruising on a fleet of eight intimate ships. There are six classic fleet ships (Silver Cloud, Silver Wind, Silver Shadow, Silver Whisper, Silver Spirit and Silver Muse) carrying just 296-596 guest. Additionally Silversea has three of the only true luxury Expedition vessels sailing to some of the worlds most unique and remote destinations. Silver Explorer (132-guests) visits the Arctic, Antarctica, West Coast of Africa, Central and South America and more. Silver Galapagos (100-guests) with year-round service in the Galapagos is Silver Discoverer (128 guests) will explore remote regions of Asia Pacific, Russian Far East, Southeast Asia, Micronesia/Melanesia, Australia/Kimberley, and New Zealand/ Sub-Antarctic. All vessels offer: Spacious Ultra-Luxury Suites, over 85% with private Veranda, Butler Service for all suites on all ships, Complimentary Beverages served throughout and in-suite bar stocked with your favorites, choice of open-seating dining venues, all shipboard gratuities and transportation into town. Expedition voyages on Silver Explorer, Silver Galapagos and Silver Discoverer also include all shore-excursions.

## ADDITIONAL INFORMATION

2017/2018 Voyages now on Sale! Back-to-Back / Combination voyages receive a 5% savings. Venetian Society member receive an additional 5% savings on select voyages. Reduced Single Supplements from just 125%.

Silver Privilege Fares are eligible for the Fare Guarantee Programme. Please contact reservations, [www.silversea.com](http://www.silversea.com) or your Area Sales Director for details.

## AWARDS & RECOGNITIONS

- Global Traveler – Leisure Travel Awards ” Best Small Ship Cruise Line” 2013,2014,2015 Conde Nast Traveler, US – Best Small Ship Cruise Line (Twelve Years 1999-2003, 2005-2007, 2010,2012, 2013, 2014)
- World of Cruising Wave Award “ Best Adventure Cruise Line” 2016 Porthole Cruise Magazine, Reader’s Choice Awards – Best Service 2011, 2010
- Germany’s “Cruise Guide” Awards 2012 – Best Culinary Experience
- UK’s Travel Weekly Awards 2012 – Best Luxury Cruise Company
- Frommer’s Finest of the Fine, “Best Luxury Cruise Ships of 2012” – Silver Spirit
- Porthole Cruise Magazine 2014 16th Annual Readers’ Choice Awards Silversea has won the Readers’ Choice Awards in the following categories: Best Service & Best Africa & Middle East Itineraries.



## DESTINATIONS

Africa | Alaska | Antarctica | Asia | Australia/Kimberley | New Zealand | Baltic | Canada | Caribbean | Central America | Europe | Mediterranean | Micronesia/Melanesia | Mexico | Middle East | Northern Europe | Panama Canal | Russia | South America | South Pacific | United Kingdom | Ireland | U.S.A. | World Cruises | Galapagos Islands

## ADDRESS

333 Avenue of the Americas, Miami, Florida 33131

**PHONE** 800.722.9955

## FAX

Reservations: 954.381.5886 Sales: 954.462.5624

## EMAILS

[groups@silversea.com](mailto:groups@silversea.com) | [silversky@silversea.com](mailto:silversky@silversea.com)  
[shoreconciierge@silversea.com](mailto:shoreconciierge@silversea.com) |  
[resconciierge@silversea.com](mailto:resconciierge@silversea.com)

## WEBSITE

[www.silversea.com](http://www.silversea.com) | [www.silversea.com/travelagents](http://www.silversea.com/travelagents)

## BOOKING PROCEDURE

Book through CruisePRO, contact reservations and provide agency phone # to reservation agent, book via Revelex or book via Amadeus.

## BROCHURE ORDERING

Book through CruisePRO, contact reservations and provide agency phone # to reservation agent, book via Revelex or book via Amadeus.

## NEW AGENCY REQUIREMENT

The following information is require for an agency to register with Silversea: W-9 form, Copy of CLIA or IATA certificate, Request on agency letterhead with agency name, name of manager or owner, telephone number(s) and names of all other contacts to be included in agency profile. Submit to [sales@silversea.com](mailto:sales@silversea.com).

## FORM OF PAYMENT

Agency Check, American Express, MasterCard, VISA

**PRICE GUARANTEE** At time of booking

## TRAVEL INDUSTRY POLICY

Call for Cruise Only Reduced Rate - Varies per voyage-positive space available, confirmed WITHIN 30 days of sailing based on space available, rates are subject to change without notice.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

SinglesCruise.com is the largest singles cruise travel agency in the United States and has been organizing singles cruises since 1991. Offering exclusive events hosted by professional cruise directors, SinglesCruise provides a unique and memorable vacation experience for singles looking for fun and adventure with new travel companions. SinglesCruise.com is located in Fort Lauderdale, Florida.

As part of the private Singles Cruise group, singles who are 21 and older will take part in lively cocktail mixers, theme parties, poolside get-togethers, games, and a separate dining area just for our group. All of our onboard social activities are organized by our professional cruise hosts. We also coordinate optional singles shore excursions, pre/post-cruise hotel, pre-cruise meet and greet and a private Message Board and Facebook page exclusive to members of the group.

## ADDITIONAL INFORMATION

Contact Information – Customer Service  
Rick Streeter, 800-393-5000 ext. 3947 | rick@singlescruise.com

Contact Information – Reservations  
800-393-5000 | cruises@singlescruise.com

Days/Hours of Operation:

- Phone/email: Monday-Friday, 9AM -5:30PM ET
- Online Booking Form is available 24/7:  
[www.singlescruise.com/pdf/SC-AgentBookingForm.pdf](http://www.singlescruise.com/pdf/SC-AgentBookingForm.pdf)

## AWARDS & RECOGNITIONS

- Magellan Award for website
- Carnival's Excellence Award 2016

**REBATING POLICY** Not permitted.

## SALES REP. CONTACTS

Wendy Amberg: ext. 3942; Wendy@SinglesCruise.com  
Farah Danow: Ext. 3224 fara@singlescruise.com  
Suzanne Sneddon: ext. 6413; Suzanne@SinglesCruise.com  
Rick Streeter: ext. 3947; Rick@SinglesCruise.com



## DESTINATIONS

Caribbean | Alaska | Mexico | Europe | New England  
| Panama Canal

## ADDRESS

Mailing Address:  
12530 World Plaza Lane #1  
Fort Myers, FL 33907

## PHONE

800-393-5000

## FAX

239-275-8653

## EMAIL

[cruises@singlescruise.com](mailto:cruises@singlescruise.com)

## WEBSITE

[www.SinglesCruise.com](http://www.SinglesCruise.com)

## BOOKING PROCEDURE

Travel Leaders Network members must register at:  
[www.singlescruise.com/agents.php](http://www.singlescruise.com/agents.php)

Once registered, make bookings via:

1. Call Reservations at: 800-393-5000
2. Online booking form: [www.singlescruise.com/pdf/SC-AgentBookingForm.pdf](http://www.singlescruise.com/pdf/SC-AgentBookingForm.pdf)
3. Go to [www.singlescruise.com](http://www.singlescruise.com), in footer "Our Stuff" section, click "For Travel Agents"

Terms:

1. Travel Leaders Network members are paid commission upon departure of booked sailing.
2. Travel Leaders Network members will not receive pass through credit for their Singlescruise.com bookings. Singlescruise is the agency of record with the cruise lines.
3. Commission payments are not applicable to existing SinglesCruise customers.

## BROCHURE ORDERING

Flyers and presentations for travel agents available are available on our website:  
<https://www.singlescruise.com/agent-resources.php>

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

**Africa:** Botswana, Egypt, Ethiopia, Kenya, Madagascar, Malawi, Malta, Mauritius, Morocco, Mozambique, Namibia, Seychelles, South Africa, Swaziland, Tanzania, Tunisia, Zambia, Uganda, Libya, Zimbabwe, Zanzibar, Mali, Senegal, Togo, Ghana and Benin.

**Asia:** Bali, Bhutan, China, Cambodia, Hong Kong, Macau, India, Indonesia, Japan, Korea, Laos, Malaysia, Mongolia, Myanmar, Nepal, Philippines, Singapore, Sri Lanka, Taiwan, Thailand, Tibet and Vietnam.

**Middle East:** Jordan, Oman, Israel and United Arab Emirates.

**Europe:** UK, Ireland, France, Germany, Austria, Switzerland, Poland, Italy, Spain, Balkan countries, Greece, Croatia, Turkey Russia & Eastern Europe. Europe River Cruising, Scandinavia and Baltic Region.

**South & Central America:** the Amazon, Argentina, Brazil, Belize, Bolivia, Chile, Colombia, Costa Rica, Easter Island, Ecuador, El Salvador, Galapagos Islands, Guatemala, Honduras, Nicaragua, Panama, Patagonia, Peru, Uruguay and Antarctica

**South Pacific:** Australia, Bora Bora, Fiji, Moorea, New Zealand, Papua New Guinea and Tahiti. Tailor made programs: Deluxe and Luxury Touring, Luxury Trains, Special Groups & Incentives

## ADDITIONAL INFORMATION

All Agents are encouraged to register on line at [www.sitatours.net/AgentServices/index.php](http://www.sitatours.net/AgentServices/index.php). Once registered, agents have access to country profiles on over 80 Destinations available from SITA. Throughout 2017, all registered agents will receive an \$84 American Express Gift Card in addition to the commission check. Commission checks are issued with the travel documents normally 2 weeks prior to departure.

## Key Business Development Contact

Hardeep Sidhu, Canada, [hardeeps@sitatours.com](mailto:hardeeps@sitatours.com), 800.421.5643 ext 6500

Alena Maloney, USA East, [alenam@sitatours.com](mailto:alenam@sitatours.com), 800.421.5643 ext 1522

Ralf Korbner, USA West, [ralf@sitatours.com](mailto:ralf@sitatours.com), 800.421.5643 ext 1503



## DESTINATIONS

Africa | Antarctica | Asia | Australia | New Zealand | Central America | Europe | Mediterranean | Middle East | Russia | South America | South Pacific | Special Events

## ADDRESS

16250 Ventura Blvd. #300  
Encino, CA 91436

## PHONE

800.421.5643  
Customer Service / Commission Issues:  
Myel Alagan, 800-421-5643 ext 1103

## FAX

866-234-8786

## EMAIL

[sitatours@sitatours.com](mailto:sitatours@sitatours.com)

## WEBSITE

[www.sitatours.com](http://www.sitatours.com)

## BOOKING PROCEDURE

For a reservation request please contact SITA World Tours at email [sitatours@sitatours.com](mailto:sitatours@sitatours.com) or phone: 800-421-5643 for destination directory.

## BROCHURE ORDERING

You can order SITA World Tours' product digest online at [www.sitatours.com/brochures.php](http://www.sitatours.com/brochures.php)

## SPECIALIST TRAINING

Agent training is available upon request. Webinar sessions can be accessed on SITA's Agent Services.

## FORM OF PAYMENT

Agency Check or bank telegraphic transfers, American Express, Discover, MasterCard, and VISA

## PRICE GUARANTEE

At time of final payment.

## GDS DIRECT ACCESS SYSTEMS Amadeus

## CONSUMER PROTECTION PLANS/AFFILIATIONS

\$1 million Bond with California State Attorney General, ASTA, USTOA

## TRAVEL INDUSTRY POLICY

Call for details on travel agent rates.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# South Africa



## PRODUCT DESCRIPTION

South African Tourism markets South Africa's scenic beauty, diverse wildlife, kaleidoscope of cultures and heritages, the great outdoors, sport and adventure opportunities, eco-tourism and conference facilities. Our goal is for South Africa to be the preferred tourist destination in the world, in order to maximize the economic potential of tourism for the country and its people.

South Africa - Inspiring New Ways (YouTube Video):  
<http://youtu.be/QWm18eAylwo>



*Inspiring new ways*

## DESTINATIONS

South Africa

## SALES OFFICE

800-593-1318

Email: [info@Southafrica.net](mailto:info@Southafrica.net)

## EMAIL

Virginia Dlonisio: [Virginia@Southafrica.net](mailto:Virginia@Southafrica.net)

Kristy Angelotti: [Kristy@Southafrica.net](mailto:Kristy@Southafrica.net)

Alfreda Turner: [Alfreda@Southafrica.net](mailto:Alfreda@Southafrica.net)

## WEBSITE

[www.southafrica.net](http://www.southafrica.net)

## SPECIALIST PROGRAMS

[http://saspecialist.southafrica.net/za/en/listing/results?search:member\\_region=US](http://saspecialist.southafrica.net/za/en/listing/results?search:member_region=US)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

South Australia rewards the curious at heart. The state is known for immersive wildlife experiences in natural surrounds, world-class food and wine, and a majestic and accessible Outback. An intimate city of natural beauty, Adelaide attracts many North American visitors because of its relaxed pace and authentic lifestyle, complemented by treasured museums and galleries and several approachable fine dining districts.

A vacation in Australia is not complete without a trip to Kangaroo Island, otherwise known as Australia's Galapagos. The island is regarded by many to be the best location in Australia to encounter the most diverse array of native Australian wildlife in their natural environment.

South Australia is synonymous with great wine country. The famous Barossa region is only a short distance from Adelaide and is home to more than 80 wineries offering wine tasting hosted by its winemakers. Other sought-after wine regions include the Adelaide Hills, McLaren Vale, Clare Valley and the Coonawarra that are just a quick drive out from the city center.

A picturesque drive up to the Flinders Ranges offers authentic sights and sounds of the ancient Australian Outback, teeming with rare wildlife and full of adventures that trek through gorges and ranges dating back millions of years. Plunge into aquatic adventures in Port Lincoln, a quick flight off the coast, to swim with sea lions, tuna, and cage dive with Great White Sharks. Head inland deep into the Eyre Peninsula to camp out beneath the giant eucalyptus trees and under the nighttime starry sky.



## DESTINATIONS

South Australia

## ADDRESS

5443 Fountain Ave.  
Los Angeles, CA 90029

## CUSTOMER SERVICE

323-871-1151

## WEBSITE

[www.southaustralia.com](http://www.southaustralia.com)

## SUPPORT AVAILABLE

Brochures, posters, maps, general destination information and advice, webinars, e-newsletters

## SPECIALIST PROGRAM

South Australia Specialist Program - part of the Aussie Specialist Program at [www.specialist.australia.com](http://www.specialist.australia.com).

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

We're going lots of places and to each of them you'll have exclusive access to all fares in addition earn commission on the flight as well as the land portion. Plus, your clients will feel appreciated because it's Customer Appreciation Day every day, their Bags Fly Free, and they'll earn Rapid Rewards® points.

Remember when booking to upsell, add-on, and earn more. Within the booking engine expand the room categories because chances are you will provide an even better value for your client for just a few dollars more when you upgrade the room. And don't lose out on commission due to in destination purchases. We have so many options so why not book their attractions, cars, transfers, and more before they get there to save them time and earn you money.

## Southwest Vacations

Best experience for your Customer

- It's Customer Appreciation Day every day. Southwest Airlines likes to think of themselves as a Customer Service company that happens to fly airplanes.
- You know what you are paying for in advance because the first and second checked bags fly free and we have no change fees.
- We are the nation's largest domestic carrier and fastest growing Mexico and Caribbean carrier.
- Rapid Reward members earn up to 50% more points on the flight portion for vacation packages.

Best experience for you

- You get exclusive access to all of our fares, nobody else has because we are the exclusive distribution source for Southwest Airlines.
- Earn 3% commission on all airfares in addition to land commission on every vacation.
- Set your own commission can now be set up to \$500 or 30% (whichever is greater).
- We give away air tickets, restaurant.com gift cards, and more through our incentives each quarter.



## DESTINATIONS

Cancun, Riviera Maya, Cabo San Lucas, Puerto Vallarta, Riviera Nayarit, Punta Cana, Jamaica, Nassau, San Juan, Aruba, Costa Rica, Cuba, Belize, Las Vegas, Orlando, New Orleans, Phoenix, Florida Beaches, Los Angeles, plus other U.S. destinations, flight + hotel + more, pre- and post-cruise packages (air + 1-night hotel in popular cruise ports, land only packages)

## ADDRESS

8415 South Park Circle, Suite 100  
Orlando, FL 32819

## PHONE

Customer Care: 800.754.8438

## EMAIL

customerservice@southwestvacations.com

## WEBSITE

vaxvacationaccess.com/southwestvacations

## BOOKING PROCEDURE

All Travel Agency bookings are made through  
vaxvacationaccess.com/southwestvacations

## NEW AGENCY REQUIREMENTS

Please complete and submit the new agency form found on the Southwest Vacations supplier page on Agent Universe.

## RESERVATIONS

800-754-8438  
8:00AM-9:00PM (CST) Monday-Friday  
10:00AM-6:00PM (CST) Saturday  
10:00AM-6:00PM (CST) Sunday

## GROUP DEPARTMENT

800-281-4806  
Hours: 8:00 AM - 5:00 PM (CST) Monday-Friday  
Email: grouprequests@marktravel.com

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Starwood Hotels & Resorts Worldwide



## PRODUCT DESCRIPTION

Starwood Hotels & Resorts Worldwide, Inc.® is one of the leading hotel lifestyle companies in the world with more than 1,200 hotels and resorts in more than 100 countries. Internationally renowned brands include: St. Regis®, The Luxury Collection®, Sheraton®, Westin®, Four Points® by Sheraton, W®, Le Méridien®, Tribute Portfolio®, Aloft<sup>SM</sup> and Element<sup>SM</sup> Hotels. Starwood Hotels & Resorts are also one of the premier developers and operators of high quality vacation ownership resorts. Plus, travel professionals can earn rewards through SPG® Pro, our loyalty offering for travel professionals.

## ADDITIONAL INFORMATION

GDS chain code: SW for all hotels in region, SI: Sheraton/Four Points by Sheraton; WI: Westin; WH: W Hotels; XR: St. Regis; MD: Le Meridien; LC: Luxury Collection. Tribute Portfolio: TX, EL for Element and AL for aloft. Also: Via our Customer Contact Centers, property direct, or [spg.com/pro](http://spg.com/pro). Reservation line for travel agents: 800.334.8484; Customer Service: 800.343.9136; GDS Help Desk: 800.448.4066. Starwood Preferred Guest (SPG): 888.625.4988. Group requests: [jeff.lanzarotta@starwoodhotels.com](mailto:jeff.lanzarotta@starwoodhotels.com).

## SPECIALIST TRAINING

[spg.com/prolearning](http://spg.com/prolearning) – Upon completion of the Loyalty & Brands module, gain access to STARPRO rates starting as low as \$69 per night for your own personal travel. Plus, access our popular destination modules and other key business modules to help you grow your business with ours. Available to our SPG Pros, log in to [spg.com/pro](http://spg.com/pro) to access.

## DIRECT BOOKING OF WORLDWIDE AND SELECT HOTEL PROGRAMS

See Agent Universe

## WORLDWIDE HOTEL PROGRAM BOOKING INSTRUCTIONS:

Four Easy Ways to Book:

1. GDS - book using rate codes: TL7 in Sabre or 7TL in Amadeus, Apollo & Worldspan
2. pinSIGHT - book using pinSIGHT on Agent Universe - look for the Travel Leaders Group Worldwide rates.
3. Phone - call the hotel directly and request the “1 Travel Leaders Worldwide” rate
4. Online - book via dedicated hotel partner sites and phone numbers

starwood  
Hotels and  
Resorts

## DESTINATIONS

Starwood is the largest luxury hotel operator in the world having more than 1,200 hotels located where your travelers want to be.

Africa | Asia | Australia | New Zealand | Baltic | Canada | Caribbean | Central America | Europe | Hawaii | Las Vegas | Mediterranean | Mexico | Middle East | Northern Europe | Russia | South America | South Pacific | United Kingdom | Ireland | U.S.A.

## ADDRESS

One Starpoint  
Stamford, CT 06902

## PHONE

800.343.9136

## FAX

786.254.7892

## EMAIL

[starcomsupport@wpsnetwork.com](mailto:starcomsupport@wpsnetwork.com)  
[jeff.lanzarotta@starwoodhotels.com](mailto:jeff.lanzarotta@starwoodhotels.com)

## WEBSITE

Agents: [spg.com/pro](http://spg.com/pro)

## BOOKING PROCEDURE

GDS chain code: SW for all hotels. Reservation line for travel agents: 800.334.8484. Travel Professional website [spg.com/pro](http://spg.com/pro). See additional information for more booking procedures.

To earn rewards through SPG Pro, please add your SPG Pro number at the time of booking. For additional information on how to add your SPG Pro number, visit [spg.com/pro](http://spg.com/pro).

Select Hotel Program booking instructions:

Book through the Travel Leaders Select Hotels & Resorts Program using GDS codes TZE in Sabre, Amadeus and Worldspan; TZEL in Apollo/Galileo.

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_

# Sydney, New South Wales



## PRODUCT DESCRIPTION

Sydney is an iconic Australian city for a reason – it's just spectacular.

With its sublime natural harbour setting, glamorous beaches and awardwinning restaurants and wineries, Sydney is one of the world's favorite destinations.

Sydney is surrounded by so much physical beauty, the scenic Sydney Harbour, Sydney Opera House, the Royal Botanic Gardens and even beautiful beaches are just minutes out of the city centre.

For a better perspective take a harbour cruise, a seaplane or helicopter tour; visit the Sydney Tower or even climb the Sydney Harbour Bridge. All options are walking distance from the historic Rocks area, where Sydney's history is literally at your feet.

Sydney is the premier city for events in Australia, hosting VIVID Sydney during May/June, Handa Opera on Sydney Harbour in March/April and Sydney Gay & Lesbian Mardi Gras in February/March.

Just beyond the city is a wealth of adventurous journeys. Wildlife, unique plant life and geography are flourishing in several World Heritage Listed national parks, wine country, scenic coastlines, country towns and ancient Outback landscapes.



## DESTINATIONS

Sydney and the State of New South Wales, Australia

## DESTINATION INFORMATION

all info avail at [www.sydney.com](http://www.sydney.com) or [www.visitnsw.com](http://www.visitnsw.com)

## EVENTS

[www.sydney.com/events](http://www.sydney.com/events)

## ADDRESS

Destination NSW  
2029 Century Park East, Suite 3150  
Los Angeles, CA 90067

## CUSTOMER SERVICE:

Email: [Irene.Morgan@dnsww.com.au](mailto:Irene.Morgan@dnsww.com.au)  
Tel: 310-695-3235

## SALES OFFICES

Los Angeles, CA

## INTERNET ADDRESS

[www.sydney.com](http://www.sydney.com)

## SUPPORT AVAILABLE

General destination information, product fact sheets, Suggested lists for sightseeing, restaurants and websites.

Destination images via online image library  
<http://images.destinationnsw.com.au/>

## SPECIALIST PROGRAM

New South Wales Specialist Program- part of the Aussie Specialist Program.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT FOCUS

Established in 1903, Taj Hotels Resorts and Palaces is one of Asia's largest and finest group of hotels, comprising 85 hotels across India with additional 15 international hotels in Asia, Europe & Middle East, North America and Africa. From world-renowned landmarks to modern business hotels, idyllic beach resorts to authentic Rajput Palaces, each Taj hotel offers an unrivalled fusion of warm Indian hospitality, world-class service and modern luxury with EARTHCHECK certification for most hotels keeping its vision for sustainable tourism intact. Taj Hotels Resorts and Palaces is part of the Tata Group, India's premier business house.

Taj InnerCircle is the frequent guest program of the Taj Hotels Resorts and Palaces. Besides a host of benefits, as a member you earn points when you stay or meals on your eligible spends on room, food and beverage and other services at participating Taj Hotels globally. Redeem for holidays, memorable meals at Taj and for gifts from a hand-picked selection of merchandise. All our hotels worldwide offer Free Wifi for in-house guests, up to 4 devices.

Our Signature Jiva Spas offer a spectrum of authentic and traditional Indian wellness treatments and experiences in a stylish and soothing ambience. Highly trained and dedicated spa therapists offer treatments with unique products made from pure Indian herbs, Indian aromatherapy oils, natural creams and special ingredients.

## DIRECT BOOKING OF WORLDWIDE AND SELECT HOTEL PROGRAMS

See Agent Universe

## BOOKING INFORMATION

Book Taj hotels on GDS on Chain Code TJ

Select Hotel Program booking instructions:

Book through the Travel Leaders Select Hotels & Resorts Program using GDS codes TZE in Sabre, Amadeus and Worldspan; TZEL in Apollo/Galileo.

Worldwide Hotel Program booking instructions:

Four Easy Ways to Book:

1. GDS - book using rate codes: TL7 in Sabre or 7TL in Amadeus, Apollo & Worldspan
2. pinSIGHT - book using pinSIGHT on Agent Universe - look for the Travel Leaders Group Worldwide rates.
3. Phone - call the hotel directly and request the "1 Travel Leaders Worldwide" rate
4. Online - Book via dedicated hotel partner sites and phone numbers

**Book the Select Hotels & Resorts Program through your GDS (TZE in Sabre, Amadeus and Worldspan; and TZEL in Apollo\Galileo) or by calling participating hotels and requesting the "Travel Leaders Select Program"**

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_



## DESTINATIONS

US - New York | Boston | San Francisco  
EMEA - London | Cape Town | Dubai  
Asia - Mumbai | New Delhi | Bangalore | Hyderabad | Chennai | Kolkata | Dubai | Maldives | Langkawi | Colombo and several other cities in India

## ADDRESS

485 Lexington Avenue, 4th floor  
New York, NY 10017

**PHONE** 866-969-1825

**EMAIL** reservations@tajhotels.com

**WEBSITE** www.tajhotels.com

**BROCHURE ORDERING** +912261371675  
Electronic.marketing@tajhotels.com

**GROUP DEPARTMENT** +91 22 66651000  
Contact: Suku Verghese (suku.verghese@tajhotels.com)

**CUSTOMER SERVICE** 866-969-1-825  
Email: reservations@tajhotels.com

**SALES OFFICE** 212-515-5813 Fax 212-515-5851

## CO-OP ADVERTISING

Contact: Electronic Marketing, electronic.marketing@tajhotels.com

## FORM OF PAYMENT

All major Credit Cards and Bank Transfers

**PRICE GUARANTEE** Yes

**FREQUENT FLYER MILEAGE PROGRAM**  
Alliance with 22 airlines globally

**GDS DIRECT ACCESS SYSTEMS**  
accessible on all GDS, chain code TJ

**TRAVEL INDUSTRY POLICY** We offer up to 30% Discounted rates off BAR to travel industry. Please contact electronic.marketing@tajhotels.com for further information and reservations

**ONLINE SPECIALIST PROGRAM** Travel Agency University. Please contact electronic.marketing@tajhotels.com for more details



## PRODUCT DESCRIPTION

Six distinct product offerings on all seven continents. Tauck World Discovery: In-depth, expertly choreographed land tours exploring cobbled streets of Tuscany, the Serengeti and everywhere in between. Tauck River Cruising: Exclusive "insider" access to unique cultural experiences, fully-inclusive pricing with no options sold, a high level of service provided by a dedicated Tauck Cruise Director and three Tauck Directors, and an uncrowded and intimate club-like atmosphere aboard each vessel. Tauck Bridges: Fun, engaging, intergenerational family travel with shared enrichment. Tauck Culturios: Immersive, small-group adventures culturally curious, boomer-age travelers. Tauck Small Ship Cruising: Cultural exploration, from Iceland to the Mediterranean to the Galápagos, aboard intimate yachts and purpose-built expeditionary vessels. Tauck Events: Exclusive once-in-a-lifetime travel experiences that give guests unique, behind-the-scenes access to places and people, combining in-depth sightseeing tracks with special Tauck-only experiences.

## ADDITIONAL INFORMATION

**New!** We're very excited about the return of a guest favorite alpine adventure... heli-exploring in the Bugaboos of western Canada! Soar off into a mountain wonderland inaccessible to most; gently hopping from peak to peak, helicopters let your clients experience the thrill of exploring scenic vistas where few have gone before.



### DESTINATIONS

Africa | Asia | Australia | New Zealand | Baltic | Central America | Europe | Mediterranean | Northern Europe | Panama Canal | Russia | South America | South Pacific | United Kingdom | Ireland | Middle East

### ADDRESS

10 Westport Road  
Wilton, CT 06897

### PHONE

Reservations: 800-788-7885  
Sales: 800.468.2825 x4988  
Customer Service / Commission issues:  
203-899-6500

### FAX

Reservations: 203.899.6600  
Sales: 203.899.6604

### EMAIL

Salesteam@tauck.com

### WEBSITE

www.Tauck.com

### BOOKING PROCEDURE

Reservations: 800.788.7885  
Noon - 5:00pm EST Sunday  
9:00am - 5:00pm EST Saturday  
8:00am - 9:30pm EST Monday - Friday

### BROCHURE ORDERING

Tauck Main Office: 203.899.6500  
Reservations: 800.788.7885

### NEW AGENCY REQUIREMENTS

See Agent Universe

### SALES REP CONTACT:

Inside sales team salesteam@tauck.com  
203-899-6500 x4988

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

### Leisure Client Products:

#### Thrifty Discount Code:

Use **CDP# 3044746** - up to 20% off Thrifty. Retail rates in the US and Canada.

#### Thrifty Promotional Offers (PC Codes):

- 10% Off Weekly Rental - PC# 101139
- 10% Off Weekend Rental - PC# 101138
- 10% Off Monthly Rental - PC# 101140

Refer to AgentUniverse for additional offers as well as terms and conditions. Offers valid through 12/31/2017.

### Corporate Client Product:

Thrifty Corporate Code: **CDP #3024770**

#### Rates:

- \$47.00 per day for economy
- \$48.00 per day for compact
- \$50.00 per day for intermediate
- \$51.00 per day for full-size vehicles

#### Conditions:

- Rates include unlimited mileage
- Rates apply to all US locations
- Rates do not include any taxes, surcharge fees or other charges

Visit [agentuniverse.com](http://agentuniverse.com) for flyer and additional details

## ADDITIONAL INFORMATION

Travel Agent Discount on Hertz rentals – use **CDP #3051655**

- Up to 20% off U.S. Leisure & Standard rates
- US & Canada Corporate & Licensee locations
- Compact through Full-size Cars

### Agent Gold Rewards (AGR)

Agents earn rewards for booking Hertz, Dollar & Thrifty. With over 350,000 options for redemption rewards, ranging from merchandize, gift cards to experiences, agents will be amazed at the brand selection.

Here's how it works:

- Each completed qualifying Hertz, Dollar & Thrifty rental of 3+ days earns 10 Agent Gold Rewards (AGR) points
- Agents must properly enter AGR# at time of reservation
- Points earned are deposited weekly
- Track rental history and rewards summary online
- Dollar & Thrifty example: use numeric digits of your AGR number in the SI field using the format AG-123456

Enroll today at [www.agentgoldrewards.com](http://www.agentgoldrewards.com)



## DESTINATIONS

Thrifty provides car rentals worldwide.

## ADDRESS

8501 Williams Road  
Estero, FL 33928

## PHONE

800-847-4389

## FAX

866-616-2341

## EMAIL

[commissions@hertz.com](mailto:commissions@hertz.com)

## WEBSITE

[www.thrifty.com](http://www.thrifty.com)

## BOOKING PROCEDURE

Access ZT or ZR in any of the four GDS Systems or via the agent websites

- [www.thrifty.com/travelcenter/travelagents/signin](http://www.thrifty.com/travelcenter/travelagents/signin)

## NEW AGENCY REQUIREMENTS

To register with Thrifty as a new seller, send your W9 and a letter on your agency letterhead to include your agency name, address and federal tax ID number to [AccountingControl@hertz.com](mailto:AccountingControl@hertz.com). You can include your ARC/IATA number to be set up with the same number. Otherwise a number will be provided for you.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Travel AgentConnect and Totoura were developed by the 3 amigos -- avid travelers and travel industry veterans with over 40+ years' experience, who created a new way to provide travel agents and their clients a service to make their vacations better than ever. We provide transfers and several different excursion/tour options through our Travel AgentConnect website for agents and our user-friendly Totoura mobile app for their clients. Agents earn commissions even when clients book without them... Clients get personalized service from local professionals at their destination, at no charge.

**HOW WE DO IT:** Using technology, we connect agents, clients and our concierge service representatives together, to share destination information on the best activities from only the most reliable companies who meet our standards and qualifications. Our select destination management partner company has established an award-winning, 17-year track record of excellence, and currently serves over 1 million vacationers a year, in conjunction with some of the best known vacation companies in the world. We offer excursions/tours in Mexico, the Dominican Republic, and coming soon in Jamaica, Hawaii, and 8 more Caribbean Islands!

Top Reasons Agents and their Clients Book Us:

- This is a GREAT value-add for clients with several unique features that will help ensure their vacation is exciting and worry-free.
- Clients can book by themselves through the Totoura vacation concierge, and your Agency still earns commissions.
- AgentConnect cuts out important steps - when agents register and connect clients to the website or app, it automatically generates an email invitation to your client on your behalf.
- Your clients have the flexibility to book themselves before travel and then at their destination.
- Receive free concierge service from dedicated local experts at their destination.
- Our Totoura app provides a full listing of each destination's most popular tours with pictures, full details, reviews, and local weather forecast - everything your client needs to know when choosing their next tour!
- Your clients will also receive TOUR-SECURE which allows them to cancel or change plans without penalty until 5pm the day before their scheduled activity.
- When clients use a WiFi connection, the Totoura app also provides free calls and chat to the concierge before and during their vacation, and free international calls home to the USA & Canada from their destination.
- Chances to win daily drawings for free tours and gift certificates



## DESTINATIONS

Mexico: Cancun/Riviera Maya, Cozumel, Vallarta/Nayarit, Cabo, Dominican Republic: Punta Cana, Puerto Plata, La Romana, Samana, Jamaica and Hawaii: Summer 2016

## ADDRESS

Paseo Cocoteros 53  
Nuevo Vallarta, Nayarit  
Mexico 63732

## PHONE

Reservations: 855-846-5556

## EMAIL

info@TravelAgentConnect.mobi

## WEBSITE

www.TravelAgentConnect.mobi - Agents  
www.Totoura.com - Clients

## BOOKING PROCEDURE

**AGENTS:** Book online unassisted after registering and login in at [www.TravelAgentConnect.mobi](http://www.TravelAgentConnect.mobi) or call Reservations to book at 855-846-5556.  
**CLIENTS:** Agents Login, go to "Connect Clients" and send invitation to use Totoura Site/App. No matter when/where clients book, agencies earn commission! Getting started: Register at [www.TravelAgentConnect.mobi](http://www.TravelAgentConnect.mobi) or call 855-846-5556.  
Full details/instructions on how to connect clients are online and in short videos that agents can access once registered - call for a free webinar/office training.

## BROCHURE ORDERING

[www.TravelAgentConnect.mobi](http://www.TravelAgentConnect.mobi)

## SALES TEAM

Sales Contact: Joni Ugolini - Director of Agency Sales, US/programs/destination-connection/canada - 303-423-1606; [joni@travelagentconnect.mobi](mailto:joni@travelagentconnect.mobi)

## RESERVATIONS

Reservations: 855-846-5556

## SPECIALIST TRAINING

Yves Lapointe: [yves@travelagentconnect.mobi](mailto:yves@travelagentconnect.mobi)  
Joni Ugolini: [joni@travelagentconnect.mobi](mailto:joni@travelagentconnect.mobi)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

TourSales.com, a division of Shore Excursions Group, features more than 2,500 tours and activities for your land-based vacationers in over 200 cities all around the world. As with Shore Excursions Group, you will make the highest commissions in the day tour industry by booking with TourSales.com and have access to easy-to-book website with 24/7 service to your clients.

- We are experts on tours around the world. In fact, our team has well over 100 years of collective experience in this field or work.
- We are completely committed to providing you the best tours at the best prices so you will fully enjoy your travel experiences.
- We guarantee that our prices are the lowest you can find! If you find a lower price for a tour we offer, we will match it. The Price Match Guarantee will not apply if the cheaper offer is obtained via a limited time promotion, promo code, cash back, coupon, voucher or member's discount.
- We accept all major credit cards (Visa, MasterCard, American Express, Discover) and PayPal for U.S. orders.

## ADDITIONAL INFORMATION

### CONTACT INFORMATION - SALES

Lorri B. Cohn, VP of Sales  
800-206-4061 | lcohn@shoreex.com

### CONTACT INFORMATION - GROUPS DEPARTMENT

Holly Katz, Groups Coordinator  
800-206-4061 | groups@toursales.com

### CONTACT INFORMATION - CUSTOMER SERVICE

Jaime Hundley, Customer Service and Operations Manager  
800-206-4061 | info@toursales.com

### CONTACT INFORMATION - RESERVATIONS

Travis McCarthy, Supervisor of Reservations  
800-206-4061 | info@toursales.com  
Days/Hours of Operation: Monday - Friday, 9am - 6pm EST

### ACCOUNTING/PAYMENT QUESTIONS

accounting@toursales.com

## SPECIALIST TRAINING

Contact us to schedule a training info@toursales.com

## AWARDS & RECOGNITIONS

TourSales.com is the Sister Company of the Largest Independent Shore Excursion Company Worldwide



## DESTINATIONS

Over 2,500 day tours and activities

## ADDRESS

135 Weston Road, Suite 230  
Weston, FL 33326

## PHONE

800.206.4061

## FAX

954.756.8116

## EMAIL

info@toursales.com

## WEBSITE

<http://www.toursales.com/>

## BOOKING PROCEDURE

Contact our office to obtain your booking link at 800-206-4061 or info@toursales.com.

## How to Sign Up as an Affiliate

Click on the "Travel Agents" tab on our homepage, or copy the following URL into your browser. Once on the Travel Agents signup page, please complete the form and click the "Submit" button.  
<http://www.toursales.com/newagents>

## FORM OF PAYMENT

Visa, MasterCard, American Express, Discover and PayPal for U.S. orders

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

At Travel2, we strive to create the perfect vacation to match the needs of your clients and to alleviate the stress of working on a complicated itinerary. We are destination travel experts of Australia, New Zealand, the South Pacific and Asia as most of our staff have either lived or traveled extensively in these parts of the world. We specialize in customized F.I.T's, escorted tours, luxury vacations, group travel, pre and post cruise, honeymoon, anniversaries, family travel, and also specialize in air consolidation providing you with net fares from top airline carriers servicing our destinations. We have an agent section on our website giving you instant access to our toolkits including customizable microsities, sales flyers, and brochures.

## AWARDS & RECOGNITION

- 2016 Travvy Awards - Best Vacation Packager - Pacific Asia
- 2016 Travvy Awards - Best Vacation Packager - Australia
- 2011 Opal Award for "Most Supportive Industry Partner"
- Member of USTOA.

## REBATING POLICY

The agent is able to do as they wish with their commission, they can keep it or give part/all of it to their client as a 'value add.' If the agent is interested in doing so, they will need to send directions to their Travel2 Reservation Agent in writing.

## SALES REP CONTACTS

Account Manager Yuri Vera [yuri@travel2-us.com](mailto:yuri@travel2-us.com) 310-535-1947  
Ward Reid, Director of Sales, [wreid@travel2-us.com](mailto:wreid@travel2-us.com) 310-906-9420

## CONSUMER PROTECTION PLANS/AFFILIATIONS

\$1 million Bond with California State Attorney General, ASTA, USTOA

**TRAVEL INDUSTRY POLICY** Call for details on travel agent rates.



## DESTINATIONS

Australia | New Zealand | South Pacific | Fiji | Tahiti | Cook Islands | Tonga | Samoa | Vanuatu | New Guinea | New Caledonia | Thailand | Bali/Indonesia | Hong Kong | Vietnam | Cambodia | Papua, New Guinea

## ADDRESS

6171 Century Blvd, Suite 160, Los Angeles, CA 90045

## MAILING ADDRESS

PO Box 80000, Los Angeles, CA 90009

## RESERVATIONS

Dedicated: 866-407-7367 or 888-410-5770  
Air Consolidation: 888-722-5418  
6:30 AM - 5:30 PM (PST) Monday-Friday  
7:30 AM - 3:30 PM (PST) Saturday

**EMAIL** [wreid@travel2-us.com](mailto:wreid@travel2-us.com)

**WEBSITE** [www.travel2-us.com](http://www.travel2-us.com)  
[www.travel2-us.com/agents](http://www.travel2-us.com/agents)

## CUSTOMER SERVICE / COMMISSION ISSUES

US: Contact Account Manager Yuri Vera  
[yuri@travel2-us.com](mailto:yuri@travel2-us.com) 310-535-1947

## GROUP DEPARTMENT

866- 839-6043

## CO-OP ADVERTISING

Contact: Sales Department  
Preferred Format: Flexible  
Preprinted Collateral: Yes

## BOOKING PROCEDURE

Phone 800-351-2317 for a destination consultant,  
or email [wreid@travel2-us.com](mailto:wreid@travel2-us.com)

## FORM OF PAYMENT

Agency Check or bank telegraphic transfers,  
American Express, Discover, MasterCard, and VISA

**PRICE GUARANTEE** At time of final payment.

**GDS DIRECT ACCESS SYSTEMS** Amadeus

## CONSUMER PROTECTION PLANS/AFFILIATIONS

\$1 million Bond with California State Attorney General, ASTA, USTOA

## TRAVEL INDUSTRY POLICY

See Agent Universe for more information.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Hotels from deluxe to tourist class, private and public sightseeing and private and shuttle transfers – product in over 185 countries throughout the world including: the U.S., Canada, Mexico, Caribbean, Central and South America, Europe, Great Britain, Ireland, Middle East, South Africa, Asia, Australia, New Zealand, and the South Pacific.

- Hotels – over 44,000 properties to choose from
- Transfers and sightseeing – private and public
- Customized groups and pre- and post-cruise stays FIT – choose as little as one night hotel or one sightseeing tour or one transfer
- or build an entire itinerary to fit your customer’s need or desire

## SPECIALIST TRAINING

Set up a regional or office training for your staff, contact your Travel Bound BDM.

## PRICE GUARANTEE

For FIT Bookings - price is guaranteed upon receipt of deposit. (exception: some hotel transfers, if outside city limit, are subject to a rate surcharge by the transfer company up to date of departure)



## DESTINATIONS

Africa | Asia | Australia | New Zealand | Baltic | Canada | Caribbean | Central America | Europe | Golf | Hawaii | Las Vegas | Mediterranean | Mexico | Middle East | Northern Europe | Russia | South America | South Pacific | United Kingdom | Ireland | U.S.A. | Pre-Post

## ADDRESS

5 Penn Plaza, 5th floor  
New York, NY 10001

## PHONE

FIT: 800.808.9541  
Groups: 800.808.9547  
Help desk: 800.808.9541  
Customer Service: 800.808.8543 x2665

## FAX

FIT: 800.808.9542  
Groups: 800.808.9548  
Customer Service: 212.334.1357

## EMAIL

fit.nyc@gta-travel.com  
Groups.tb@gta-travel.com  
customerservice@gta-travel.com

## WEBSITE

booktravelbound.com

## BOOKING PROCEDURE

Book online at [www.booktravelbound.com](http://www.booktravelbound.com), email fit.nyc@gta-travel.com or call 800.808.9541

## BROCHURE ORDERING

online at [www.booktravelbound.com](http://www.booktravelbound.com)

## NEW AGENCY REQUIREMENTS

To sign up with Travel Bound, agents can simply go to [www.booktravelbound.com](http://www.booktravelbound.com) – and click on the TRAVELTALK Banner at the top of the page. Select the “NEW AGENCIES” tab and follow the instructions (There are links for all of the downloadable forms needed to register).

## FORM OF PAYMENT

Agency Check, American Express, Discover, MasterCard, VISA

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_

# Travel Insured International



## PRODUCT DESCRIPTION

Travel Insured International sells Travel Protection plans for individual leisure travelers under its Worldwide Trip Protector brands. Our Group Travel suite of products stand alone in the industry for their flexibility in pricing (no age banding) and ease of administration. Agencies who have taken advantage of our group products have more than doubled their insurance sales! Commission Protection will be provided to all members without a reduction in commission. Licensing and training support is always provided.

Worldwide Trip Protector Plus: Travel Insured's most popular plan because of the high limits and inclusive benefits like pet protection, car rental damage coverage, Interruption for Any Reason for up to 75% of trip cost and AD&D in the base plan. Optional coverage upgrades have simple and affordable per-person pricing, so it's easy to know how much the coverage will cost right up front.

- High limits for emergency medical, evacuation and repatriation
- 'Cancel for Any Reason' coverage for up to 75% of trip cost if purchased within 21 days of initial trip deposit



### ADDRESS

855 Winding Brook Dr  
Glastonbury, CT 06033

### PHONE

Customer and Agent Support: 866.684.0219  
Claims: 800.243.2440

### FAX

860.528.8005

### EMAIL

sales@travelinsured.com

### WEBSITE

www.travelinsured.com

### BOOKING PROCEDURE

Our Travel Insured Agent Portal (TAP) is the fastest and easiest way to quote, book or modify a policy; and is fully integrated with Clientbase Live Connect. On average, agents using this platform book 34% more policies than those who use a website. For more information on TAP, visit our information page at <https://www.travelinsured.com/tap-information>. Our policies can also be booked by logging into our Agent Dashboard at [www.travelinsured.com](http://www.travelinsured.com) and/or through Clientbase Live Connect.

### SPECIALIST TRAINING

Our team of local account managers are available to assist in fitting the right insurance product to every client. In addition to personalized training, we provide weekly webinar trainings. Register today!!

### LOYALTY COMMISSION PROGRAM

If a customer to whom you sold our travel insurance policy comes back to Travel Insured to purchase a travel insurance policy but hasn't booked their travel arrangements through your agency or another registered TII agency partner we will compensate your agency for the full commissionable amount as outlined in our partnership agreement.

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____



## PRODUCT DESCRIPTION

For over 20 years, UnCruise Adventures' small ships have delivered BIG experiences. Come aboard—you're headed to where the big ships can't go, in more ways than one. There are set itineraries, but Mother Nature leads the way and in-the-moment changes will happen. With just 22-88 guests on each vessel, find adventure where opportunities—migrating whales, dancing Blue-footed boobies, calving glaciers, time with locals—are greatest.

This is no ordinary voyage. Activity and discovery, impeccable service and expertise, and awe-inspiring encounters—the luxury is in the experience. With UnCruise Adventures, it's all about connection—to wild places, adventure, and the storytellers along your journey—fellow travelers, your crew, and within yourself, too.

Define your un-ness.

## WHAT DEFINES THE EXPERIENCE IS INCLUDED

What most defines the experience is included: handcrafted meals; wine/beer/spirits; non-alcoholic beverages; transfers and baggage handling to/from the airport/vessel; all from the boat activities and equipment; premium land excursions; entry fees to parks/museums/sites; narration and expertise of guides; wellness amenities: hot tub\*, fitness equipment, yoga mats, and on some vessels, a complimentary massage.

\*hot tub not available in Hawaii.

There's not much guests will need to pay for, other than port taxes/fees, optional crew gratuity, and a souvenir or two if they find something especially memorable along their journey.

## AWARDS & RECOGNITION

<https://www.uncruise.com/about-us/awards-accolades>

## AGENT TOOLS

Access marketing and sales tools, webinars, images and videos, and UnCruise news on the agent portal at [uncruise.com/travel-partners](http://uncruise.com/travel-partners)

## TRAVEL INDUSTRY POLICY

Agents \$995, most 7-nt; Hawaii 7-nts \$1,295; Alaska & Pacific NW 'Wilderness', 7-nts \$695 + port fees & taxes.

## CONSUMER PROTECTION PLAN/AFFILIATIONS

Allianz Global Assistance

## ONLINE SPECIALIST PROGRAM

Program details at <http://www.uncruise.com/travel-partners>



## SHIPS

**Adventure Cruising:** Safari Endeavour, Safari Explorer, Safari Voyager, Safari Quest, La Pinta, Wilderness Explorer, Wilderness Discoverer, Wilderness Adventurer. **River Cruising:** S.S. Legacy

## DESTINATIONS

Alaska | Hawaiian Islands | Mexico's Sea of Cortés | Columbia/Snake Rivers | Coastal Washington | British Columbia | Galapagos | Costa Rica | Panama

## RESERVATIONS

888-862-8881  
6:00 AM - 5:00 PM (PT) Monday-Friday  
7:00 AM - 5:00 PM (PT) Saturday  
8:00 AM - 4:00 PM (PT) Sunday

## CUSTOMER SERVICE

206-284-0300

## SALES OFFICE

206-284-0300

## ADDRESS

3826 18th Ave. W., Seattle, WA 98119

## WEBSITE

[www.uncruise.com](http://www.uncruise.com)

## EMAIL

[sales@uncruise.com](mailto:sales@uncruise.com)

## BROCHURE ORDERING

888-862-8881 OR 206-284-0300 or  
<http://www.uncruise.com/request-brochure-agents>

## CO-OP ADVERTISING

Marketing Collateral: Page Saur, Director of Marketing, 206-838-9494; [pages@uncruise.com](mailto:pages@uncruise.com)  
CO-OP Funding: Julie Quarry, Business Development Director, 480-707-9202; [Julie.q@uncruise.com](mailto:Julie.q@uncruise.com)

## FORM OF PAYMENT

Agency Check, American Express, Discover, MasterCard, VISA

## PRICE GUARANTEE

At time of deposit. (Rule does not apply to post-deposit value-added promotions which are offered on a limited basis.)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

United Vacations® combines the absolute best fares on United Airlines® with everything you need to create the vacation experience your clients dreamed of. With over 50,000 resorts and 10,000 activities in over 400 destinations worldwide United Vacations is the right choice. When you book a vacation United Vacations package also comes with our Best Price Guarantee and easy payment options, as low as \$200 down.

Your agency can also request a Go United Vacations website to allow your clients to book on-line 24/7 and earn full commission. You can find everything you need to sell and book United Vacations right here at [unitedvacationsagent.com](http://unitedvacationsagent.com).

- The best price on United Airlines vacations packages, guaranteed
- Exclusive deposit policy - as low as \$200 per person - on vacations with United Airlines
- Earn 5% air commission on Hawaii and international United operated flights
- Free Checked Bags and Priority Boarding
- Earn 2 miles per \$1 spent when paying with Chase MileagePlus Explorer Card
- 2% bonus hotel commission at select resorts and room categories
- Maximize your profit by Setting Your Commission
- Opportunities for agents to earn free seats
- Groups Your Way program
- Industry leading Premier Vacation Protection
- Nationwide Business Development team support
- Best in the industry Agent Bonus Cash program



### DESTINATIONS

Mexico | Caribbean | USA/Hawaii | Central America | South America | Europe | Asia | South Pacific

### ADDRESS

8969 N. Port Washington Road  
Milwaukee, WI 53217

### PHONE

Reservations: 800.328.6877

### EMAIL

[customerservice@unitedvacations.com](mailto:customerservice@unitedvacations.com)

### RESERVATIONS HOURS

8:00 AM - 9:00 PM (CST) Monday-Friday  
10:00 AM - 6:00 PM (CST) Saturday-Sunday

### CUSTOMER SERVICE

800.328.6877

### WEBSITE

[UnitedVacationsAgent.com](http://UnitedVacationsAgent.com)

### BOOKING PROCEDURE

[UnitedVacationsAgent.com](http://UnitedVacationsAgent.com) or book through VAX.

My Local DSM Name: _____
DSM Email: _____ DSM Phone: _____
My agency commission is: _____

# Universal Orlando Resort



## PRODUCT DESCRIPTION

Take your clients' vacation to the next level at Universal Orlando Resort™. They'll immerse themselves in the next generation of blockbuster entertainment at Universal Studios Florida™. Journey through legendary worlds of incredible heroes at Universal's Islands of Adventure™. Enjoy the thrills and relaxation of a tropical paradise like no other at Universal's Volcano Bay™ water theme park, opening Early Summer 2017. With three amazing theme parks, five spectacular on-site hotels offering a range of accommodations, and the dining and entertainment of Universal CityWalk™, it's days and nights of endless fun for every member of the family. Book your clients a vacation beyond anything they've experienced before at Universal Orlando Resort™.

## SPECIALIST TRAINING

Please visit [www.universaltravelagents.com](http://www.universaltravelagents.com), to take our Universal-and-U training program. As a certified Universal Orlando Resort Specialist, you'll receive one complimentary theme park ticket, a certificate of recognition, and discounts on select theme park tickets.



### DESTINATIONS

U.S.A.

### ADDRESS

1000 Universal Studios Plaza  
Orlando, FL 32819

### PHONE

800-224-3838

### FAX

407-224-0190

### EMAIL

[travelagentquestions@universalorlando.com](mailto:travelagentquestions@universalorlando.com)

### RESERVATIONS HOURS

8:00 AM - 10:00 PM (EST) Monday-Saturday  
8:00 AM - 9:00 PM (EST) Sunday

### CUSTOMER SERVICE

1-800-224-3838

### WEBSITE

[www.universaltravelagents.com](http://www.universaltravelagents.com)

### BOOKING PROCEDURE

Please call Universal Parks and Resorts Vacations at 800.224.3838 or book online at [www.vaxvacationaccess.com](http://www.vaxvacationaccess.com)

### BROCHURE ORDERING

Visit [www.universaltravelagents.com](http://www.universaltravelagents.com)

### NEW AGENCY REQUIREMENT

Complete form and provide credentials and submit to Universal. Form can be found on supplier's page on Agent Universe.

### Commission issues:

Visit [www.universaltravelagents.com](http://www.universaltravelagents.com) and complete the 'Contact Us' form.

### FORM OF PAYMENT

American Express®, MasterCard®, Discover® Card and Visa®. For final payment we also accept personal checks, travel agency checks, money orders and cashiers' checks. We will not accept third-party checks.

### PRICE GUARANTEE

Universal Parks & Resorts Vacations® offers the lowest prices on Universal Orlando vacation packages offered to the public.

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My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

VISIT [WWW.AGENTUNIVERSE.COM](http://WWW.AGENTUNIVERSE.COM) FOR THE LATEST DETAILS



## PRODUCT DESCRIPTION

Vacation Express offers land only packages as well as air/land packages using most scheduled airlines and our exclusive charter flights to the Caribbean, Mexico and Central America. Our product line contains over 500 resorts; the majority of which are fully all-inclusive.

## ADDITIONAL INFORMATION

**Express Cash Program:** Front line agents earn up to \$350 in bonus cash for booking Vacation Express. See agent portal for details.

**Freebies Program:** Front line agents earn free nights for themselves + guest when they book participating hotels. See agent portal for details.

## SPECIALIST TRAINING

Contact sales@vacationexpress.com or your BDM for more information.

## AWARDS & RECOGNITION

Top producing agents can earn **Pepe Club Membership**.

Top producing agencies can earn **President's Club Membership**.

Both programs provide unique financial and travel benefits. See travel agent portal for details.

## REBATING POLICY

Vacation Express discourages the practice of rebating by retailers. We believe that agents deserve the full benefit of the commission they earn selling our products.

## BROCHURE ORDERS

Using the travel agent portal or by email to sales@vacationexpress.com

### Making a Reservation After Log In:

1. Log in to Travel Agent Portal
2. Click on "New Bookings" on the left hand rail inside the Travel Agent Portal
3. Shop and follow booking process instructions within booking path



## DESTINATIONS

Cancun | Riviera Maya | Punta Cana | Jamaica | Grand Bahama Island | Isla Mujeres | Riviera Cancun | Playa del Carmen | Cozumel | Cuba | La Romana | Puerto Plata | Costa Rica | Roatan | Panama | Nassau Aruba | St. Maarten | US Virgin Islands (St. Thomas & St. John) | St. Lucia | Turks & Caicos | Antigua | Los Cabos | Puerto Vallarta | Riviera Nayarit

## ADDRESS

3495 Piedmont Road  
Building 11 Suite 400  
Atlanta GA 30305

## PHONE

404.321.7742  
800.486.9777

Commission Questions:

Phone (800) 486-9777 ext. 41008 for Inside Sales or contact your assigned Business Development Manager

## FAX

404.393.4828

## EMAIL

sales@vacationexpress.com

## WEBSITE

www.vacationexpress.com  
www.cuba.vacationexpress.com

## BOOKING PROCEDURE

Creating an Agent Log In:

- Go to www.vacationexpress.com and click on the log-in link located at the top right hand side of the screen.
- The next screen will ask for your email address and password.
- On this screen, click on the link beside Travel Agencies without a profile click here and fill in the requested information to create a new profile.

My Local DSM Name: \_\_\_\_\_  
DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_  
My agency commission is: \_\_\_\_\_

# Tourism Vancouver



## PRODUCT DESCRIPTION

### Anything's Possible in Vancouver

#### Canada's Natural Playground

To find adventure in Vancouver, all you have to do is step outside. The glittering city of glass, surrounded by towering mountains and ancient rainforests, is so close to hiking trails, snowy ski peaks, and ocean kayaking that, in the right season, you can do all three activities in the same day.

For more in-depth knowledge we encourage you to register and log into the Vancouver Specialist Program at [www.tourismvancouver.com](http://www.tourismvancouver.com). It is an interactive online training program that will provide you with the knowledge to increase your sales and deliver tailored itineraries for your clients.



**VANCOUVER**  
SPECTACULAR BY NATURE™

#### DESTINATIONS

Vancouver, British Columbia

#### ADDRESS

200 Burrard Street, Suite 210  
Vancouver, British Columbia  
Canada V6C 3L6

#### PHONE

604-631-2839

#### FAX

[sdubois@tourismvancouver.com](mailto:sdubois@tourismvancouver.com)

#### WEBSITE

[www.tourismvancouver.com](http://www.tourismvancouver.com)

#### SPECIALIST TRAINING

Become an expert in Vancouver  
[www.tourismvancouver.com/vsp](http://www.tourismvancouver.com/vsp)

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Viking Cruises



## PRODUCT DESCRIPTION

Viking® offers destination-focused river and ocean cruises to the world's most fascinating locations on board elegant, state-of-the-art ships. With Viking, guests will journey with like-minded travelers on The Thinking Person's Cruise™, a culturally rich, immersive experience designed to help guests explore the most intimate nuances of their destination both on board and ashore—with enriching shore excursions, informative lectures and port talks, engaging Destination Performances, wine tastings and regional cuisine. Plus, Viking Inclusive Value provides guests all they need in one inclusive cruise fare.

## ADDITIONAL INFORMATION

### BEST SALES SUPPORT IN THE INDUSTRY

#### EVERYTHING YOU NEED TO SELL

- Dedicated sales staff of 30+ ready to assist you
- Co-op and marketing support
- Cruise Nights
- Training & webinars
- Award-winning Travel Agent Academy
- Comprehensive Travel Agent Portal with personalized marketing tools
- Your Very Own Viking Website

### THE ONLY CRUISE LINE WITH NO NCFs

Earn commission on all aspects of your clients' bookings including...

- Cruise and air
- Optional shore excursions
- Pre and Post packages
- Port charges
- Taxes and fee
- Travel protection plans
- Gift orders
- Shipboard credits
- Upsell items

## AWARDS & RECOGNITION

In the first year of operation, Viking Ocean Cruises was rated the #1 ocean cruise line in Travel + Leisure's 2016 "World's Best" Awards, which came on the heels of being rated the highest of all cruise lines in the 2015 "World's Best" Awards. In addition to the Travel + Leisure honors, Viking has also been honored multiple times on Condé Nast Traveler's "Gold List" as well as recognized by the editors of Cruise Critic as "Best River Cruise Line" and "Best River Itineraries," with the entire Viking Longships® fleet being named "Best New River Ships" in the website's Editors' Picks Awards.



## DESTINATIONS

Rivers:

Europe | Russia | China | Southeast Asia | Egypt

Oceans

Scandinavia | Northern Europe | The Baltic | The Mediterranean | North America | Caribbean

## ADDRESS

5700 Canoga Ave, Suite 200  
Woodland Hills, CA 91367

## PHONE

Travel Leaders Network Dedicated: 877-523-0584  
Viking Group Sales: 1-888-505-7984

## FAX

Inside Sales: 818-227-5985

## EMAIL

sales@vikingcruises.com

## WEBSITE

Agents: myvikingjourney.com/agent  
Consumers: vikingcruises.com

## BOOKING PROCEDURE

Ask for our Special Savings. Call 1-877-523-0584 or visit myvikingjourney.com/agent

## BROCHURE ORDERING

vikingrivercruises.com/brochures/rivers-brochure.html

Call 1-877-523-0584 or visit myvikingjourney.com/agent

## BROCHURE REORDER

818-227-1234

Preferred Formats:

http://www.myvikingjourney.com/agent

## FORM OF PAYMENT

American Express, Discover, MasterCard, VISA, checks and e-checks in US funds

## PRICE GUARANTEE

Once paid in full will be unaffected by currency fluctuations, taxes, fees and oil prices. We guarantee it.

## TRAVEL INDUSTRY POLICY

myvikingjourney.com/agent

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

**CALIFORNIA PRODUCT DESCRIPTION:** *Walt Disney Travel Company* offers a full range of hotel and ticket packages at the *DISNEYLAND®* Resort in Southern California, including packages to San Diego, Los Angeles and Orange County beach area, and all of the other area attractions. *DISNEYLAND®* Resort is a great hub for a southern California vacation.

**FLORIDA PRODUCT DESCRIPTION:** *Walt Disney Travel Company* offers a full range of vacation packages at *WALT DISNEY WORLD®* Resort in Central Florida.

## CONSUMER PROTECTION PLAN/AFFILIATIONS

Trip cancellation insurance is available for an additional fee.

## TRAVEL INDUSTRY POLICY

[www.disneytravelagents.com](http://www.disneytravelagents.com) and click on Training & Benefits and then on Agent Benefits

## FORM OF PAYMENT

Agency Check, American Express, Discover, JCB, MasterCard, MCO, Money Order, VISA

## PRICE GUARANTEE

At time of final payment



Walt Disney Travel Company

## CALIFORNIA MAILING ADDRESS

DISNEYLAND Resort Reservations  
P.O. Box 4180  
Anaheim, CA 92803-4180

## FLORIDA MAILING ADDRESS (for payments)

Walt Disney Travel Company, Inc.  
P.O. Box 409668  
Atlanta, GA 30384-9668

## EMAIL

[wdw.national.account.sales@email.disney.com](mailto:wdw.national.account.sales@email.disney.com)

## WEBSITE

[www.disneytravelagents.com](http://www.disneytravelagents.com)

## CALIFORNIA RESERVATIONS

877-789-3476  
Fax: 714-520-6099  
7:00 AM - 8:00 PM (PST) Monday-Friday  
8:00 AM - 6:00 PM (PST) Saturday-Sunday

## FLORIDA RESERVATIONS

888-735-5939 (SELL-WDW)  
Fax: 407-354-1944  
Hours: 7:00 AM - 10:00 PM (ET) Sunday-Saturday  
\*Hours may vary seasonally and on holidays.

## DISNEY FAIRY TALE WEDDINGS DEPARTMENT

800-824-6087

## FLORIDA GROUP DEPARTMENT

800-327-2989

## SALES OFFICE

800-939-8265  
Disney Destinations Sales  
P.O. Box 10000  
Lake Buena Vista, FL 32830-0020

## BROCHURE REORDER

[www.disneytravelagents.com](http://www.disneytravelagents.com) click on My Disney

## CO-OP ADVERTISING

Preprinted Collateral: DVD, postcards, posters, promotional flyer, desktop display, radio donut, shells, brochures, reference tear-off, maps, self mailers available on [www.disneytravelagents.com](http://www.disneytravelagents.com) and click on My Disney Tools- Disney Print Connection or Disney Collateral Store.

CO-OP Funding: Please contact Disney Destinations Sales Team or your District Sales Manager

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_

# Walt Disney World® Resort



## PRODUCT DESCRIPTION

With more places to go, more things to see and more Disney Characters to meet, there's never been a better time to make the dream come true at the *Walt Disney World*® Resort. Enjoy a vacation experiences highlighted by four not-to-be-missed Theme Parks, each with a unique version of Disney magic. Discover a world of entertainment and family fun that knows no boundaries. Choose from 23 imaginative Resorts and explore endless world-class shopping, dining and recreation. Find details on all the latest packages, Magic Your Way Tickets & Options and booking information for your Client's stay at the *Walt Disney World*® Resort on [www.disneytravelagents.com](http://www.disneytravelagents.com).

## BOOKING PROCEDURE

You can quote and book most vacation packages, quickly and easily, 24-hours a day at [www.DisneyTravelAgents.com](http://www.DisneyTravelAgents.com).

Prefer to call? Each Disney Destination provides expert assistance specifically for travel agents who need to create or modify travel arrangements, including dining reservations and upgrades. The teams of Disney Cast Members at each destination are specially trained to provide assistance regarding any challenges that may arise. This assistance is offered through the Reservation and Guest Service Centers for each destination that can be reached by calling the phone numbers listed above.

Each destination has booking, deposit & payment, cancellation and modification procedures specific to the products they offer. The most complete and up-to-date information can be found on [DisneyTravelAgents.com](http://DisneyTravelAgents.com) or by speaking to a Cast Member at that destination's reservation center.

## ADDITIONAL INFORMATION

Disney Destinations District Sales Managers (DSM) and the Inside Sales Team offer an established level of service that provides an unparalleled foundation for you to grow your business by selling Disney Destinations. Our Sales teams are here to help you develop and implement sales and marketing plans, and provide training for agents as needed. For marketing, training or sales support, please follow these steps:

- Contact your District Sales Manager or call: 1-800-939-8265

OR

- Email: [WDPR.FL.Inside.Sales@disney.com](mailto:WDPR.FL.Inside.Sales@disney.com)

## TRAVEL INDUSTRY POLICY

[www.disneytravelagents.com](http://www.disneytravelagents.com)>>Training & Benefits>> Agent Benefitsx

## SPECIALIST TRAINING

[www.disneytravelagents.com](http://www.disneytravelagents.com)>>Training & Benefits>>College of Disney Knowledge

## PRICE GUARANTEE

At time of final payment

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## DESTINATIONS

WALT DISNEY WORLD® Resort in Central Florida.

## ADDRESS

Lake Buena Vista, FL

## PHONE

Walt Disney Travel Company: 1-800-327-2996

## FAX

Walt Disney Travel Company: 407-226-7116

## EMAIL

[wdw.national.account.sales@email.disney.com](mailto:wdw.national.account.sales@email.disney.com)

## WEBSITE

[www.disneytravelagents.com](http://www.disneytravelagents.com)

## RESERVATIONS

800-327-2996

Walt Disney Travel Company Inc.

PO Box 409668, Atlanta, GA 30384-9668

Fax: 407-226-7116

7:00 AM - 10:00 PM (ET) Sunday-Saturday

\*Hours may vary seasonally and on holidays.

## CUSTOMER SERVICE

800-939-8265

P.O. Box 10000

Lake Buena Vista, FL. 32830-0020

Email: [WDPR.FL.Inside.Sales@disney.com](mailto:WDPR.FL.Inside.Sales@disney.com)

## BROCHURE ORDERING

[www.disneytravelagents.com](http://www.disneytravelagents.com) >>My Disney Tools >> Disney Collateral Store

## BROCHURE FULFILLMENT

Disney provides extensive online tools to help travel agents market and sell more efficiently and effectively. These self-service tools include: Disney Collateral Store, Disney Print Connection, and Disney Site Builder. All of these online tools are available to agents via: [Disneytravelagents.com](http://Disneytravelagents.com) > My Disney Tools

## CO-OP ADVERTISING GUIDELINES

Please contact Disney Destinations Sales Team or your District Sales Manager

## FORM OF PAYMENT

Agency Check, American Express, Discover, JCB, MasterCard, MCO, Money Order, VISA



## PRODUCT DESCRIPTION

For over seventeen years, Wendy Wu Tours has been perfecting itineraries taking travelers beyond the ordinary and into the extraordinary. With three sales offices in New York, London & Sydney as well as two operational offices in China, Wendy Wu Tours has unrivaled local connections and on the ground services.

### A Vacation for Everyone

Offering several tour styles, Wendy Wu Tours has a vacation for everyone.

### Classic Group Tours to China, Southeast Asia & Japan

Fully Inclusive of visa services, domestic transportation, accommodations and all sightseeing and entrance fees. A National Escort travels with the group throughout, with Local Insider Guides at each destination.

### Discovery Tours

Designed for those who wish to be further immersed in the authentic charm of a destination. See Asia differently on our Discovery Tours by taking part in cultural and active experiences

### The Premier Collection to China, Southeast Asia & India

Authentic experiences with added swag. Combining Wendy Wu's popular Hassle Free Inclusions with high end accommodations, gourmet meals and inspiring experiences, China is as much about the experience as the iconic attractions.

### Private Tours

Based on our most popular Classic Group Tours, Private Tours offer flexible touring days, choice of hotel category and select evenings free. Perfect for families, couples, social groups and milestone occasions.

### Tailor Made Itineraries & Concierge Services

Tailor Made Itineraries are designed for those who want to experience China completely on their own terms. Work with our experienced Destination Specialists on a fully customized itinerary, created just for you.

## ADDITIONAL INFORMATION

At Wendy Wu Tours, we pride ourselves on our vast experience and deep understanding of operating tours throughout Asia. Our seamless booking process manages the intricate details of booking an exotic destination and the Hassle Free Inclusions provide bigger paychecks to you, paying commission on all meals, domestic air, full days of sightseeing, evening entertainment and even visas!

## SPECIALIST TRAINING

Our sales department offers in-house and virtual training on China and the Wendy Wu Tours product line.

## REBATING POLICY

Agents are welcome to offer rebating. Wendy Wu Tours will lower commission payment. Please contact us for more details.

## SALES REP CONTACTS

Chris Greco - Sales Manager, Northeast US  
chris@wendywutours.com; Direct #: 212.868.5800



# Wendy Wu Tours

## DESTINATIONS

Asia

## ADDRESS

134 West 26 Street, Suite 1011  
New York, NY 10001

## PHONE

877.993.6399  
212.868.5800

## FAX

212.868.5811

## EMAIL

info@wendywutours.com

## WEBSITE

www.wendywutours.com  
www.wendywuconciierge.com

## BOOKING PROCEDURE

Call 877.993.6399 or visit us at [www.wendywutours.com](http://www.wendywutours.com). A \$300 per person deposit is required to confirm bookings. Final payments due 65 days prior to departure. Commission is paid at the time of final payment.

## BROCHURE ORDERS

Call our office at 877.993.6399 or order online at [www.wendywutours.com](http://www.wendywutours.com)

## NEW AGENCY REQUIREMENTS

Please send an email to [info@wendywutours.com](mailto:info@wendywutours.com) with the following information

- Travel Agency IATA, Travel Agency Name, Travel Agency Street Address, City, State, Zip
- If commission check to be issued to a different agency/head quartered office, supply address details and contact detail.

Consultant Contact Name, Consultant Contact Direct Telephone Line, Consultant Contact Email Address

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Tourism Western Australia is the State tourism board for Western Australia based in USA responsible for marketing and promotion of destination Western Australia. Tourism Western Australia's Experience Extraordinary brand positions the State as a unique destination. Travelers can truly "Experience Extraordinary" when exploring the State's many natural wonders unique to Western Australia. Australia's North West is home to spectacular natural attractions, including the Bungle Bungle Range in World Heritage-listed Purnululu National Park, the world's only Horizontal Waterfalls, Aboriginal Culture, and famed white sands and turquoise water at Broome's Cable Beach. Travelers to Australia's Coral Coast can swim with the world's largest fish, the whale shark, and explore Ningaloo Reef - the world's largest fringing reef simply accessed from the shore. Australia's Golden Outback, offers the ideal blend of history and heritage. Western Australia offers the largest collection of wildflowers on Earth. The State's capital city, Perth, and surrounds boast vineyards, fantastic restaurants, a lively and original music and arts scene, and stylish accommodations. Featuring beautiful beaches, tall tree forests, award-winning wineries, the South West is home to the Margaret River region, producing more than 25% of Australia's premium wine. 220 wine producers in the region, travelers can explore more than 100 cellars as well a microbreweries , culinary trails and many attractions.

## EXPERIENCE EXTRAORDINARY WESTERN AUSTRALIA

### DESTINATIONS

Western Australia

### CONTACT

Contact: Sandy Nerlich 818 859 4959 or  
Email: [sandy.nerlich@westernaustralia.com](mailto:sandy.nerlich@westernaustralia.com)

### WEBSITE

[www.westernaustralia.com](http://www.westernaustralia.com)

### EMAIL ADDRESS

[sandy.nerlich@westernaustralia.com](mailto:sandy.nerlich@westernaustralia.com)

### SPECIALIST PROGRAM

WA State specialist through Tourism Australia's program here: <http://www.aussiespecialist.com/>

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Windstar's luxury yachts offer an intimate cruising experience featuring gourmet cuisine, exceptional service, and the world's most unique ports of call. With a fleet of 6 recently renovated yachts, composed of 3 sailing yachts and 3 all-suite power yachts, all carrying less than 300 guests, Windstar has become a market leader in small ship cruising. In 2017 & 2018, Windstar will cruise to over 59 nations, calling at over 173 ports throughout Europe, the South Pacific, the Caribbean, Central America, Asia and Arabia. Windstar pioneered the concept of "casual elegance" in luxury cruising. Guests appreciate the understated attitude and relaxed feeling found on board. Fresh, gourmet menus are prepared by Windstar's expert culinary team, catering to the varied lifestyles of savvy travelers. The ocean view staterooms and suites feature beds with luxury linens, flat-screen TV and DVD player, and much more. Each yacht offers a lounge, spa, fitness center, casino, pool, hot tub, shop, library, Watersports Platform and expansive teak decks.

## ADDITIONAL INFORMATION

On select itineraries, Windstar Cruises' features a spectacular onshore Destination Discovery Event, created exclusively for Windstar guests. These complimentary events are crafted to give guests an in depth and authentic local experience that compliments their voyage. Destination Discovery Events include activities such as an after-hours tour and dinner under the stars in the magnificent Celsus Library of Ephesus or a performance of expert fire dancers performing high-speed aerobatics at a secluded motu in Bora Bora. Product managers toured the regions, sampling cuisines, talking to locals, visiting the UNESCO sites to create the best experience possible.

## AWARDS & RECOGNITION

- 2016 Gold Travel Weekly Magellan Award for - Small Cruise Ship
- 2016 Gold Magellan award Winner for Itinerary - Around Iceland
- 2016 Gold Magellan Award Winner for Destination Discovery Events
- 2016 Silver Magellan Award Winner - Star Promise
- 2016 Cruise Critic - Star Breeze named Best Service in the Cruise Critic Cruisers' Choice Awards
- 2016 Brides Magazine for Best Honeymoon
- 2016 Condé Nast Traveler – Windstar Cruises listed on 21st Annual Gold List of "Our Favorite Cruise Lines"
- 2015 Porthole Cruise Magazine - Windstar Cruises won Most Romantic Cruise Line of the 17th Annual Readers' Choice Awards
- 2015 Condé Nast Traveler – Windstar Cruises recognized as #3 World's Best Cruise Line in Small Ship Cruising in the 2015 Reader's Choice Awards
- 2015 Travel + Leisure - Windstar Cruises recognized as Best Small Ship Cruise Line in World's Best Cruise Lines Award



## DESTINATIONS

Asia | Arabia | Mediterranean | Italy | Greek Isles  
| Northern Europe | Caribbean | Panama Canal |  
Costa Rica | Tahiti | Transatlantic

## ADDRESS

2101 4th Avenue, Suite 210  
Seattle, WA 98121

## PHONE

Reservations: 800.258.7245  
Sales: 866.766.3873

## FAX

206.733.2790

## EMAIL

windstar\_sales@WindstarCruises.com

## WEBSITE

www.windstarcruises.com

## BOOKING PROCEDURE

Call Reservations at 800.258.7245 or book via our online reservation portal. Deposit of 15% of cruise fare pp is due 3 days after initial booking to secure reservation. Final payment due 120 days before departure date. Cancellations before 120 days are subject to \$50 fee pp. Payments: Agency Check, American Express, Diner's Club, Discover, MasterCard, VISA. Cancellation policies apply.

## BROCHURE ORDERING

Brochures can be ordered by calling 800.766.3873 or by emailing Windstarsales@WindstarCruises.com

## NEW AGENCY REQUIREMENTS

Agencies who do not yet have a profile set up on our database or who have not made a booking with Windstar in the past 3 years will be required to complete an Agency Setup & Update Form and return it with a completed and signed W-9 form. Details and the form can be found on the supplier's page on Agent Universe.

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_



## PRODUCT DESCRIPTION

Search and book 16,000+ professionally maintained and fully insured sailing yachts, motor yachts, catamarans and house boats operated by selected professional charter companies available on [www.yachtico.com](http://www.yachtico.com) with a captain or bareboat.

# YACHTICO

## DESTINATIONS

Available Worldwide, with hotspot locations in the Mediterranean Sea, Scandinavian Countries, Caribbean, Thailand, and Malaysia.

## ADDRESS

3651 Fau Blvd  
Boca Raton, FL 33431

## PHONE

English & Spanish: 800-489-2248  
English & Spanish: 408-627-7580

## EMAIL

[help@yachtico.com](mailto:help@yachtico.com)

## WEBSITE

[www.yachtico.com](http://www.yachtico.com)

## BOOKING PROCEDURE

Yachtico.com allows you to easily and conveniently find the right choice out of 16,000 yachts worldwide for your client. Check prices, availabilities, pictures and trip recommendations, then book directly and get instant booking confirmation on yacht charter and automated email confirmation to clients. Book a yacht holiday with captain as easily as a hotel room. With Yachtico, your client can spend a week on a sailing yacht including a captain in the Caribbean for \$1,000 per guest.

To do a Test Booking, visit:

[http://www.yachtico.com/yacht-charters-rentals-dubrovnik\\_ron\\_marina](http://www.yachtico.com/yacht-charters-rentals-dubrovnik_ron_marina)

<http://www.yachtico.com/how-to-book-a-boat-online>

<http://www.yachtico.com/yacht-charter-guide-checklists-tips-tricks-and-nautical-lexicon>

## CUSTOMER SERVICE

English & Spanish: 800-489-2248  
English & Spanish: 408-627-7580

## Reservations

English & Spanish: 800-489-2248  
English & Spanish: 408-627-7580

My Local DSM Name: \_\_\_\_\_

DSM Email: \_\_\_\_\_ DSM Phone: \_\_\_\_\_

My agency commission is: \_\_\_\_\_